Chemical Biological Defense Acquisition Initiatives Forum (CBDAIF)

System Integration Sector Report

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Companies in Sector

Advanced Concepts & Technologies International, LLC (ACT-I)
ATK/Orbital ATK
Battelle
Black & Veatch
Camber
Covad
Defense Group Inc (DGI)
Ensco
Excet, Inc.
Harris/Exelis Inc
Flir
General Atomics
General Dynamics
GE Global Research
ILC Dover
L2 Defense
Leidos
Lockheed Martin
Mesh Inc.
Northrop Grumman
Raytheon
Relevant Technology (RTI)
SAIC
Scitech Inc
Selex-sas
Sentel
SRI
TIAX
URS

Health of Sector

- Generally stable to contracting (M&A activity, business refocusing)
- Company sizes range from large to small
- Members' capabilities are diverse – many cross multiple sectors
- Perceived reduced opportunities for system integration
  - With different products at different phases of the life cycle, there seem to be few "new" opportunities
  - Focus seems to have shifted from new technology development to incremental improvements of existing technology
  - Government in-sourcing (JPEO Staff, Natick, ECBC, Pine Bluff)
- Continuing to adapt to contracting changes

Major Sector Concerns

- Contracting with JPEO
  - Shift to enterprise IDIQ's has been a long transition; Appreciate efforts to reduce costs for bidders to obtain IDIQ (JE-RDAP)
  - Challenge now is that many contractors hold many IDIQ vehicles, but few task orders are being issued and it's challenging to track which vehicle while process is ongoing
  - Level of task order activity via JE-CLASS and JE-RDAP hard to predict
    - JE-RDAP could be mostly SB awards if $5 million "Bright Line" holds
  - Unclear to many how ATDs fit into enterprise contracting approach
    - Most of JUPITR ATD funding went to Government
    - JCACS ATD has been frustrating for many participants - little to no feedback
  - LPTA environment taking a toll – most perceive that while low bids may win, final costs are likely to be closer to higher bids. Also, given lengths of procurements, underlying government drivers may change, but contractors don't have opportunity to adapt
- Communications and the 30 Year Plan
  - Efforts to expand communications are very appreciated (NDIA conference, APBI, Industry Days), however, level of detail on needs and requirements is challenging to obtain
  - 30 year plan was a great tool to obtain high level view – challenge now is to get more detail on needs, requirements and road maps to inform investment

Sector Expectations for CBDAIF Meeting Outcomes

- Ongoing use of Draft RFPs & Industry Days
  - Aids in industry planning for bid & proposal efforts & teaming
  - Allows time for technology development to meet maturity expectations
- Improved acquisition processes – will enterprise IDIQ's improve turn around time from bid to award?
- Continue to provide feedback and updates on key program influencers
  - Updates on emerging technology needs and technology challenges from both the R&D side (JPEO-CBD, DTRA) and the Operational side
  - Progress and use of ATDs – feedback is critical to continued participation by industry
  - Status on use of government agencies/arsenals/labs to execute some of the contract work - e.g., use of PBA
  - Changes to 30 year plan and near term evolution of requirements due to funding and/or external influences
  - Changes/updates to key infrastructure drivers (i.e. Interface & Interoperabiltiy standards, C2 host, etc.)