Chemical Biological Defense Acquisition Imitative Forum (CBDAIF)

Detection Sector Report 15 August 2019

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Omnibus Contracting Vehicles

CWMD OTA

- Great execution in terms of releases and awards
- little detailed feedback on a losing TO hard to get feedback
- OTA contracts don't have dollar values or potentials associated with them as other
 OTA Consortiums do
- what it means to be "in the basket" is ill-defined at best, and at worst is a false hope

JE-RDAP and JE-CLaSS

- Al Burket is great, very open, honest, listens to industry
- good that drafts are used and when they schedule things they alert industry.
- Programs continually pushed to the right with significant budget uncertainty
 - Companies are leaving this industry to go to Pharma and others that actually place business
 - Office visit lead to inconclusive outcomes as PMs have limited insight into future plans

Communications

- Updates on the organizational changes and the release of org charts. So many changes that even the JPMs don't release these
- Finding out opportunities between APBIs is required especially for CWMD OTAs
 - inadequate technology development times to respond to CWMD OTA RPPs
 - policy on contractor visits to their personnel so we do NOT become a burden
 - Mini/virtual APBI to provide changes (existing contract opportunity canceled or a new one added)
- Industry to know what programs, especially production programs, that the JPEO will be using PBA to execute