

NDIA

Canada-Australia-UK-U.S.

Quadrilateral Conference



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MAY 30, 2017

CANADIAN COMMERCIAL CORPORATION • OTTAWA, ONTARIO, CANADA

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CANADA–AUSTRALIA–UK–U.S. QUADRILATERAL CONFERENCE



The American, British, Canadian, and Australian defense industries are underpinned by a strong and longstanding history of cooperation and collaboration. Despite this strong foundation, the government and defence industries of Quadrilateral countries are facing an external environment of increasing uncertainty and accelerating change.

In light of these external challenges, what opportunities does closer collaboration offer – be it in capability development, making greater use of the National Technology and Industrial Base, or through re-forming export controls.

By sharing our common knowledge and experiences, our industries can learn from each other, better anticipate challenges, identify leading practices, and develop collaborative solutions. Senior industry and government officials of the four nations will address these themes and questions at this Quadrilateral Defense & Security Conference to be held in Ottawa, Ontario, Canada on Tuesday 30 May 2017.

This conference is hosted by the Canadian Association of Defence & Security Industries (CADSI), the Australian Industry & Defence Network (AIDN), ADS (UK), and NDIA (USA).



CONFERENCE CHAIRPERSONS:

Canada

- Mr. Nicolas Todd
Associate Vice President, Policy, Communications and Government Relations, CADSI

NATIONAL PARTNER ORGANISATION REPRESENTATIVES:

Australia

- Mr. Rob Forbes
Vice President, AIDN

United Kingdom

- Mr. Brinley Salzmann
Director, Overseas and Exports, ADS

United States

- CAPT Frank Michael, USN (Ret)
Vice President, Program Development, NDIA



TUESDAY, MAY 30, 2017

10:00am – 10:25am

Registration Check-in

10:25am – 10:30am

Welcoming Remarks

Ms. Christyn Cianfarani, *President, Canadian Association of Defence and Security Industries*

10:30am – 12:00pm

Military Capability in a Changing International Environment Panel

Over the past few years, amongst other things, there has been a significant increase in terrorism and a widespread escalation in fundamentalists seeking to impose their ideologies indiscriminately. At the same time there is a new U.S. Administration exploring new approaches to global security and alliance norms and the UK is in the process of leaving the European Union. The global environment is one of continuous change and uncertainty. This panel will begin by discussing the ever-broadening range of threats to national security, together with some of the decisive factors and political milestones on which those involved in Defence should focus. The Panel will then turn to how Defence Industry Strategies might be developed to support the emerging needs facing the Quadrilateral Countries and how these might become more supportive to capability outputs in an age where “more for less” is increasingly vital. Collaboration is an essential ingredient if interoperability and more effective working are to be enhanced. Included will be an UK industry perspective of the evolving European Defence landscape.

Moderator: Mr. William Hockin, *Director – Defence, ADS*

- **Gen Craig McKinley, USAF (Ret)**, *President & CEO, National Defense Industrial Association*
- **Mr. Colin Robertson**, *Former Canadian Diplomat, Senior Advisor to Dentons LLP, and Vice President at the Canadian Global Affairs Institute*
- **Mr. Nathan Rufus**, *Director Industry Policy & Governance, Defence Industry Policy Division, Department of Defence of Australia*
- **Dr. Craig Stone**, *Canadian Forces College, Department of National Defence*

12:00 pm – 1:00pm

Networking Lunch

1:00pm – 2:45pm

Buy American and Hire American – What does this Mean for the National Technology and Industrial Base (NTIB)? Panel

With the passage into law of the 2017 National Defense Authorization Act, the definition of the National Technology and Industrial Base was expanded to include Australia and the UK – all Quad countries. This panel will focus on the practical impacts for Quad defence industries as they navigate the impact of the Trump’s Buy American impact for the U.S. Department of Defense procurement.

Moderator: Ms. Jennifer Hubbard, *Director General, International and Industry Programs Division, Department of National Defence*

- **Mr. William Greenwalt**, *Senior Fellow, Atlantic Council*
- **Mr. Roger Grose**, *Counsellor, Defence Materiel, Australian Embassy, Washington*
- **Mr. Gregory Sanders**, *Deputy Director and Fellow, Defense-Industrial Initiatives Group, Center for Strategic and International Studies*
- **Mr. Michael Slack**, *Former Director – Continental Materiel Cooperation, Department of National Defence*

TUESDAY, MAY 30, 2017 (CONTINUED)

2:45pm – 3:00pm

Networking Break

3:00pm – 4:10pm

Reforming Export Controls Panel

All four Quad nations are undergoing export control changes. This panel will discuss the current status of these reforms, their practical implications and what lies ahead for international defense collaboration.

- **Ms. Wendy Gilmour**, *Director General Trade Controls, Global Affairs Canada*
- **Mr. Michael Laychak**, *Deputy Director and Deputy Under Secretary for Technology Security Policy and National Disclosure Policy, Defense Technology Security Administration*
- **Mr. Todd Russell**, *Director Technical Assessments and Trade Treaty, Defence Export Controls in the Strategic Policy & Intelligence Group, Department of Defence*

4:10pm – 4:15pm

Closing Remarks

Canadian Association of Defence and Security Industries

4:15pm

Adjourn

The NDIA has a policy of strict compliance with federal and state antitrust laws. The antitrust laws prohibit competitors from engaging in actions that could result in an unreasonable restraint of trade. Consequently, NDIA members must avoid discussing certain topics when they are together – both at formal association membership, board, committee, and other meetings and in informal contacts with other industry members: prices, fees, rates, profit margins, or other terms or conditions of sale (including allowances, credit terms, and warranties); allocation of markets or customers or division of territories; or refusals to deal with or boycotts of suppliers, customers or other third parties, or topics that may lead participants not to deal with a particular supplier, customer or third party.