Chemical Biological Defense Acquisition Initiative Forum (CBDAIF)

Gabe Patricio
Services Sector
JPEO-CBD Contracting Strategy- My Perspective

• Like the strategy- Right Mix Contracting Vehicles

• Very Successful on OPETS, Not so on JE CLaSS
  • Difference?
    • Time and Effort – Dedicated Resources
    • Type of Contract – Higher Barrier to Entry

• Still Trying to Figure out OTA & JRDAP

• Keys to Success:
  • Learn Client
  • Learn PMO
  • Learn Contracting Shop
  • Dedicate Resources

  Better Understanding Requirements
  Facilitates Bid Process and Success Rate
OPETS - My Perspective

• Positive
  – Task Order Submission to Award Time
    • Great for Business Planning, Recruiting and Managing Workforce
  – PMO/Contracting Office
  – Cooperative, Proactive, Forward Leaning
  – IDIQ Holders that Remained Engaged were Rewarded

• Improving
  – Number of Task Orders (Improved over the years and going forward)
  – Waiver process- good comms and common sense prevailed
JE CLaSS - My Perspective

• Comms with Industry Upcoming Events- Good
• Unrestricted (LB) Contract Holder, not a lot of Activity
  – Would like to see more but understand business rules
• SB Seeing Most Activity
  – Participating as a Sub
• TOs Requiring IT Solution Seem to Favor Incumbent System
Member input:

- Impact of CRA on what programs. Slips to release of RDAP or OTA orders
- OTA-Resolution of Congress not passing the new legislation about Non-traditional vs traditional. DOD being directed to do a new study
- What happened to the 30 year plan?
- Can they provide an updated briefing on the status of “Analytics” that Mike Ricciardi gave in Jan 2016 to the CBDAIF