



Chemical Biological Defense Acquisition Initiatives Forum (CBDAIF)

**System Integration Sector Report
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JB Burton

BG, US Army (Retired)

Companies In Sector

- Advanced Concepts & Technologies International, LLC (ACT-I)
- Advanced Technology Systems Company, Inc.
- Alion (McCauley Brown)
- Altus Engineering
- Orbital ATK
- Battelle
- Black & Veatch
- Brimrose Technology Corp
- Camber Corporation
- Defense Group Inc (DGI)
- Ensco
- Excet, Inc.
- Harris/Exelis
- FLIR
- General Atomics
- General Dynamics
- GE Global Research
- ILC Dover
- Interfuze Corps
- L2 Defense
- Leidos
- Lockheed Martin
- Mesh Inc.
- Northrop Grumman
- Raytheon
- Relevant Technology (RTI)
- SAIC
- SciTech Inc
- Selex-SAS
- Sentel
- TIAX
- URS

Health Of Sector

▶ CURRENT HEALTH OF MARKET / SECTOR:

- Generally flat.
- CBRN IS and IEW show promise-but no clear pathway
- CWMD OTA as brought non-traditional into the sphere to mobilize more innovative approaches.
- Concerns with impact of OTA on Omnibus Contracting Vehicles and relationship between RFI, RPP and FAR-Based Solicitations.
 - Perceived reduced opportunities for system integration
 - JE-RDAP lilly-pad unclear

▶ FUTURE HEALTH OF MARKET/SECTOR:

- Integration Sector threatened due to lack of clarity on US Government CBRN Acquisition Strategy and accessible market for early IR&D Investments.

Major Sector Concerns

- Heavy SBSA on Integration-based Omnibus Contracts detracts LBs from engaging
- Use of OTA and impact on JE-RDAP
 - Pushing RDAP Acquisitions to the Right (?)
 - Requires increased IRAD on part of Industry Early
 - Industry Sees much of this as “Punching in the Dark”
 - Without clear relationship between OTA solicitations and future POR acquisitions, Industry Leadership hesitant to invest.
- OTA Feedback Loop to Non-Select Vendors. Consider “APBI-Type” back brief of major findings.
- Where is the CBRN Integration Sector Going over next 5-10-15 Years?
 - IEW, CBRN-IS, CSIRP, NBCRV Sensor Suite, ALS/CALS?
- Synchronization of IEW, Bio-Watch, CBRN-IS across all federal agencies – Who Has Lead?
- Request updated JPEO-CBRND Strategy (Near-Mid-Long) with major acquisition objectives and potential values.

“Government built the POM, show industry the thoughts behind it!”

Sector Expectations of CBDAIF

- NDIA WILMINGTON
 - Premier CBRNE/CWMD Industry Forum above other offerings (IBC, CBRNE World, DSI, etc...).
 - Great Venue & Networking Opportunities
 - Increase Government “APBI-Type” Updates from all in CBRNE / CWMD Mission Space.
 - Increase Government Acquisition Strategy Updates for PORs.