



JPEO-CBRND

Contracting Strategy Update to CBDAIF

27 September 2018



PROTECTING THE JOINT FORCE

Mr. Thomas Dickson
Director, Joint Contract Management Directorate

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Distribution Statement
A: Approved for public
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is unlimited.

A 360° CONTRACTING STRATEGY

Diverse Acquisition Tools and the People who know how to use them

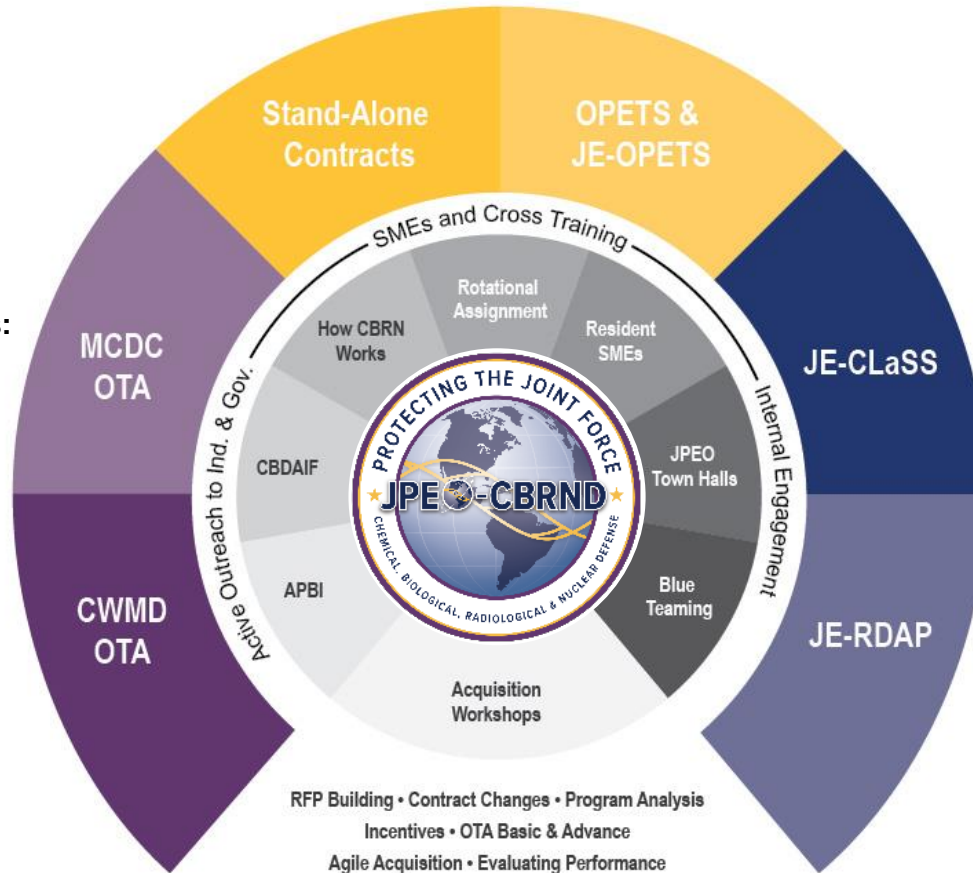
Awards outside of MATOCs and OTAs
 (Primarily awards of legacy components or are sole source)

Program and SETA support MATOC
 (400+ FTEs across 6 Business Areas, centralized management and support, standardized processes)

Medical and CWMD OTAs:

- Inspires technical innovation and expedited awards
- Expands industrial base to "Non-Traditional" Defense contractors
- Encourages partnerships amongst both Industry and Government entities

Enterprise-wide logistics and sustainment MATOC



Systems, equipment, and capabilities MATOC
 (Pre-MDD through development, production, procurement, fielding and initial sustainment)



Key: Equipping our People to know how to use the right tool for the job through effective acquisition training

- Training delivered to JPEO staff, other partners and industry

PRODUCTION AWARDS UNDER CWMD OTA

- May be in position to begin awards starting FY19
- Conclusion from the recent protest:
 - GAO acknowledged the purpose of the OTA fit the definition of a “prototype” provided in the DoD OTA Guide
 - The prototype OTA MUST be successfully completed prior to awarding the production OTA
 - The prototype OTA MUST include a provision for a possible follow-on production OTA
- “To the extent that Oracle contends that the P-OTA was outside of the scope, given the bases for sustaining the protest described below, we (GAO) need not address this argument in order to resolve the protest.”



TRADE-SPACE

- The JPEO-CBRND continues to pursue more affordable and effective solutions for the warfighter.
- We will apply more opportunities for trade-space between cost, performance, and potentially conflicting requirements (e.g. power vs weight) within our requests to industry.
- Although the OTA naturally allows for more flexibility, the method used within the Omnibus vehicles, i.e. JE-RDAP and its multiple draft release, would allow for the same result.



MONTHLY STATUS REPORTS

- The JPEO will be requesting an “unprotected copy” of monthly C/SSRs reports to allow a more in-depth analysis of contract status. This request will be added to the DD Form 1423.
- The JPEO-CBRND HQ staff will coordinate this request with the CORs.
- Official C/SSRs may continue to be submitted as pdf files.
- Email address:
usarmy.apg.dod-jpeo-cbrnd.mbx.cssr@mail.mil



MAKE OR BUY POLICY

- Language for complying with ASA(ALT) memorandum dated 11 April 2018 and guidebook dated 9 August 2018 is being incorporated into EVERY RFP for EVERY POR.
- Milestone B – Identify
- Milestone C – Implement
- Post Milestone C – Continue and Sustain



FY18 CWMD OTA ACCOMPLISHMENTS

20 Awards YTD / ~\$25M Funded / ~\$189M Ceiling *(2 more by FY-end)

- JPEO-CBRND:
 - 13 Awards
 - \$19.8M Funded / \$177M Ceiling
- ECBC:
 - 4 Awards
 - \$2.8M Funded / \$9.9M Ceiling
- Other (DTRA, AMRDEC, PACAF)
 - 3 Awards
 - \$2.6M Funded / \$2.6M Ceiling



CWMD & MCDC INDUSTRY DAY

October 23rd – 24th, 2018 at the Hyatt Regency Crystal City

- Day 1 morning – General session includes keynote address from JPEO-CBRND
- Day 1 afternoon – Individual panel sessions to review upcoming requirements
- Day 2 – Full day of one-on-one meetings and exhibits
 - We still have openings available for government representatives to meet with industry
 - Please contact Jeff Megargel at jeffrey.w.megargel.civ@mail.mil
- Register at https://events.bizzabo.com/CWMD_MCDC_GMM/home





Omnibus Program Management Office

OMNIBUS UPDATE



PROTECTING THE JOINT FORCE

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Omnibus PM

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FY18 OMNIBUS ACCOMPLISHMENTS

- **OPETS:**
 - Managed 428 FTE for JPEO-CBRND and 7 other organizations
 - Re-competed 2/3rds, extended 1/3rd of FTEs; approximately \$65M
- **JE-OPETS:**
 - Competed all 3 IDIQs
- **JE-CLaSS:**
 - Awarded 6 contracts; approximately \$60M
 - Average PALT*: 57 Calendar Days (excludes 20th bridge and final contract which were outliers)
- **JE-RDAP:**
 - Awarded 10 contracts; approximately \$46M
 - Average PALT*: 47 Calendar Days
 - 2 Sole Source; Average PALT*: 16 Calendar Days
 - 6 Competitive Equipment Purchases; Average PALT*: 37 Calendar Days
 - 2 Competitive R&D/Production Orders; Average PALT*: 104 Calendar Days

***PALT = Calendar Days from Final Order Release to Award**



FY19 OMNIBUS PROJECTIONS

- **All 3 JE-OPETS IDIQ Awards: Oct 2018**
- **JE-OPETS Task Order releases:**
 - A and L/M: Oct 2018
 - BEI: Nov 2018
- **JE-CLaSS Orders:**
 - 9 in progress
 - ~11 projected
- **JE-RDAP Orders:**
 - 6 in progress
 - ~14-18 projected



STATS FOR SMALL & LARGE BUSINESSES

- **JE-CLaSS:**

- Total orders awarded: 9 Competitive
 - Restricted Suite: 6 for ~\$10M
 - Unrestricted Suite: 3 for ~\$49M
- Actively working or currently in competition: 9 orders
 - Projected Restricted Suite: 5 for ~\$30M
 - Projected Unrestricted Suite: 4 for ~\$180M

- **JE-RDAP:**

- Total orders awarded: 8 Competitive
 - Small Business Set Aside: 5 for ~\$11M
 - Open Fair Opportunity: 3 for ~\$34M
- Actively working or currently in competition: 6 orders
 - Projected Small Business Set Aside: 1 for small \$ amount
 - Projected Open Fair Opportunity: 5 for ~\$450M





The right technology,
at the right time,
in the right place
and for the right cost.

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QUESTIONS?

JE-CLASS ORDER PROJECTIONS

(FOR INFORMATIONAL PURPOSES ONLY - THIS LIST IS SUBJECT TO CHANGE
JE-CLASS ORDERS WILL BE AWARDED TO JE-CLASS IDIQ HOLDERS ONLY)

Order Description	Suite	JPM Office	Period of Performance	Type of Award Base Order	Draft Order Release Date (Projected)	Order Release Date (Projected)	Estimated Award Date
Sustainment of Non-Intrusive Inspection Systems (NIIS) Worldwide (i.e., Mobile Vehicle and Cargo Inspection Systems (MVACIS), Railroad VACIS Systems, Military Mobile VACIS Systems, Relocatable Vehicle Inspection Systems and VACIS GTs; Z backscatter Vans (ZBV), Military Trailers (M-T), and SIMS/SIMSHT personnel scanning systems; and, the Rapiscan Secure 1000 Personnel scanners, T-10 Trailers and Gantry Gard Cargo Inspection Systems	Unrestricted	PM Force Protection Systems (Ft. Belvoir)	1 Yr Base 2 1-Yr Options	CPFF	1 May 18	8 Jun 18	1QFY19
Defense CBRNE Response (DCRF requires Contractor Logistics Support (CLS) services for Commercial Off-the-Shelf (COTS) equipment sets used by select Defense CBRNE Response Force (DCRF) organizations. These services include sustainment support over the life cycle of the equipment sets and refresh/recertification support following a unit's relief from the DCRF mission. The follow on sustainment period and equipment refresh phases are for the Search and Rescue (S&R), Mass Casualty Decontamination (MCD), RECON, Medical Personal Protective Equipment (PPE), and Mortuary Affairs and Contaminated Remains Mitigation Site sets.	Unrestricted	JPM Guardian	1 Base Yr 2 1-Yr Options	CPFF	11 May 18	2QFY19	2QFY19



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JE-CLASS ORDER PROJECTIONS (CONTINUED)

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United States Army Reserve Command (USARC) requires Contractor Logistics Support (CLS) services for Commercial Off-the-Shelf (COTS) equipment used by US Army Reserve Command (USARC). These services include sustainment, calibration, maintenance and repair of equipment and an asset management system to provide total supply, service and maintenance support, such as, shipping, inventory, shelf life and manufacturers' warranty management, equipment service contract information, and preventive maintenance scheduling.	Unrestricted	JPM Guardian (JPdM-CBRNE A&RS)	1 Yr Base 2 1-Yr Options	CPFF	4QFY18	2QFY19	2QFY19
Dismounted Reconnaissance Sets, Kits and Outfits (DR-SKO) Performance Based Logistics/Contractor Logistics Support (PBL/CLS) in Southwest Asia (SWA) Area of responsibility (AOR)	Restricted	JPM CA	1 Base Yr 2-1 Yr Options	CPFF	23 Jun 18	23 Jul18	1QFY19
Biological Integrated Detection Systems/Joint Biological Point Detection Systems (BIDS/JBPDS), Joint Portal Shield (JPS), And Chemical Biological Mass Spectrometer, Block II (CBMS II) Performance Based Logistics/Contractor Logistics Support (Re-compete)	Unrestricted	JPM CA	1 Base Yr 2 1-Yr Options	CPFF	26 Apr 18	24 Aug18	2QFY19



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JSAM RW: NET, Inventory and Fielding Operations at CONUS and OCONUS locations.	Restricted	JPM P	1 Base Yr 2 1-Yr Options	CPFF	TBD	TBD	TBD
Jordanian Analytical Labs (JALS) vehicles and lab equipment used by the Jordanian Army and Civil Defense.	Restricted	JPM Guardian	1 Base Yr 2 1-Yr Options	CPFF	1QFY19	2QFY18	2QFY18
Analytical Laboratory System Modification Work Order (ALS MWO). Updated technical data and documentation, logistics products and support, technical manuals, training and training products; provide field service support, tech refresh; and, repair, refurbish or replace equipment. Provide support for up to 70 ALS. Provide NET, Fielding, Risk Management Framework.	Restricted	JPM Guardian	1 Base Yr 2 1-Yr Options	CPFF	4QFY18	1QFY19	2QFY19
CBRN-IEW	Unrestricted	JPEO-CBRN	1 Base Yr 2 1-Yr Options	CPFF	1-2QFY19	2-3QFY19	3QFY19



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JE-RDAP ORDER PROJECTIONS

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RDAP Order Description	JPM Office	Period of Performance	Type Award	Set-Aside Anticipated (Y/N)	Draft Order Release Date (Projected)	Order Release Date (Projected)	Estimated Award Date
JOINT BIOLOGICAL AGENT DECONTAMINATION SYSTEM (JBADS): The JBADS will provide Warfighters a capability to thoroughly decontaminate Biological Warfare Agents and other Biological Agents of concern on/in the interior and exterior of aircraft.	JPM Protection	23 Mths Base	Cost Reimbursement (CR), Fixed Price Incentive Fee (FPIF), and/or Firm Fixed Price (FFP) CLINS	No	Draft PWS and P-Spec Released 17 March 2017 Draft DOR package Released 18 May 2017	Released on Bidder's Library 4 Apr 2018	4QFY18 – 1QFY19
JOINT EXPEDITIONARY COLLECTIVE PROTECTION (JECPC): This Phase 2 effort is for full rate production of the JECPC Family of Systems. This effort requires contractor support to develop, design, manufacture, and test new configurations for the JECPC, including: adding collective protection (ColPro) to existing USN BaseX 305 and BaseX 6D31 Dome host shelters and a Single Skin shelter to the USAF where ColPro is integral to the shelter fabric.	JPM Protection	4 yr Base five 1-yr Options	FPIF and FFP CLINS	No	Draft PWS Released 10 August 2017 Draft DOR package posted to Bidder's Library 8 Dec 2017	Released on Bidder's Library 18 Sep 2018	1QFY19

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JE-RDAP ORDER PROJECTIONS (CONTINUED)

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RDAP Order Description	JPM Office	Period of Performance	Type Award	Set-Aside Anticipated (Y/N)	Draft Order Release Date (Projected)	Order Release Date (Projected)	Estimated Award Date
JOINT SERVICE AIRCREW MASK ROTARY WING – (JSAM RW): MPU-5 Mask Production effort.	JPM Protection	1 yr Base four 1-yr Options	FFP	No	Draft PWS posted to Bidder's Library 16 Nov 2017 Draft DOR package posted to Bidder's Library 11 Jun 2018	4QFY18	1QFY19
MAN-PORTABLE RADIOLOGICAL DETECTOR SYSTEM (MRDS): Hands Free (HF) Sensor Production effort.	JPM Guardian	2 yr base; Options spanning 8 years	FFP	No	Draft PWS posted to Bidder's Library 11 Dec 2017 Draft DOR package posted to Bidder's Library 15 Feb 2018	Released 11 Apr 2018	4QFY18 – 1QFY19



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RDAP Order Description	JPM Office	Period of Performance	Type Award	Set-Aside Anticipated (Y/N)	Draft Order Release Date (Projected)	Order Release Date (Projected)	Estimated Award Date
MASS PERSONNEL DECONTAMINATION (MPD) SYSTEM: New Equipment Training (NET) and Doctrine, Tactics and Training (DTT).	JPM Protection	TBD	FFP	Y	1QFY19	1QFY19	2QFY19
JOINT EXPEDITIONARY COLLECTIVE PROTECTION (JECF), PHASE 1: This Phase 1 effort is for the Full Rate Production (FRP) manufacture of specific JECF systems, as defined in the JECF Phase 1 Technical Data Package (TDP). This effort also includes Contractor (First Article) testing as necessary; program management activities; systems engineering activities including configuration management activities, and opportunities for an assessment of a public/private partnership and technology insertion and refreshment.	JPM Protection	5 years (18-mo Base four 18-mo overlapping Options)	FFP	No	1QFY19	1-2QFY19	2-3QFY19



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