

OCTOBER 2022 PROCUREMENT DIVISION MEETING





NDIN

WHO WE ARE

The National Defense Industrial Association is the trusted leader in defense and national security associations. As a 501(c)(3) corporate and individual membership association, NDIA engages thoughtful and innovative leaders to exchange ideas, information, and capabilities that lead to the development of the best policies, practices, products, and technologies to ensure the safety and security of our nation. NDIA's membership embodies the full spectrum of corporate, government, academic, and individual stakeholders who form a vigorous, responsive, and collaborative community in support of defense and national security. For more than 100 years, NDIA and its predecessor organizations have been at the heart of the mission by dedicating their time, expertise, and energy to ensuring our warfighters have the best training, equipment, and support. For more information, visit NDIA.org

GET INVOLVED

Learn more about NDIA's Divisions and how to join one at NDIA.org/Divisions



PROCUREMENT

WHO WE ARE

The Procurement Division is a key component of NDIA's Policy Team, which monitors and advances sound and practical procurement/acquisition policies on matters that affect government/industry relationships relating to this important process. The Division ensures that government obtains requisite supplies and services at an equitable price with the least possible disruption of industrial practices. Accordingly, the Division maintains a close working relationship with government and industry agencies while conducting special studies to provide government with industry perspectives on policies, practices, needs, and problems. In addition to offering members the opportunity to sit on industry/government committees, the Division engages in the preparation and filing of amicus curiae briefs before the appeals courts and the U.S. Supreme Court.

LEADERSHIP AND COMMITTEES

Michael Anstett

Chair, Procurement Division

Jamie Sybert

Vice Chair, Procurement Division

Kristin Torcasi

Chair, Contract Finance Committee

Jeff Shapiro

Chair, Contract & Acquisition Management Committee

Ninalee Beckham

Chair, Government Property Management Systems Committee

Pete Dungan

Chair, Legal Committee



EVENT INFORMATION

LOCATION

UVA Darden Sands Family Grounds 1100 Wilson Blvd, 30th Floor Arlington, VA 22209

WIFI

Network: UVADardenSandsFG-Guest

Password: W3lcomeGuests!

REAL-TIME Q&A

slido

Slido is an audience engagement platform that allows users to crowd-source top questions to drive meaningful conversations and increase crowd participation. Ask your question by going to Sli.do!

Event code: Procurement22

SURVEY AND PARTICIPANT LIST

You will receive via email a survey and list of participants (name and organization) after the conference. Please complete the survey to make our event even more successful in the future.

EVENT CONTACT

Maura Deely Meeting Planner (703) 247-2588 mdeely@NDIA.org Thomas Kienzle
Program Coordinator, Divisions
(703) 247-2575
tkienzle@NDIA.org

SPEAKER GIFTS

In lieu of speaker gifts, a donation is being made to the Fisher House Foundation.

HARASSMENT STATEMENT NDIA is committed to providing a professional environment free from physical, psychological and verbal harassment. NDIA will not tolerate harassment of any kind, including but not limited to harassment based on ethnicity, religion, disability, physical appearance, gender, or sexual orientation. This policy applies to all participants and attendees at NDIA conferences, meetings and events. Harassment includes offensive gestures and verbal comments, deliberate intimidation, stalking, following, inappropriate photography and recording, sustained disruption of talks or other events, inappropriate physical contact, and unwelcome attention. Participants requested to cease harassing behavior are expected to comply immediately, and failure will serve as grounds for revoking access to the NDIA event.

EVENT CODE OF CONDUCT

NDIA's Event Code of Conduct applies to all National Defense Industrial Association (NDIA), National Training & Simulation Association (NTSA), and Women In Defense (WID) meeting-related events, whether in person at public or private facilities, online, or during virtual events. NDIA, NTSA, and WID are committed to providing a productive and welcoming environment for all participants. All participants are expected to abide by this code as well as NDIA's ethical principles and practices. Visit NDIA.org/CodeOfConduct to review the full policy.

ANTI-TRUST STATEMENT

The NDIA has a policy of strict compliance with federal and state antitrust laws. The antitrust laws prohibit competitors from engaging in actions that could result in an unreasonable restraint of trade. Consequently, NDIA members must avoid discussing certain topics when they are together at formal association membership, board, committee, and other meetings and in informal contacts with other industry members: prices, fees, rates, profit margins, or other terms or conditions of sale (including allowances, credit terms, and warranties); allocation of markets or customers or division of territories; or refusals to deal with or boycotts of suppliers, customers or other third parties, or topics that may lead participants not to deal with a particular supplier, customer or third party.

AGENDA

TUESDAY, OCTOBER 18

8:00 am - 3:00 pm

REGISTRATION

LOBBY

8:00 - 9:00 am

NETWORKING BREAKFAST

POTOMAC RIVER ROOM

CONCURRENT SESSIONS: COMMITTEE BREAKOUTS

9:00 am - 12:00 pm

Contract and Acquisition
Management and
Legal Committee
ROSSLYN CLASSROOM

Contract Finance
Committee
CAPITAL CLASSROOM

Government Property Committee
NATIONAL LANDING CLASSROOM

12:00 - 12:45 pm

NETWORKING LUNCH

POTOMAC RIVER ROOM

12:45 - 1:00 pm

OPENING REMARKS

CAPITAL CLASSROOM

Michael Anstett

Chair, Procurement Division, NDIA

Partner, Fried, Frank, Harris, Shriver & Jacobson LLP

1:00 - 1:30 pm

THE STATE OF NDIA

CAPITAL CLASSROOM

The Hon. David L. Norquist President & CEO, NDIA

1:30 - 2:15 pm

THE END OF THE BEGINNING: CHALLENGES AND CHANGES NEEDED IN GOVERNMENT PROCUREMENT

CAPITAL CLASSROOM

Kim Herrington

Vice President, Government Finance, L3Harris Technologies

2:15 - 3:00 pm

PANEL

CAPITAL CLASSROOM

IDA: Cost & Pricing Data

Mark Kaye, Dr. Susan Rose, Mike Cummins



2:55 – 3:00 pm CLOSING REMARKS

CAPITAL CLASSROOM

Michael Anstett

Chair, Procurement Division, NDIA

Partner, Fried, Frank, Harris, Shriver & Jacobson LLP

3:30 pm NO HOST NETWORKING HAPPY HOUR

LOCATION TO BE ANNOUNCED

WEDNESDAY, OCTOBER 19

9:00 – 11:00 am **Executive Committee Meeting**

NDIA HQ - SRIDHAR

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NDIN CAREER CENTER

Connecting Talent with Great Opportunities – NDIA Career Center

The National Defense Industrial Association offers qualified defense and national security professionals and employers an intuitive platform to identify the next best opportunity or candidate.

Looking for the Right Candidate?

Interested in a better way to engage with and recruit qualified defense and national security professionals? NDIA's new online career center will make searching for candidates easier.

Looking for the Right Job?

Looking for your next career opportunity? The NDIA Career Center is your solution.

Complete your profile today at Jobs.NDIA.org





BIOGRAPHIES



THE HON. DAVID L. NORQUIST

President & CEO

National Defense Industrial Association

The Hon. David L.

Norquist is President
and Chief Executive

Officer of the National

Defense Industrial Association (NDIA). He joined NDIA on May 1, 2022 bringing with him more than 30 years of public and private sector experience in national security and federal financial management.

Mr. Norquist previously served as the 34th Deputy Secretary of Defense from 2019 to 2021 and was responsible for the day-to-day operations of the Department of Defense (DoD), including managing the Pentagon's budget and personnel. He led reforms in DoD business processes and realigned investments toward the challenges of multi-domain warfare. At the request of the Biden Administration, Mr. Norquist served as Acting Secretary of Defense and continued as Deputy Secretary until the Senate confirmed Secretary Lloyd Austin and Deputy Secretary Kathleen Hicks.

From 2017 until 2019 as the Under Secretary of Defense (Comptroller) and Chief Financial Officer, he supported the National Defense Strategy (NDS) through the development and execution of the DoD's annual budget of more than \$680 billion. Mr. Norquist strengthened accountability to the taxpayer by implementing DoD's first department-wide financial statement audit.

Mr. Norquist began his career in 1989 as a Presidential Management Fellow supporting Army intelligence as a program and budget analyst with assignments on the Army staff, a major command, a defense agency, and at an overseas field site.

Following his time with the Army, Mr.

Norquist served for six years with the House
Appropriations Subcommittee on Defense as
a professional staff member, where he focused
on Air Force aircraft, munitions, ballistic missile
defense and information assurance.

From 2002 to 2006, he served as a deputy undersecretary of defense in the Office of the Comptroller. In 2006, President George W. Bush selected him as the first Senate-confirmed Chief Financial Officer of the Department of Homeland Security.

Between his stints in government service, Mr. Norquist was a partner with Kearney and Company, a certified public accounting firm.

Mr. Norquist was born in Concord, MA. He is a 1989 graduate of the University of Michigan, where he received a BA in Political Science and a Master's in Public Policy. He also holds an MA in National Security Studies from Georgetown University.



KIM HERRINGTON

Vice President, Government Finance L3Harris Technologies

Kim Herrington is Vice President, Government Finance at L3Harris Technologies. In this

role, Herrington is responsible for providing strategic leadership to L3Harris business segments to optimize financial performance within the U.S. government contracting environment. This role enables enterprise performance by leveraging best-in-class defense government finance principles to improve organizational effectiveness and minimize risk. Areas of focus include wrap rate management, government compliance, strategic rate pool structure reviews, and integration of financial plans into the strategic plan.

Prior to joining L3Harris, Herrington worked for 3 years for the DoD, serving as a principal advisor to the Undersecretary of Defense for Acquisition and Sustainment. He served two years as the Director of Defense Pricing and Contracting, where he led the contract and pricing policy efforts for DoD and served as the functional leader for the Department's 30,000

contracting officers. He completed his DoD tenure as the Principal Director for Industrial Policy where he was responsible for efforts to support the Defense Industrial Base.

Previously he was senior vice president and chief financial officer for Textron Systems. In this role, he was responsible for all the business' financial activities including financial planning and analysis, accounting, financial reporting, and program financial control. Herrington led a team of over 200 finance personnel across the various operating units of Textron Systems. He was a member of the Textron Systems Executive Leadership Team and the Textron Finance Council. Herrington led activities to improve program management practices and was also a board member for the National Defense Industrial Association's Integrated Program Management Division.

Before joining Textron Systems, Herrington spent more than seven years at Bell Helicopter, a Textron company. He served four years as director of Earned Value Management System (EVMS), and 3 years as vice president of Cost Management Integration. As VP CMI, he led

Bell's EVMS and Pricing & Estimating (P&E) organizations. For EVMS, Herrington was responsible for establishing and implementing the earned value management processes, systems, tools and reports used by program management on various Bell programs.

Prior to his time with Textron, Herrington worked for Lockheed Martin Aeronautics. In his 20 years at Lockheed Martin, he had a variety of earned value, cost management, financial, estimating and subcontract management roles. He began his career as a subcontract negotiator on the F-117A program and served 10 years on the F/A-22 program, most of that time as the estimating manager. He held senior manager finance roles on the C-130J and F-35 programs leading all the financial activities on those large programs.

Herrington earned a master of business administration degree in finance from the University of Southern California and a bachelor's degree in economics from the University of California at Los Angeles.

NDIN LEADING THE WAY IN ENGAGEMENT, NETWORKING, AND NATIONAL DEFENSE

PLAN AHEAD FOR SUCCESS | 2022 - 23 FEATURED MEETINGS, CONFERENCES, AND EVENTS



2022 JOINT AIA/NDIA INDUSTRIAL SECURITY COMMITTEE CONFERENCE

OCTOBER 24 - 26, 2022 | Tucson, AZ

Security Clearance Reforms | Insider Threat Guidance | Cybersecurity Policy



2023 EXPEDITIONARY WARFARE CONFERENCE

February 22 - 24, 2023 | Arlington, VA

Maritime Electronic Warfare | Naval Fires And Aviation | Seabasing



AIRCRAFT SURVIVABILITY SYMPOSIUM

November 1 - 3*, 2022 | Monterey, CA

Combat Survivability | Concealment and Deception | Countermeasures | Urban Warfare | Vulnerability Reduction



2023 TACTICAL WHEELED VEHICLES CONFERENCE

February 27 - March 1, 2023 | Columbus, OH

Autonomous Vehicles | Electric Drive | Modernization & Sustainment | Acquisition



25[™] ANNUAL SYSTEMS & MISSION ENGINEERING CONFERENCE

November 1 - 3, 2022 | Orlando, FL

Program Management | Security Models | Test & Evaluation | Manufacturing



2023 HUMAN SYSTEMS CONFERENCE

March 1 - 2, 2023 | Arlington, VA

Human Systems Integration | Human Factors Engineering | Artificial Intelligence



33RD ANNUAL NDIA SO/LIC SYMPOSIUM

November 17 - 18, 2022 | Washington, DC

Special Operations Forces | Strategic Competition



2023 PACIFIC OPERATIONAL SCIENCE & TECHNOLOGY (POST) CONFERENCE

March 6 - 9**, 2023 | Honolulu, HI

Regional Security | Science & Engineering Technology | Technology Engagement



I/ITSEC 2022

November 28 – December 2, 2022 | Orlando, FL

Simulation | Training | Virtual Reality



MODSIM WORLD 2023

May 22 - 23, 2023 | Norfolk, VA

Medical Simulation | Machine Learning | Extended Reality | Gamification

*All Classified | **Partially Classified