



Cesar "Rico" Rodriguez

Vice President, Global Requirements & Capabilities – Middle East

Cesar "Rico" Rodriguez Jr. is vice president of Global Requirements & Capabilities – Middle East for Raytheon Missiles & Defense, a business of Raytheon Technologies. He leads efforts to identify and capture new business opportunities across the Middle East for integrated air and missile defense solutions, precision air-to-air and air-to-ground solutions, radars and command and control systems.

Rodriguez, a decorated U.S. Air Force veteran served as the international business development executive for the former Raytheon Company Integrated Defense Systems business, prior to the Raytheon Company merger with United Technologies Corporation in 2020. Before that, he served as director of business strategy for Air Warfare Systems for the former Raytheon Company Missile Systems business.

Rodriguez served in the United States Air Force for 26 years, retiring as a colonel. He commanded the Mission Support Group 355th Wing, at Davis-Monthan Air Force Base in Arizona, and the 332nd Expeditionary Operations Group, Al Jaber, Kuwait during Operation Iraqi Freedom. He is a command pilot with more than 3,100 fighter flight hours, 350 of which were in combat operations Desert Storm and Allied Force. Rodriguez distinguished himself in aerial combat, and is credited with downing three enemy fighter aircraft: an Iraqi MiG-29, an Iraqi MiG-23 and a Yugoslavian Air Force MiG-29.

He holds a Master of Art in national security and strategic studies from the U.S. Naval War College and a bachelor's degree in business administration from The Citadel, The Military College of South Carolina.