A 360° CONTRACTING STRATEGY
Diverse Acquisition Tools and the People who know how to use them

Awards outside of MATOCs and OTAs
(Primarily awards of legacy components or are sole source)

Medical and CWMD OTAs:
• Inspires technical innovation and expedited awards
• Expands industrial base to “Non-Traditional” Defense contractors
• Encourages partnerships amongst both Industry and Government entities

Program and SETA support MATOC
(400+ FTEs across 6 Business Areas, centralized management and support, standardized processes)

Enterprise-wide logistics and sustainment MATOC

Systems, equipment, and capabilities MATOC
(Pre-MDD through development, production, procurement, fielding and initial sustainment)

Key: Equipping our People to know how to use the right tool for the job through effective acquisition training
• Training delivered to JPEO staff, other partners and industry
PRODUCTION AWARDS UNDER CWMD OTA

• May be in position to begin awards starting FY19
• Conclusion from the recent protest:
  o GAO acknowledged the purpose of the OTA fit the definition of a “prototype” provided in the DoD OTA Guide
  o The prototype OTA **MUST** be successfully completed prior to awarding the production OTA
  o The prototype OTA **MUST** include a provision for a possible follow-on production OTA
• “To the extent that Oracle contends that the P-OTA was outside of the scope, given the bases for sustaining the protest described below, we (GAO) need not address this argument in order to resolve the protest.”
TRADE-SPACE

• The JPEO-CBRND continues to pursue more affordable and effective solutions for the warfighter.

• We will apply more opportunities for trade-space between cost, performance, and potentially conflicting requirements (e.g. power vs weight) within our requests to industry.

• Although the OTA naturally allows for more flexibility, the method used within the Omnibus vehicles, i.e. JE-RDAP and its multiple draft release, would allow for the same result.
MONTHLY STATUS REPORTS

• The JPEO will be requesting an “unprotected copy” of monthly C/SSRs reports to allow a more in-depth analysis of contract status. This request will be added to the DD Form 1423.
• The JPEO-CBRND HQ staff will coordinate this request with the CORs.
• Official C/SSRs may continue to be submitted as pdf files.
• Email address: usarmy.apg.dod-jpeo-cbrnd.mbx.cssr@mail.mil
MAKE OR BUY POLICY

• Language for complying with ASA(ALT) memorandum dated 11 April 2018 and guidebook dated 9 August 2018 is being incorporated into EVERY RFP for EVERY POR.

• Milestone B – Identify

• Milestone C – Implement

• Post Milestone C – Continue and Sustain
FY18 CWMD OTA ACCOMPLISHMENTS

20 Awards YTD / ~$25M Funded / ~$189M Ceiling *(2 more by FY-end)*

- **JPEO-CBRND:**
  - 13 Awards
  - $19.8M Funded / $177M Ceiling
- **ECBC:**
  - 4 Awards
  - $2.8M Funded / $9.9M Ceiling
- **Other (DTRA, AMRDEC, PACAF):**
  - 3 Awards
  - $2.6M Funded / $2.6M Ceiling
• Day 1 morning – General session includes keynote address from JPEO-CBRND
• Day 1 afternoon – Individual panel sessions to review upcoming requirements
• Day 2 – Full day of one-on-one meetings and exhibits
  o We have still have openings available for government representatives to meet with industry
  o Please contact Jeff Megargel at jeffrey.w.megargel.civ@mail.mil
• Register at https://events.bizzabo.com/CWMD_MCDC_GMM/home
Omnibus Program Management Office

OMNIBUS UPDATE

PROTECTING THE JOINT FORCE

Alan R. Burket
Omnibus PM
FY18 OMNIBUS ACCOMPLISHMENTS

• **OPETS:**
  - Managed 428 FTE for JPEO-CBRND and 7 other organizations
  - Re-competed 2/3rds, extended 1/3rd of FTEs; approximately $65M

• **JE-OPETS:**
  - Competed all 3 IDIQs

• **JE-CLaSS:**
  - Awarded 6 contracts; approximately $60M
  - Average PALT*: 57 Calendar Days (excludes 20th bridge and final contract which were outliers)

• **JE-RDAP:**
  - Awarded 10 contracts; approximately $46M
  - Average PALT*: 47 Calendar Days
    - 2 Sole Source; Average PALT*: 16 Calendar Days
    - 6 Competitive Equipment Purchases; Average PALT*: 37 Calendar Days
    - 2 Competitive R&D/Production Orders; Average PALT*: 104 Calendar Days

*PALT = Calendar Days from Final Order Release to Award*
FY19 OMNIBUS PROJECTIONS

• All 3 JE-OPETS IDIQ Awards: Oct 2018

• JE-OPETS Task Order releases:
  o A and L/M: Oct 2018
  o BEI: Nov 2018

• JE-CLaSS Orders:
  o 9 in progress
  o ~11 projected

• JE-RDAP Orders:
  o 6 in progress
  o ~14-18 projected
STATS FOR SMALL & LARGE BUSINESSES

• JE-CLaSS:
  o Total orders awarded: 9 Competitive
    ▪ Restricted Suite: 6 for ~$10M
    ▪ Unrestricted Suite: 3 for ~$49M
  o Actively working or currently in competition: 9 orders
    ▪ Projected Restricted Suite: 5 for ~$30M
    ▪ Projected Unrestricted Suite: 4 for ~$180M

• JE-RDAP:
  o Total orders awarded: 8 Competitive
    ▪ Small Business Set Aside: 5 for ~$11M
    ▪ Open Fair Opportunity: 3 for ~$34M
  o Actively working or currently in competition: 6 orders
    ▪ Projected Small Business Set Aside: 1 for small $ amount
    ▪ Projected Open Fair Opportunity: 5 for ~$450M
The right technology, at the right time, in the right place and for the right cost.

Thomas Dickson
Director, Joint Contract Management Office

thomas.a.dickson4.civ@mail.mil
www.jpeocbd.osd.mil
QUESTIONS?
<table>
<thead>
<tr>
<th>Order Description</th>
<th>Suite</th>
<th>JPM Office</th>
<th>Period of Performance</th>
<th>Type of Award Base Order</th>
<th>Draft Order Release Date (Projected)</th>
<th>Order Release Date (Projected)</th>
<th>Estimated Award Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sustainment of Non-Intrusive Inspection Systems (NIIS) Worldwide (i.e., Mobile Vehicle and Cargo Inspection Systems (MVACIS), Railroad VACIS Systems, Military Mobile VACIS Systems, Relocatable Vehicle Inspection Systems and VACIS GTs; Z backscatter Vans (ZBV), Military Trailers (M-T), and SIMS/SIMSHT personnel scanning systems; and, the Rapiscan Secure 1000 Personnel scanners, T-10 Trailers and Gantry Gard Cargo Inspection Systems)</td>
<td>Unrestricted</td>
<td>PM Force Protection Systems (Ft. Belvoir)</td>
<td>1 Yr Base 2 1-Yr Options</td>
<td>CPFF</td>
<td>1 May 18</td>
<td>8 Jun 18</td>
<td>1QFY19</td>
</tr>
<tr>
<td>Defense CBRNE Response (DCRF) requires Contractor Logistics Support (CLS) services for Commercial Off-the-Shelf (COTS) equipment sets used by select Defense CBRNE Response Force (DCRF) organizations. These services include sustainment support over the life cycle of the equipment sets and refresh/recertification support following a unit’s relief from the DCRF mission. The follow on sustainment period and equipment refresh phases are for the Search and Rescue (S&amp;R), Mass Casualty Decontamination (MCD), RECON, Medical Personal Protective Equipment (PPE), and Mortuary Affairs and Contaminated Remains Mitigation Site sets.</td>
<td>Unrestricted</td>
<td>JPM Guardian</td>
<td>1 Base Yr 2 1-Yr Options</td>
<td>CPFF</td>
<td>11 May 18</td>
<td>2QFY19</td>
<td>2QFY19</td>
</tr>
</tbody>
</table>

This website is for informational purposes only. The information provided on this website is subject to change at any time and does not constitute a commitment by the government in any aspect of the information.
<table>
<thead>
<tr>
<th>Order Description</th>
<th>Suite</th>
<th>JPM Office</th>
<th>Period of Performance</th>
<th>Type of Award</th>
<th>Draft Order Release Date (Projected)</th>
<th>Order Release Date (Projected)</th>
<th>Estimated Award Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States Army Reserve Command (USARC) requires Contractor Logistics Support (CLS) services for Commercial Off-the-Shelf (COTS) equipment used by US Army Reserve Command (USARC). These services include sustainment, calibration, maintenance and repair of equipment and an asset management system to provide total supply, service and maintenance support, such as, shipping, inventory, shelf life and manufacturers' warranty management, equipment service contract information, and preventive maintenance scheduling.</td>
<td>Unrestricted</td>
<td>JPM Guardian (JPdM-CBRNE A&amp;RS)</td>
<td>1 Yr Base 2 1-Yr Options</td>
<td>CPFF</td>
<td>4QFY18</td>
<td>2QFY19</td>
<td>2QFY19</td>
</tr>
<tr>
<td>Dismounted Reconnaissance Sets, Kits and Outfits (DR-SKO) Performance Based Logistics/Contractor Logistics Support (PBL/CLS) in Southwest Asia (SWA) Area of responsibility (AOR)</td>
<td>Restricted</td>
<td>JPM CA</td>
<td>1 Base Yr 2-1 Yr Options</td>
<td>CPFF</td>
<td>23 Jun 18</td>
<td>23 Jul18</td>
<td>1QFY19</td>
</tr>
<tr>
<td>Biological Integrated Detection Systems/Joint Biological Point Detection Systems (BIDS/JBPDS), Joint Portal Shield (JPS), And Chemical Biological Mass Spectrometer, Block II (CBMS II) Performance Based Logistics/Contractor Logistics Support (Re-compete)</td>
<td>Unrestricted</td>
<td>JPM CA</td>
<td>1 Base Yr 2 1-Yr Options</td>
<td>CPFF</td>
<td>26 Apr 18</td>
<td>24 Aug18</td>
<td>2QFY19</td>
</tr>
<tr>
<td>Order Description</td>
<td>Suite</td>
<td>JPM Office</td>
<td>Period of Performance</td>
<td>Type of Award</td>
<td>Draft Order Release Date (Projected)</td>
<td>Order Release Date (Projected)</td>
<td>Estimated Award Date</td>
</tr>
<tr>
<td>----------------------------------------------------------------------------------</td>
<td>-------------</td>
<td>---------------</td>
<td>-----------------------</td>
<td>---------------</td>
<td>--------------------------------------</td>
<td>-------------------------------</td>
<td>----------------------</td>
</tr>
<tr>
<td>JSAM RW: NET, Inventory and Fielding Operations at CONUS and OCONUS locations.</td>
<td>Restricted</td>
<td>JPM P</td>
<td>1 Base Yr 2 1-Yr Options</td>
<td>CPFF</td>
<td>TBD</td>
<td>TBD</td>
<td>TBD</td>
</tr>
<tr>
<td>Jordanian Analytical Labs (JALS) vehicles and lab equipment used by the Jordanian Army and Civil Defense.</td>
<td>Restricted</td>
<td>JPM Guardian</td>
<td>1 Base Yr 2 1-Yr Options</td>
<td>CPFF</td>
<td>1QFY19</td>
<td>2QFY18</td>
<td>2QFY18</td>
</tr>
<tr>
<td>Analytical Laboratory System Modification Work Order (ALS MWO). Updated technical data and documentation, logistics products and support, technical manuals, training and training products; provide field service support, tech refresh; and, repair, refurbish or replace equipment. Provide support for up to 70 ALS. Provide NET, Fielding, Risk Management Framework.</td>
<td>Restricted</td>
<td>JPM Guardian</td>
<td>1 Base Yr 2 1-Yr Options</td>
<td>CPFF</td>
<td>4QFY18</td>
<td>1QFY19</td>
<td>2QFY19</td>
</tr>
<tr>
<td>CBRNIEW</td>
<td>Unrestricted</td>
<td>JPEO-CBRN</td>
<td>1 Base Yr 2 1-Yr Options</td>
<td>CPFF</td>
<td>1-2QFY19</td>
<td>2-3QFY19</td>
<td>3QFY19</td>
</tr>
</tbody>
</table>

This website is for informational purposes only. The information provided on this website is subject to change at any time and does not constitute a commitment by the government in any aspect of the information.
<table>
<thead>
<tr>
<th>RDAP Order Description</th>
<th>JPM Office</th>
<th>Period of Performance</th>
<th>Type Award</th>
<th>Set-Aside Anticipated (Y/N)</th>
<th>Draft Order Release Date (Projected)</th>
<th>Order Release Date (Projected)</th>
<th>Estimate Award Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>JOINT BIOLOGICAL AGENT DECONTAMINATION SYSTEM (JBADS): The JBADs will provide Warfighters a capability to thoroughly decontaminate Biological Warfare Agents and other Biological Agents of concern on/in the interior and exterior of aircraft.</td>
<td>JPM Protection</td>
<td>23 Mths Base</td>
<td>Cost Reimbursement (CR), Fixed Price Incentive Fee (FPIF), and/or Firm Fixed Price (FFP) CLINS</td>
<td>No</td>
<td>Draft PWS and P-Spec Released 17 March 2017</td>
<td>Draft DOR package Released 18 May 2017</td>
<td>Released on Bidder’s Library 4 Apr 2018</td>
</tr>
<tr>
<td>JOINT EXPEDITIONARY COLLECTIVE PROTECTION (JECP): This Phase 2 effort is for full rate production of the JECP Family of Systems. This effort requires contractor support to develop, design, manufacture, and test new configurations for the JECP, including: adding collective protection (ColPro) to existing USN BaseX 305 and BaseX 6D31 Dome host shelters and a Single Skin shelter to the USAF where ColPro is integral to the shelter fabric.</td>
<td>JPM Protection</td>
<td>4 yr Base five 1-yr Options</td>
<td>FPIF and FFP CLINS</td>
<td>No</td>
<td>Draft PWS Released 10 August 2017</td>
<td>Draft DOR package posted to Bidder’s Library 8 Dec 2017</td>
<td>Released on Bidder’s Library 18 Sep 2018</td>
</tr>
</tbody>
</table>

This website is for informational purposes only. The information provided on this website is subject to change at any time and does not constitute a commitment by the government in any aspect of the information.
<table>
<thead>
<tr>
<th>RDAP Order Description</th>
<th>JPM Office</th>
<th>Period of Performance</th>
<th>Type Award</th>
<th>Set-Aside Anticipated (Y/N)</th>
<th>Draft Order Release Date (Projected)</th>
<th>Order Release Date (Projected)</th>
<th>Estimated Award Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>JOINT SERVICE AIRCrew MASK ROTARY WING – (JSAM RW): MPU-5 Mask Production effort.</td>
<td>JPM Protection</td>
<td>1 yr Base four 1-yr Options</td>
<td>FFP</td>
<td>No</td>
<td>Draft PWS posted to Bidder’s Library 16 Nov 2017</td>
<td>4QFY18</td>
<td>1QFY19</td>
</tr>
<tr>
<td>MAN-PORTABLE RADIOLOGICAL DETECTOR SYSTEM (MRDS): Hands Free (HF) Sensor Production</td>
<td>JPM Guardian</td>
<td>2 yr base; Options spanning 8 years</td>
<td>FFP</td>
<td>No</td>
<td>Draft PWS posted to Bidder’s Library 11 Dec 2017</td>
<td>Released 11 Apr 2018</td>
<td>4QFY18 – 1QFY19</td>
</tr>
<tr>
<td>effort.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Draft DOR package posted to Bidder’s Library 11 Jun 2018</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**JE-RDAP ORDER PROJECTIONS (CONTINUED)**

(For informational purposes only - This list is subject to change, JE-RDAP orders will be awarded to JE-RDAP IDIQ holders only)

<table>
<thead>
<tr>
<th>RDAP Order Description</th>
<th>JPM Office</th>
<th>Period of Performance</th>
<th>Type Award</th>
<th>Set-Aside Anticipated (Y/N)</th>
<th>Draft Order Release Date (Projected)</th>
<th>Order Release Date (Projected)</th>
<th>Estimate Award Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>MASS PERSONNEL DECONTAMINATION (MPD) SYSTEM: New Equipment Training (NET) and Doctrine, Tactics and Training (DTT).</td>
<td>JPM Protection</td>
<td>TBD</td>
<td>FFP</td>
<td>Y</td>
<td>1QFY19</td>
<td>1QFY19</td>
<td>2QFY19</td>
</tr>
<tr>
<td>JOINT EXPEDITIONARY COLLECTIVE PROTECTION (JECP), PHASE 1: This Phase 1 effort is for the Full Rate Production (FRP) manufacture of specific JECP systems, as defined in the JECP Phase 1 Technical Data Package (TDP). This effort also includes Contractor (First Article) testing as necessary; program management activities; systems engineering activities including configuration management activities, and opportunities for an assessment of a public/private partnership and technology insertion and refreshment.</td>
<td>JPM Protection</td>
<td>5 years (18-mo Base four 18-mo overlapping Options)</td>
<td>FFP</td>
<td>No</td>
<td>1QFY19</td>
<td>1-2QFY19</td>
<td>2-3QFY19</td>
</tr>
</tbody>
</table>

This website is for informational purposes only. The information provided on this website is subject to change at any time and does not constitute a commitment by the government in any aspect of the information.