Companies in Sector

- Advanced Decon Technologies
- Calgon Carbon
- Emergent BioSolutions
- First Line Technology
- Federal Resources
- Huntington Ingalls Industries
- Intelagard
- Karcher NA
- PurpleSun
- Decon7
Health of Sector

• Health of individual players ranges from poor to stable due to limited programmatic dollars
• Companies are leaving the CBRN/DoD market space
• Stable companies have dual-use capability for technologies
• Stable companies have international presence of company/products
• Quote: “Industry sees limited dollars on the horizon so scaling R&D back and DoD is no longer a major driver of requirements within industry”
• Quote: “Industry doesn’t see requirements matching warfighter needs in quickly changing world”
Major Sector Concerns

• “No clear answer on where gov will use Pine Bluff vs. industry. Partnerships have been in place but limited understanding of which programs will be PB vs. industry.”
• “Faster changing world with chem warfare deployments but slow response with new technology”
• “Limited use of new contracting vehicles with CM”
• “What is the acquisition pipeline with JE-RDAP and OTA?”
• “Decon remains to be a capability gap with warfighters”
• “TTP/CONOPS remains outdated for today’s threat and available technologies.”
Sector Expectations

- “Need clear information on acquisition strategy for CM technologies for current and future threats”
- Set expectation to industry on where JPEO is going with long term strategy
- How can CM companies help with Pharma Based Threats?
- Streamlining comms to JPEO PMs with more Industry participating (APBIs, NDIA conf were excellent)
- JE-RDAP/OTA information, pipeline and update
- How is JPEO deciding what to buy on JE-RDAP vs. OTA?
- How can industry help JPEO?