Chemical Biological Defense Acquisition Initiative Forum (CBDAIF)

David Cullin
EAGLES
SUPER BOWL
Champions
EAGLES LII

PHILADELPHIA DEFEAT NEW ENGLAND 41-33 IN SUPER BOWL LII
NICK FOLES THROWS 373 YARDS & 3 TOUCHDOWNS IN THE WIN.
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<th>Time</th>
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<td>0730 – 0800</td>
<td>Check-In/Coffee</td>
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<td>0800 – 0815</td>
<td>Opening Remarks</td>
<td>Dr. Cullin / Mr. Bryce</td>
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<td>0815 – 0845</td>
<td>Announcements/Sector Lead Transitions</td>
<td>Dr. Cullin</td>
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<td>0845 – 0900</td>
<td>NDIA Update</td>
<td>Mr. Lopez (Tex-Shield)</td>
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<td>0900 – 0945</td>
<td>Contracting Strategy</td>
<td>JPEO-CBD</td>
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<td>0945 – 1030</td>
<td>Overall Industry Perspective on Strategy</td>
<td>Dr. Cullin</td>
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<td>1030 – 1100</td>
<td>OPETS Experience Industry</td>
<td>Mr. Patricio (Patricio Enterprises)</td>
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<td>1100 – 1115</td>
<td>Break</td>
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<td>1115 – 1145</td>
<td>OTA Experience, Challenges, Opportunities</td>
<td>Ms. Duchars (Latham Biopharm)</td>
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<td>Catered Lunch</td>
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<td>1245 – 1315</td>
<td>OTAs Role of the CMF and Lessons Learned</td>
<td>Mr. Stebbins (ATI)</td>
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<td>CWMD OTA</td>
<td>Mr. Megargel (JPEO)</td>
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<td>1345 – 1400</td>
<td>Break</td>
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<td>1400 – 1430</td>
<td>Medical CBRNE OTA</td>
<td>Mr. Sayer (JPEO)</td>
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<td>1430 – 1500</td>
<td>JERDAP/JECLAS/JEOPETS</td>
<td>Mr. Burket (JPEO)</td>
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<td>1500 – 1530</td>
<td>Closing Remarks</td>
<td>Mr. Bryce</td>
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<td>1530</td>
<td>Adjourn</td>
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Changing of the Guard

Welcome
Mr. Bill Baugh- Small Business Sector Representative
BG(R) J.B. Burton- Leidos, Integrated Systems Sector Rep

And Farewell-

On to Bigger and Better things!
JPEOCBD Contracting Strategy
Stand-Alone Contracts
- Awards outside of JE-RDAP
- Primarily Production, Primarily sole source

OPETS/JE-OPETS
- JPEO Enterprise-wide program and SETA support
- Awarded 69 IDIQs to 41 vendors (22 Small Business)
- 377 TOs across 6 Business Areas

JE-CLaSS
- JPEO Enterprise-wide performance based logistics & sustainment
- Awarded 17 IDIQs (10 Small Business)
- 5 TOs currently in process

MCDC OTA
- Established by JPEO for its Medical Programs
- Tech Focus on Detection, Prevention, & Treatment for Medical Countermeasures
- Over 120 Members

CWMD OTA
- Newly established by JPEO
- To be utilized by whole of government; i.e., DoD, DHS, State, & Local
- Tech Focus on all of CWMD
- Consortium selected & base awarded in 1QFY18

JE-RDAP
- JPEO Enterprise-wide support for systems, equipment, and capabilities
- Anticipate awarding IDIQs to over 150 companies
- Tailorable Delivery or Task Order options

DAU Tailored Workshops
- ACAT II/III Dedicated
- Streamlined Acquisition Focus

DAU Workshops
- Only resource that delivers OTA Basic & Advanced Instruction for Gov & Industry

How CBRN Works
- Resident SMEs
- Blue Teaming
- JPEO Town Halls
- APBI
- CWMD Works
- CBDAIF

A 360° Contracting Strategy
The CWMD OTA is preferred for programs throughout the developmental cycle (from pre-MDD) to prior to MS C. The CWMD OTA is also preferred for LRIP and Production under certain conditions and may also include modified commercial items provided the JPM has adequately identified suppliers to provide the system or item. - **Less defined solution?**

JE-RDAP is preferred for materiel solutions which can be met by a Commercially available, Off-The-Shelf (COTS) solution or through a Technical Data Package (TDP). JE-RDAP may also be used to execute an effort or program beginning with development (pre-MDD) through production, fielding and initial sustainment - **More defined Solution**

An alternative contract vehicle (typically a stand-alone contract) may be used outside of JE-RDAP or the CWMD OTA, as an exception, if the contract is to be used for production, is only available through a single source (i.e., sole-source), and if the JPM needs maximum flexibility for determining future quantities.
OTAs

• Good Stuff
  – More conversation
  – More rapid feedback after “idea” submission
  – Additional potential teaming?
  – Faster “Source Selection”
  – Negotiated terms?
  – New way to get from good ideas to contract faster?
  – Straightforward path to contracting new customers
OTAs: Apprehensions

• Fear of the unknown:
  – What will be required, either from a technical or managerial aspect?
  – How do we determine what elements of the RFP are negotiable?
  – How will we accomplish our internal contractual tasks in the allotted time (i.e. industry-based bureaucracy)?
    • Teaming Agreements
    • SB Participation
    • Compliant pricing

• Since we are “FAR Trained”- Many tasks are accomplished before the RFP is dropped in FAR-based contracts; however, with an OTA, we do not have prior knowledge of what needs to be done by the submittal date

• Government also “FAR Trained”