



Chemical Biological Defense Acquisition Initiatives Forum (CBDAIF)

**Consequence Management/Response
SECTOR REPORT
27 September 2018**

Presented by Sector
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Companies in Sector

- Advanced Decon Technologies
- Calgon Carbon
- Emergent BioSolutions
- First Line Technology
- Federal Resources
- Huntington Ingalls Industries
- Intelagard
- Karcher NA
- PurpleSun
- Decon7

Health of Sector

- Health of individual players ranges from poor to stable due to limited programmatic dollars
- Companies are leaving the CBRN/DoD market space
- Stable companies have dual-use capability for technologies
- Stable companies have international presence of company/products
- Quote: “Industry sees limited dollars on the horizon so scaling R&D back and DoD is no longer a major driver of requirements within industry”
- Quote: “Industry doesn’t see requirements matching warfighter needs in quickly changing world”

Major Sector Concerns

- “No clear answer on where gov will use Pine Bluff vs. industry. Partnerships have been in place but limited understanding of which programs will be PB vs. industry.”
- “Faster changing world with chem warfare deployments but slow response with new technology”
- “Limited use of new contracting vehicles with CM”
- “What is the acquisition pipeline with JE-RDAP and OTA?”
- “Decon remains to be a capability gap with warfighters”
- “TTP/CONOPS remains outdated for today’s threat and available technologies.”

Sector Expectations

- “Need clear information on acquisition strategy for CM technologies for current and future threats”
- Set expectation to industry on where JPEO is going with long term strategy
- How can CM companies help with Pharma Based Threats?
- Streamlining comms to JPEO PMs with more Industry participating (APBIs, NDIA conf were excellent)
- JE-RDAP/OTA information, pipeline and update
- How is JPEO deciding what to buy on JE-RDAP vs. OTA?
- How can industry help JPEO?