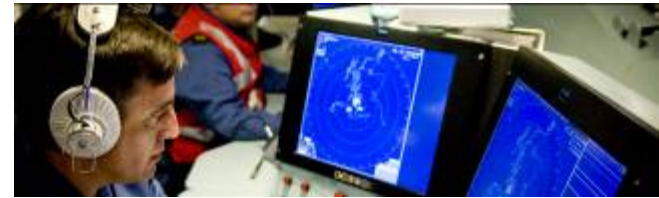


The United Kingdom Naval Ships Market – an Industry Perspective

Giles Whitefield

BAE Systems Naval Ships

27 May 2014

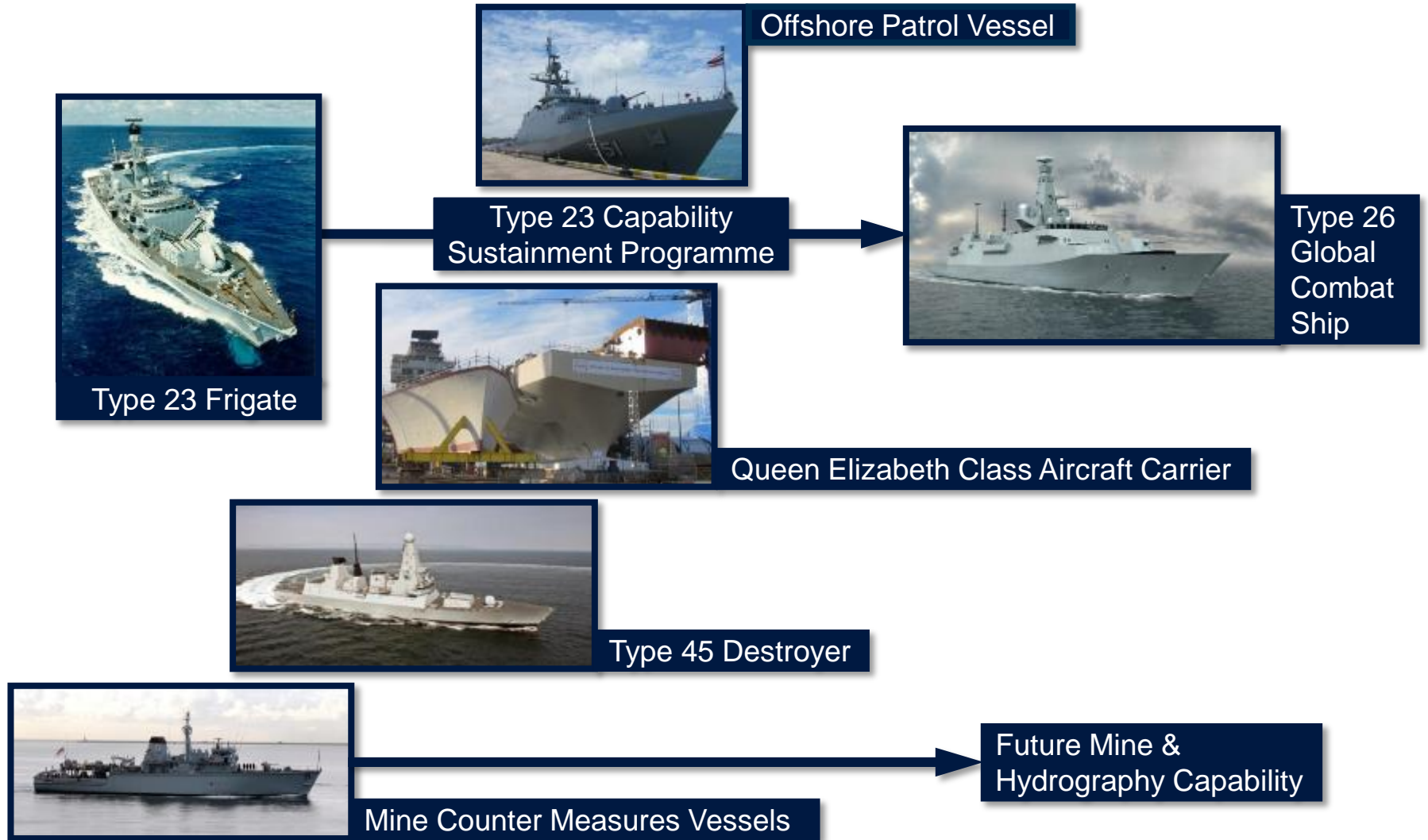


(Some) Market factors

- More for / with Less
- Flexibility / adaptability
- Technology and innovation
- Value for Money
- Development vs. off-the-shelf
- Operational advantage and freedom of action



Programme



Transformation

- Integrated product and process development
- Ship build facilities modernization
- Material management

Outlook

- Stable domestic programme
- Transformed process and facilities
- Modern & adaptable products and business models (including collaboration and technology transfer)

