Chemical Biological Defense Acquisition Initiatives Forum (CBDAIF)

System Integration Sector Report
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### Companies In Sector

- Advanced Concepts & Technologies International, LLC (ACT-I)
- Advanced Technology Systems Company, Inc.
- Alion (McCauley Brown)
- Altus Engineering
- Orbital ATK
- Battelle
- Black & Veatch
- Brimrose Technology Corp
- Camber Corporation
- Defense Group Inc (DGI)
- EnSCO
- Excet, Inc.
- Harris/Exelis
- FLIR
- General Atomics
- General Dynamics
- GE Global Research
- ILC Dover
- Interfuze Corps
- L2 Defense
- Leidos
- Lockheed Martin
- Mesh Inc.
- Northrop Grumman
- Raytheon
- Relevant Technology (RTI)
- SAIC
- SciTech Inc
- Selex-SAS
- Sentel
- TIAx
- URS
Health Of Sector

► CURRENT HEALTH OF MARKET / SECTOR:
  ▪ Generally flat.
  ▪ CBRN IS and IEW show promise—but no clear pathway
  ▪ CWMD OTA as brought non-traditional into the sphere to mobilize more innovative approaches.
  ▪ Concerns with impact of OTA on Omnibus Contracting Vehicles and relationship between RFI, RPP and FAR-Based Solicitations.
    • Perceived reduced opportunities for system integration
    • JE-RDAP lilly-pad unclear

► FUTURE HEALTH OF MARKET/SECTOR:
  ▪ Integration Sector threatened due to lack of clarity on US Government CBRN Acquisition Strategy and accessible market for early IR&D Investments.
Major Sector Concerns

- Heavy SBSA on Integration-based Omnibus Contracts detracts LBs from engaging
- Use of OTA and impact on JE-RDAP
  - Pushing RDAP Acquisitions to the Right (?)
  - Requires increased IRAD on part of Industry Early
  - Industry Sees much of this as “Punching in the Dark”
  - Without clear relationship between OTA solicitations and future POR acquisitions, Industry Leadership hesitant to invest.
- OTA Feedback Loop to Non-Select Vendors. Consider “APBI-Type” back brief of major findings.
- Where is the CBRN Integration Sector Going over next 5-10-15 Years?
  - IEW, CBRN-IS, CSIRP, NBCRV Sensor Suite, ALS/CALS?
- Synchronization of IEW, Bio-Watch, CBRN-IS across all federal agencies – Who Has Lead?
- Request updated JPEO-CBRND Strategy (Near-Mid-Long) with major acquisition objectives and potential values.

“Government built the POM, show industry the thoughts behind it!”
Sector Expectations of CBDIAF

• NDIA WILMINGTON
  – Premier CBRNE/CWMD Industry Forum above other offerings (IBC, CBRNE World, DSI, etc...).
  – Great Venue & Networking Opportunities
  – Increase Government “APBI-Type” Updates from all in CBRNE / CWMD Mission Space.
  – Increase Government Acquisition Strategy Updates for PORs.