

## Overview/Mission:

Objective is to address the needs and challenges of both Prime Contractors and Subcontractors within the DoD Industry. This working group will address contractual and execution performance issues with an emphasis on integration and flow down that may exist at the Prime and Subcontractor level.

## Leadership:



Vicki Frahm  
vlfrahm@sandia.gov



Carla Sives  
Carla.Sives@baesystems.com

## Objectives:

- Prime/Sub Collaboration Framework; post on NDIA Website
  - Completed 4/15/2019
- Prepare and release Subcontractor Oversight Guide
  - Decided at meeting to re-direct efforts
- NEW DIRECTION: Focus on key topics – WHY?
  - Hard to get / retain volunteers
  - Faster turnaround time; increase participant engagement

- **Prime/sub perspectives**
- **Beginnings of what can become best practices**
- **Anticipated issues? How do we mitigate impacts?**
- **Example: How to address the timeline for data**
  - When does it make sense to “lag” subs one month?
  - When does it make sense to deliver data later so can include sub data
  - Would it be beneficial to negotiate x times a year with a later date
    - Align subcontract data for those reports
    - Rest of submissions have lagged sub data

- **What are good choices for handshakes?**
  - Consider identifying scenarios and showing IMS examples
- **What level of detail is needed to support “optimal” oversight**
- **Is the structuring for products under MIL-STD-881C/D understood and achievable by subs?**
  - If not, how does the Prime educate subs
  - Standard does not provide guidance on how best to incorporate subs
- **How ensure realistic SRA achieved with subs include?**

- **Undefinitized Contract Award (UCA)**
  - Talk about problems and issues; lesson learned
  - How best to handle when can not avoid
  - Leads to ill-defined requirements, etc.
  - Leads to subs not wanting to share information as readily
  
- **Group suggested → Better suited to Contracts WG**

- **Situations when Prime provides direction that conflicts or is non-compliance with EVM guidelines**
- **Relationship management in multi-tier environment**
  - What is the sweet spot, lessons learned, or industry best practices for managing a subcontractor and communicating with customer?