When Credibility Matters

Safran
North America
simple | flexible | powerful

Safran's Worldwide Footprint

▼ Safran Software Solutions   ▼ Safran North America   ● Worldwide Installations

Safran Industry Expertise, Execution & Excellence

Safran North America's Product Family

SAFRAN PROJECT
Premier Project & Portfolio Scheduling, Planning, Resourcing and Execution application.

SAFRAN FOR MICROSOFT PROJECT
True Project & Portfolio Management Add-in to world's premier scheduling application.

SAFRAN PLANNER
Easy-to-use planning tool for proposal construction, prospect management, and "light" scheduling planning and execution. Imports into Microsoft Project too!

PROTEUS AND PROTEUS ENVISION
Comprehensive Project and Business Intelligence, Integration and Analysis.

ENVISION Xporter and Mporter
Normalize cost, schedule and financial data regardless of underlying solution using the international UN/CEFACT XML.

Safran's Offerings and How They Differ

- Safran provides a full suite of integrated and interoperable software applications: CPM Schedule, Cost, EVM, Rate and Indirect Rate, Resource, Change Order, Risk, Analytics, Reporting Including UN/CEFACT XML, Portfolio Management, And Business Intelligence. These compose our **Project Management Toolkit**.

- Safran applications support a number of environments including stand-alone, client-server, distributed processing (e.g. CITRIX), web, and **Software-as-a-Service** through our TBS hosting partner.

- Safran has transformed Business Intelligence into COTS/NDI. Any data located anywhere in a database, spreadsheet, or other electronic form can be integrated directly in a matter of days or weeks at a fraction of the cost of traditional approaches.

Safran's Offerings and How They Differ

- Safran's unique approach provides integrated <u>business solutions</u> through process-focused professional services that connect our technologies to those processes.

- Safran applications are architected to deliver rapid implementations with low overhead for sustained operations.

- Safran's standards of customer support are the most stringent in the industry.

- Safran is dedicated to continuous product and process improvement. Our applications have two to three releases per year and a major release every two years.

- Our product development processes are streamlined to meet your emerging needs.

- Full integration with IPMR and <u>emerging leading edge</u> reporting standards.

Safran's Offerings and How They Differ

- Safran works hand-in-hand with industry experts to provide the best quality service to our customers.

- Our partnerships include:
    - Management Concepts – Provides training aids both automated and otherwise.
    - Technology and Business Services (TBS) – SaaS and hosting.
    - Niwot Ridge, LLC – Glen Alleman & Co.
    - MCR Federal – Quality project management consulting and co-partner on the new ETC/EAC LENS tool.
    - Intaver Institute – Risky Project integration to risk register.
    - PPMS – Matthew Morris & Co..
    - BCF Solutions – Brady Foster and Bob Wasser.

The Bottom Line

- **Schedule/Cost/Risk** integration from the ground up in a cohesive solution without data transfer or reconciliation eliminates audit/validation issues, and reduces both cost and risk. <u>Single source data for all PPM processes</u>.

- **A&D Implementations** of the Toolkit typically replaces six to eight stove-piped, niche applications reducing overhead, lifecycle, and training costs.

- **Business Intelligence** provides multiple views of data through a <u>single tailorable interface</u>.

- **Customer focused** provides software enhancements directly driven by customer needs.

- **Use of current technology** means that you are *always* using the latest capabilities of our products which will serve your needs well into the future eliminating constant technology reinvestment.

Thank You For Your Time

Safran North America
www.safranna.com