



OPPORTUNITIES FOR FUTURE INNOVATIVE COLLABORATION and Security Rationale Behind Finnish IP Rules

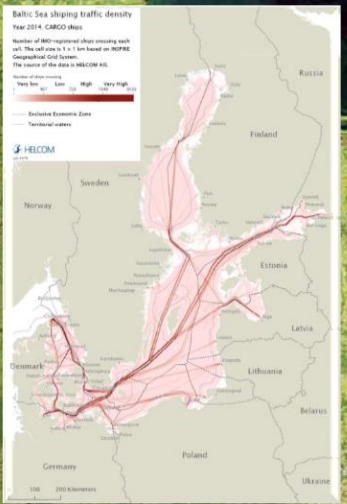


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FINLAND: SCHOOL ATLAS VIEW





- Military security of supply guarantees the functioning of the Defence Forces' critical systems in situations which jeopardize the functioning of society
 - Industrial Participation is used to build capabilities and know-how to support this
 - Direct: critical technology and expertise associated with the defense equipment is available to the Defence Forces in times of crisis
 - Indirect: technology and expertise essential to the security interests of the state, to the Finnish defense and to the defense and security industry, e.g. in the form of industrial or technological co-operation
- Capabilities and knowhow built by IP must be available at times of crisis
 - results must be viable on a long term
 - what is the business model to support this?

Security of supply means safeguarding the functioning of critical production, services and infrastructures for the purpose of maintaining the population's living conditions, the national economy and the national defence in case of serious disruptions and emergency conditions.

- Independent support and operations requires broad understanding of the systems and technologies in question
 - Finland has world class technology, but we are not big enough to do it all
 - How to acquire and maintain the required know-how?
 - What is "security of supply of knowledge and know-how"?
- Need for information and know-how is to support independent defense, not to compete with the OEM's
- HX indirect IP aims to answer this by introducing Finnish companies into OEM's higher level value chains
 - Finnish company brings technology solutions
 - Finnish company gains and maintains a broader insight of the technology area
 - OEM gains a world class niche technology solution

RESULTS VIABLE ON A LONG TERM

