



# **VIRTUAL APRIL 2022 PROCUREMENT DIVISION MEETING**

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April 12 | [NDIA.org/ProcurementApril22](https://NDIA.org/ProcurementApril22)



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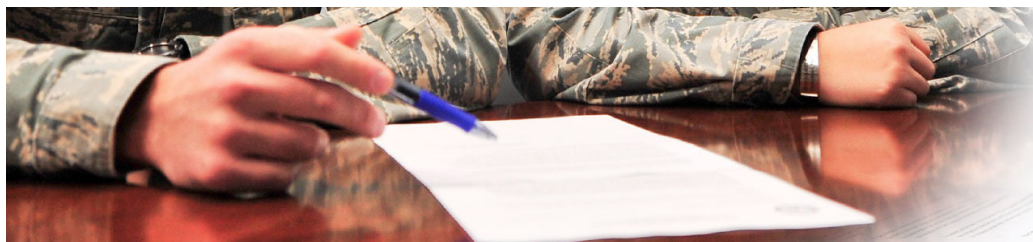


## WHO WE ARE

The National Defense Industrial Association is the trusted leader in defense and national security associations. As a 501(c)(3) corporate and individual membership association, NDIA engages thoughtful and innovative leaders to exchange ideas, information, and capabilities that lead to the development of the best policies, practices, products, and technologies to ensure the safety and security of our nation. NDIA's membership embodies the full spectrum of corporate, government, academic, and individual stakeholders who form a vigorous, responsive, and collaborative community in support of defense and national security. For more than 100 years, NDIA and its predecessor organizations have been at the heart of the mission by dedicating their time, expertise, and energy to ensuring our warfighters have the best training, equipment, and support. For more information, visit **NDIA.org**

## GET INVOLVED

Learn more about NDIA's Divisions and how to join one at **NDIA.org/Divisions**



# PROCUREMENT

## WHO WE ARE

The Procurement Division is a key component of NDIA's Policy Team, which monitors and advances sound and practical procurement/acquisition policies on matters that affect government/industry relationships relating to this important process. The Division ensures that government obtains requisite supplies and services at an equitable price with the least possible disruption of industrial practices. Accordingly, the Division maintains a close working relationship with government and industry agencies while conducting special studies to provide government with industry perspectives on policies, practices, needs, and problems. In addition to offering members the opportunity to sit on industry/government committees, the Division engages in the preparation and filing of amicus curiae briefs before the appeals courts and the U.S. Supreme Court.

## LEADERSHIP AND COMMITTEES

### Matt Popham

Chair, Procurement Division

### Michael Anstett

Vice Chair, Procurement Division

### Greg Bingham

Chair, Contract Finance Committee

### Donna Huneycutt

Chair, Contract & Acquisition Management Committee

### Greg Riberdy

Chair, Government Property Management Systems Committee

### Crystal Teed

Chair, Legal Committee



# EVENT INFORMATION

## PLATFORM ACCESS

If you have not received your call-in links, contact Maura Deely at [mdeely@NDIA.org](mailto:mdeely@NDIA.org).

## SURVEY AND PARTICIPANT LIST

You will receive via email a survey and list of participants (name and organization) after the conference. Please complete the survey to make our event even more successful in the future.

## EVENT CONTACT

**Maura Deely**  
Meeting Planner  
(703) 247-2588  
[mdeely@NDIA.org](mailto:mdeely@NDIA.org)

**Jacqueline Dupre**  
Division Coordinator  
(703) 247-2575  
[jdupre@NDIA.org](mailto:jdupre@NDIA.org)

## SPEAKER GIFTS

In lieu of speaker gifts, a donation is being made to the Fisher House Foundation.

## HARASSMENT STATEMENT

NDIA is committed to providing a professional environment free from physical, psychological and verbal harassment. NDIA will not tolerate harassment of any kind, including but not limited to harassment based on ethnicity, religion, disability, physical appearance, gender, or sexual orientation. This policy applies to all participants and attendees at NDIA conferences, meetings and events. Harassment includes offensive gestures and verbal comments, deliberate intimidation, stalking, following, inappropriate photography and recording, sustained disruption of talks or other events, inappropriate physical contact, and unwelcome attention. Participants requested to cease harassing behavior are expected to comply immediately, and failure will serve as grounds for revoking access to the NDIA event.

## EVENT CODE OF CONDUCT

NDIA's Event Code of Conduct applies to all National Defense Industrial Association (NDIA), National Training & Simulation Association (NTSA), and Women In Defense (WID) meeting-related events, whether in person at public or private facilities, online, or during virtual events. NDIA, NTSA, and WID are committed to providing a productive and welcoming environment for all participants. All participants are expected to abide by this code as well as NDIA's ethical principles and practices. Visit [NDIA.org/CodeOfConduct](https://NDIA.org/CodeOfConduct) to review the full policy.

## ANTI-TRUST STATEMENT

The NDIA has a policy of strict compliance with federal and state antitrust laws. The antitrust laws prohibit competitors from engaging in actions that could result in an unreasonable restraint of trade. Consequently, NDIA members must avoid discussing certain topics when they are together at formal association membership, board, committee, and other meetings and in informal contacts with other industry members: prices, fees, rates, profit margins, or other terms or conditions of sale (including allowances, credit terms, and warranties); allocation of markets or customers or division of territories; or refusals to deal with or boycotts of suppliers, customers or other third parties, or topics that may lead participants not to deal with a particular supplier, customer or third party.

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# AGENDA

TUESDAY, APRIL 12

## CONCURRENT SESSIONS: COMMITTEE BREAKOUTS

9:00 am – 12:00 pm  
All times listed are EDT

**Contract and Acquisition  
Management and Legal  
Committee**  
ZOOMGOV

**Contract Finance  
Committee**  
ZOOMGOV

**Government Property  
Committee**  
ZOOMGOV

12:00 – 2:00 pm

**BREAK**

2:00 – 3:00 pm

**TRUTH IN NEGOTIATIONS ACT PANEL**  
ZOOMGOV

**Kim Herrington**  
Vice President, Government Finance, L3Harris  
*Moderator*

**Shay Assad**  
President and Owner, Shay Consulting and Arcade Group, Inc.

**Bill Greenwalt**  
Non-resident Senior Fellow, American Enterprise Institute

**Nicole Owren-Wiest**  
Partner, Crowell & Moring, LLP

3:05 – 3:20 pm

**NDIA BUSINESS INSTITUTE**  
ZOOMGOV

**Sandra Hubbard**  
Program Manager, Business Institute, National Defense Industrial Association

3:20 pm

**CLOSING REMARKS**  
ZOOMGOV

**Matthew Popham**  
Chair, Procurement Division, NDIA  
Senior Vice President, Government Compliance Director, Leidos

WEDNESDAY, APRIL 13

9:00 – 11:00 am

**EXECUTIVE COMMITTEE MEETING**  
ZOOMGOV



# BIOGRAPHIES



## SHAY ASSAD

### *President and Owner*

Shay Consulting and Arcade Group, Inc.

Shay has over 45 years of acquisition and contracting experience. He

graduated with distinction from the U.S. Naval Academy in 1972; thereafter, he served two tours of duty aboard U.S. Navy destroyers and won recognition as the Outstanding Junior Officer, Fifth Naval District. He is an Aegis Weapons system and Ticonderoga class plank owner having served as the Naval Procurement Officer who procured the Navy's first Aegis system for DDG-47 at the Naval Sea Systems Command.

He had a distinguished 22-year private sector career in the defense and commercial industries. From 1978 to 2000, Mr. Assad worked for the Raytheon Company, holding positions of increasing authority, including Vice President – Director of Contracts; Senior Vice President, Contracts; Executive Vice President; and Chairman and Chief Executive Officer of Raytheon's Engineering and Construction (RE&C) business with eleven offices world-wide, revenue of \$2.7 Billion, and 15,000 employees.

He commenced federal government civil service in 2004 as the assistant deputy commandant, installations and logistics for contracts at headquarters, the Marine

Corps, Washington, DC, serving as the senior civilian contracting official for the U.S. Marine Corps. Mr. Assad joined OSD in April 2006 as the Director, Defense Pricing and Acquisition Policy (DPAP), the predecessor organization to DPC, and served in that position through June 2011.

During his first tenure as Director, DPAP, he concurrently served in other Acquisition, Technology & Logistics (AT&L) leadership positions. In January 2009, he assumed the position of Acting Deputy Under Secretary of Defense for Acquisition and Technology. From December 15, 2009 to June 5, 2011, he performed the duties of the Assistant Secretary of Defense for Acquisition. In June 2011, he left his role as Director, DPAP to serve in the newly established position of Director, Defense Pricing. In August 2017 through December 2018, he served as acting DPAP, concurrent with his duties as Director, DP.

During his entire federal career he has been a tireless advocate for improving employment opportunities for the blind and severely disabled for which he received numerous service awards.

Over his tenure of federal service, Mr. Assad was the most decorated contracting and pricing professional in the career civil service

having received numerous federal service awards. Principal among those awards were: 1) the Distinguished Service Medal with Bronze Palms; 2) the Distinguished Service Medal; 3) the Secretary of Defense Meritorious Service Medal; 4) the Secretary of Defense Exceptional Service Medal; 5) a Distinguished Presidential Rank Award; 6) a Meritorious Presidential Rank Award; and 7) the Department of Defense Inspector General Joseph H. Sherick Award, the highest honor given to non-IG employees.

He was inducted into the Defense Acquisition University (DAU) Hall of Fame in recognition of his leadership in the acquisition profession and for the establishment of the Defense Acquisition Workforce Development Fund which serves as the foundation for providing the necessary training to the acquisition workforce on an ongoing basis.

Shay currently is the President of The Shay Consulting and Arcade Group, Inc. His consulting work is associated with matters involving TINA and civil/criminal procurement fraud. The retail side of the business provides parts and equipment to the arcade industry. He is also serves on the board of the American Foundation for the Blind (AFB).



## BILL GREENWALT

### *Non-resident Senior Fellow*

American Enterprise Institute

William C. Greenwalt is a nonresident senior fellow at the American Enterprise

Institute (AEI), where he focuses on the expansion of America's defense industrial base and defense management issues. Issues include technology-transfer reform, defense acquisition and procurement reform, technology policy and innovation, and the civil-military integration of US and allied

commercial and defense industrial bases. Dr. Greenwalt is also a founder of the Silicon Valley Defense Group.

Before rejoining AEI, Dr. Greenwalt served in senior positions at the Department of Defense, in Congress, and in the defense industry. As deputy under secretary of defense for industrial policy, he advised the under secretary of defense for acquisition, technology, and logistics on all matters relating to the defense industrial base. In Congress, he served as a senior staff member for the Senate Armed Service

Committee, the Senate Governmental Affairs Committee, and the House Appropriations Committee. In the private sector, Dr. Greenwalt worked for Lockheed Martin and the Aerospace Industries Association.

Dr. Greenwalt has a BA in economics and political science from California State University, Long Beach, an MA in international relations and defense and security studies from the University of Southern California, and a PhD in public policy from the University of Maryland.





## NICOLE OWREN-WIEST

*Partner*  
**Crowell & Moring, LLP**

Nicole Owren-Wiest is a partner and member of the Steering Committee of Crowell

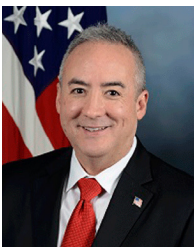
& Moring's Government Contracts Group in the firm's Washington, D.C. office. Nicole is nationally ranked by Chambers USA in Government Contracts and a recognized leader in two of the most complex areas in government contracting: accounting, cost, and pricing, and intellectual property/data rights. With over 20 years' experience, Nicole has a broad counseling and dispute-resolution practice and leads the Group's cost accounting practice, which focuses on helping clients navigate the government's complex cost and pricing rules, including the FAR Part 31 cost principles, the Cost

Accounting Standards (CAS), and Truth in Negotiations Act/Truthful Cost or Pricing Data as to defective pricing.

While she is an accomplished litigator with significant Contract Disputes Act experience, Nicole's main strength lies in her ability to combine thoughtful legal analysis with real-world practical advice. Nicole is focused on efficiency, extremely responsive, and brings an aggressive but practical, "big picture" approach to solving her clients' problems and resolving disputes. Clients have commended Nicole for her client-oriented style and sensitivity to business priorities, including "seeing beyond our immediate needs to help us address issues before they become risks or concerns," and for her ability to "combine scholarly

legal analysis with such practical, solution-focused insight." As such, clients routinely turn to Nicole to resolve DCAA and DCMA audit findings and cost accounting/pricing and data rights disputes (pre- and post-contracting officer's final decision), and when faced with high-stakes, bet-the-company compliance matters and litigation.

In addition to her cost accounting and data rights expertise, her practice includes claims, False Claims Act investigations and litigation, and other compliance matters. Nicole also regularly speaks at government and industry events around the country, and provides on-site training to legal and executive teams on a range of topics.



## KIM HERRINGTON

*Vice President, Government Finance*  
**L3Harris**

Kim Herrington is Vice President, Government Finance at L3Harris

Technologies. In this role, Kim is responsible for providing strategic leadership to L3Harris business segments to optimize financial performance within the U.S. government contracting environment. This role enables enterprise performance by leveraging best-in-class defense government finance principles to improve organizational effectiveness and minimize risk. Areas of focus include wrap rate management, government compliance, strategic rate pool structure reviews, and integration of financial plans into the strategic plan.

Prior to joining L3Harris, Kim worked for three years for the Department of Defense, serving as a principal advisor to the Undersecretary of Defense for Acquisition and Sustainment. He served for two years as the Director of Defense Pricing and Contracting, where he led the contract and pricing policy efforts for DoD and served as the functional leader for the DoD's 30,000

contracting officers. He completed his DoD tenure as the Principal Director for Industrial Policy where he was responsible for efforts to support the defense industrial base.

Previously he was senior vice president and chief financial officer for Textron Systems. In this role, he was responsible for the business' financial activities including financial planning and analysis, accounting, financial reporting, and program financial control. Herrington led a team of over 200 finance personnel across the various operating units of Textron Systems. He was a member of the Textron Systems Executive Leadership Team and the Textron Finance Council. Herrington led activities to improve program management practices and was also a board member of the National Defense Industrial Association's Integrated Program Management Division.

Before joining Textron Systems, Herrington spent more than seven years at Bell Helicopter, a Textron company. He served four years as director of Earned Value Management System (EVMS), and three

years as vice president of Cost Management Integration. As VP CMI, he led Bell's EVMS and Pricing & Estimating (P&E) organizations. For EVMS, Herrington was responsible for establishing and implementing the earned value management processes, systems, tools and reports used by program management on various Bell programs.

Prior to his time with Textron, Herrington worked for Lockheed Martin Aeronautics. In his 20 years at Lockheed Martin, he had a variety of earned value, cost management, financial, estimating and subcontract management roles. He began his career as a subcontract negotiator on the F-117A program and served 10 years on the F/A-22 program, most of that time as the estimating manager. He held senior manager finance roles on the C-130J and F-35 programs leading all the financial activities on those large programs.

Herrington earned an MBA in finance from the University of Southern California and a bachelor's degree in economics from the University of California at Los Angeles.





# LEADING THE WAY IN ENGAGEMENT, NETWORKING, AND NATIONAL DEFENSE

PLAN AHEAD FOR SUCCESS | 2022 FEATURED MEETINGS, CONFERENCES, AND EVENTS



## 2022 JOINT NDIA/AIA SPRING INDUSTRIAL SECURITY CONFERENCE

April 25 – 27, 2022 | Clearwater Beach, FL

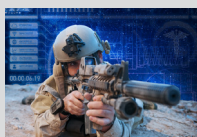
Industrial Security | Insider Threat | Cybersecurity/CMMC | NISPOM Updates



## 2022 CBRN DEFENSE CONFERENCE AND EXHIBITION

July 26 – 28, 2022 | Baltimore, MD

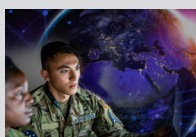
Combat Architecture | Defensive Measures | Demilitarization | Preparedness | Industrial Base



## 22<sup>ND</sup> ANNUAL SCIENCE & ENGINEERING TECHNOLOGY CONFERENCE

April 26 – 28, 2022 | Miami, FL

Defense Research & Development | Science & Technology



## 2022 SPACE WARFIGHTING INDUSTRY FORUM (SWIF)\*\*

August 17\*\* – 18\*, 2022 |

Colorado Springs, CO

Defense Research & Development | Science & Technology



## INTEGRATED PRECISION WARFARE REVIEW (IPWR-22)

May 4 – 5, 2022 | Arlington, VA

Acquisition and Policy | Precision Capability | Air & Missile Defense



## FUTURE FORCE CAPABILITIES CONFERENCE & EXHIBITION

September 19 – 22, 2022 | Austin, TX

Autonomous Systems | GARM | Live Fire | Multi-Domain | Small Arms | EOD



## BREAKTHROUGH ENERGETICS 2022\*\*

May 4 – 5, 2022 | West Lafayette, IN

Science & Engineering Technology | Propellants | Explosives | Modeling & Simulation



## 25<sup>TH</sup> ANNUAL SYSTEMS & MISSION ENGINEERING CONFERENCE

November 1 – 3, 2022 | Orlando, FL

Program management, Security models, Test & evaluation, Manufacturing



## 65<sup>TH</sup> ANNUAL FUZE CONFERENCE

May 10 – 12, 2022 | Renton, WA

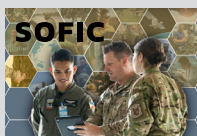
Fuze | Missiles | Munitions Technology | Safety & Arming Devices | Warheads



## 33<sup>RD</sup> ANNUAL NDIA SO/LIC SYMPOSIUM

November 17 – 18, 2022 | Washington, DC

Special Operations Forces | Strategic Competition



## 2022 SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE & EXHIBITION (SOFIC)

May 16 – 19, 2022 | Tampa, FL

Communications | Light Vehicles | Small Arms | Special Operations



## I/ITSEC 2022

November 28 – December 2, 2022 |

Orlando, FL

Simulation | Training | Virtual Reality



## TRAINING & SIMULATION INDUSTRY SYMPOSIUM (TSIS)

June 15 – 16, 2022 | Orlando, FL

Training | Simulation | Modeling | Acquisition/Funding

\*All Classified | \*\*Partially Classified

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