



# FAR-BASED CONTRACTING UPDATE



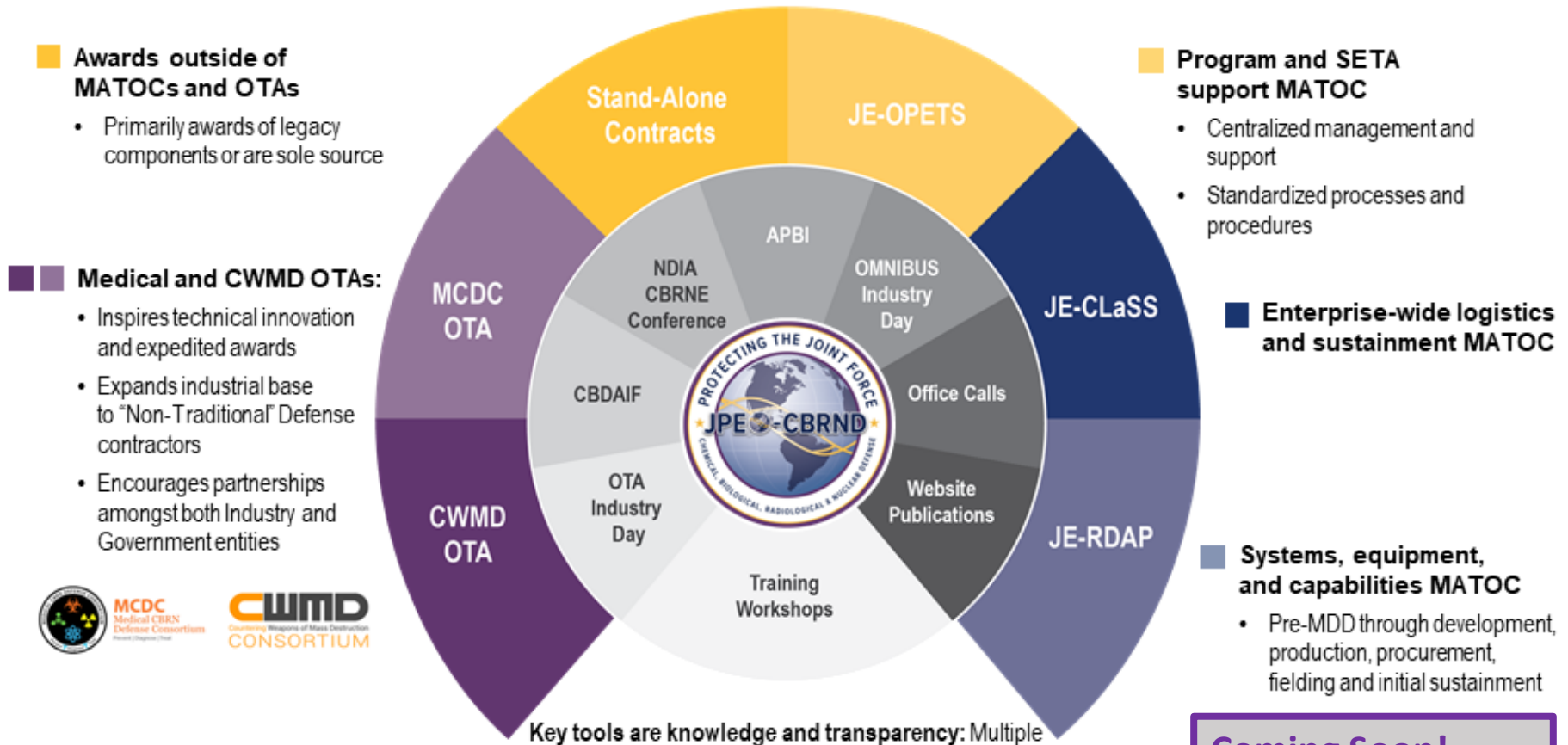
PROTECTING THE JOINT FORCE

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A: Approved for public  
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# Contracting Overview

JPEO-CBRND contracting office has two focus areas; **Multiple Award Task Order Contract (MATOC)** and **Other Transaction Agreements (OTA)**.



**Key tools are knowledge and transparency:** Multiple venues for Government and Industry interaction. Multiple training opportunities for JPEO staff, other partners and industry. One goal, equipping people to know how to use the right tool for the job.

**Coming Soon!**  
**Urgent COTS Plus Contract Vehicle**

# Overarching Omnibus Vehicle Stats (As of 12 August)

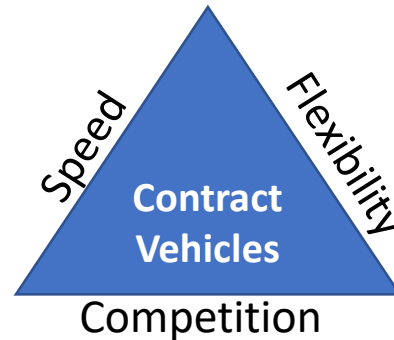
## JE-OPETS

FTEs: ~380 FTEs (JPEO 315, Enterprise 65)

Execution: \$57M annually

Awards since start of new PoP: 18 FTEs

Req't to person in seat: 45-60 days (shortest 18 days)



## JE-RDAP

- 24 DOs for \$628M (FY19: 13 for \$582M)
- \*Avg. PALT: 90 days
- Competition: >\$200M saved

## JE-CLaSS

- 17 TOs for \$201M (FY19: 7 for \$132M)
- Avg. PALT: 64 days
- Competition: >\$100M saved

\*Varies by type: Sole Source, Equip Purchase, R&D/Prod

PALT = Time from Solicitation Release to Award



# JE-OPETS Update

- Improvements since last CBDAIF:
  - Advanced notification of new orders to primes
  - Shortened industry response times (order dependent)
  - Options for additional FTEs
  - Only resume(s), price and summary required for proposals
  - Price least significant factor on most orders
  - Risk-based price realism assessment added to evaluations
  - Redacted resumes at start-of-work
- Planning Timeframes:
  - < 5 FTEs: 45-60 days from requirement to “person-in-seat”
  - Larger orders & special projects: contact me as early as possible



# JE-OPETS Update (Cont'd)

- Potential reorg-related reductions
  - Intent: notify primes ~6-months in advance of significant reductions
  - Any significant reductions to be addressed at option year awards
  - Already reducing some positions, rather than backfilling
- Timeline
  - 31 Jul: Discussed plan and timeline with GTMs
  - 30 Aug: GTMs/JPMs ID any potential significant reductions
  - Early Sep: Notify primes of potential significant reductions
  - Dec: Finalize requirements & notify KO Team
  - Jan 2019: KO notifies Primes which FTEs/CLINs will be exercised



# JE-CLaSS & JE-CLaSS 2

- What's working well with JE-CLaSS:
  - Scope: On target
  - Speed: On target
    - Avg. PALT: 64 days...well under "90 day PALT" MDA direction
  - Competition: Strong
- Lessons learned to be addressed in JE-CLaSS 2:
  - No small businesses in the "Unrestricted Suite"
  - Ceiling requirement much lower than expected
  - JE-CLaSS allows 1 year to complete orders after the end of the IDIQ PoP/ordering period; needs to be 3 years



PALT = Time from Solicitation Release to Award

## JE-CLaSS 2 Approach (Subject to Change)

- Multiple Award IDIQ, similar to JE-CLaSS, with Task Orders competed as fair opportunity to IDIQ holders
  - IDIQ Level: No cost/price evaluation. No sample TO.
  - TO Level: Best value trade-off
- Orders may be completed up to 3 years after the end of IDIQ PoP/ordering period
- Ceiling based on JE-CLaSS history and JPM projections
- RFI released via FEDBISOPPS: 14 Aug 2019
- Award target date: 2QFY21
- **Please provide us any additional feedback/suggestions**



# JE-RDAP Update

- OTA Prototypes => JE-RDAP Production Contracts:
  - OTA prototypes are nearing completion and transition to production
  - Some expected to use JE-RDAP or Stand-alone contracts
  - **First JE-RDAP production from an OTA prototype is JPM-Sensors' VIPER**
  
- Flexibility and speed for addressing unknown quantities:
  - Overlapping Option Periods - in place
  - Downward quantities - in place
  - **Working on first “ranged pricing” order...VIPER**





# Proactively Reducing Timelines

New!

- Leveraging more flexibility provided by FAR 16.505
  - **RIID Family of Systems is the test case**
  - Utilizing trade-off methodology, but not FAR-15-based terminology
  - Less criteria to evaluate
  - Allows negotiations to be held one-on-one with best offeror
  - No formal discussions
- Reinforcing use of Alpha Contracting for Sole Source (EFOJ approved)
- Dedicated KO for equipment purchases



New!

# Urgent COTS Plus: Supplement to JE-RDAP

- GSA Multiple Award IDIQ contract vehicle similar to the expired COTS Mod contract under JPM-G
  - Urgent Needs and Operational Need Statements needing award in 1 - 30 days
  - New requirements tied to funding execution needing award in 1 - 30 days
  - CBRND equipment/item purchases; plus training, packaging, shipping and sustainment
  - Available to CBRN Enterprise to include external DoD and non-DoD government organizations
- Planning Timeframes:
  - 1 – 30 days from requirement to award
  - Brand name and Sole Source approval:
    - First time 1-2 Weeks
    - Repeat items Days
  - < 1 week from draft requirement to award is typical
- RFI via FEDBIZOPPS projected by ~Oct 2019
- Available for use 2QFY20 (possibly earlier)



# Government Points of Contact

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# Backup Charts Include Order Projections



# JE-CLaSS Order Projections

(For Informational Purposes Only - This list is subject to change)

JE-CLaSS Orders will be awarded to JE-CLaSS IDIQ holders only

As of 8/1/2019

Order Description	Suite	JPM Office	Period of Performance	Type of Award Base Order	Draft Order Release Date (Projected)	Order Release Date (Projected)	Estimated Award Date
CENTAUR (CBRN-IEW)	<b>Unrestricted</b>	JPEO-CBRND	1 Base Yr 2 1-Yr Options	CPFF	4/3/2019	6/25/19	4QFY19
CLS for NBCRV Field Level Maintenance	<b>Unrestricted</b>	JPM CA	1 Base Yr 2 1-Yr Options	CPFF	5/3/2019	1QFY20	1QFY20
20th CBRN Contract Logistic Support Sponsor: JPM-G	<b>Restricted</b>	20 <sup>th</sup> /JPM-G	1 Base Yr 2 1-Yr Options	CPFF	1/2QFY20	2QFY20	2QFY20
National Guard Bureau C2CRE Sponsor: JPM-G	<b>Restricted</b>	NGB/JPM-G	1 Base Yr 2 1-Yr Options	CPFF	1/2QFY20	2QFY20	2QFY20



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# JE-RDAP Order Projections (Continued)

(For Informational Purposes Only - This list is subject to change, JE-RDAP Orders will be awarded to JE-RDAP IDIQ holders only)

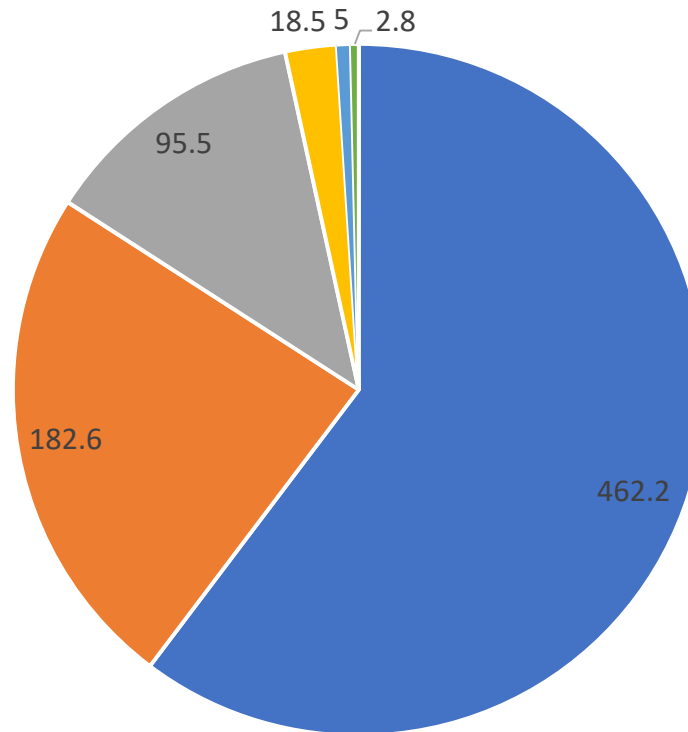
RDAP Order Description	JPM Office	Period of Performance	Type Award	Set-Aside Anticipated (Y/N)	Draft Order Release Date (Projected)	Order Release Date (Projected)	Estimated Award Date
Radiosotope Identification Detector (RIID) Family of Systems (FoS).	JPM - CBRN Sensors	6 years (1 year base; five 1-yr options)	FFP	TBD	3QFY19	4QFY19	2QFY20
Man-portable Radiological Detection System (MRDS) Hand-Held (HH).	JPM – CBRN Protection	1 year base + options for LRIP and FRP	FFP	No	Pspec and RFI posted 16 Oct 2018	3QFY19	4QFY2019
Global Biosurveillance Portal (GBSP)	JPL- CBRN IM/IT	2 year base	CPFF	TBD	4QFY19	1-2QFY20	3QFY20
Rapid Austere-environment Sample Preparation (RASP) device.	JPL- CBRN SOF	5 years (1 year base; four 1-year options)	FFP	Yes	RFI posted on 2 May 2019	3QFY19	1QFY20
Meso Scale Diagnostics (MSD) PR2 1800.	JPM – CBRN Sensors	2 years (1 base year; 1 option year)	FFP	TBD	N/A	1QFY20	1QFY20

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# FY19 Dollars Awarded by Organization

FY19 Dollars (Millions) Awarded



■ Protection/SOF ■ Sensors ■ External Orgs ■ Medical ■ HQs ■ JPL IM/IT



# OMNIBUS AWARDS: SMALL/LARGE/SBSA

- **JE-OPETS Initial Orders:** 13 Orders for ~\$172M
  - Small: 9 for \$124M – 72% (5 of the 9 TOs were SBSA: \$63M – 37%)
  - Large: 4 for \$48M – 28%
- **JE-CLaSS (Since start of IDIQ):** 17 Orders for ~\$201M
  - Restricted Suite (SBSA): 11 for \$34M – 17%
  - Unrestricted Suite (all large): 6 for ~\$168M – 83%
- **JE-RDAP (Since start of IDIQ):** 24 DO for ~\$628M
  - Small: 13 for \$200M – 32% (7 of the 13 were SBSA: \$20.4M – 3.2%)
  - Large: 11 for \$428M – 68%

