A Need for Change

- Procurement Acquisition Lead Time (PALT) is increasing
- Internal Documentation prepared by Contracting and Program Offices has increased over years
- Many documents (e.g. D&Fs) removed during Acquisition Reform in the mid-1990s returned in the 2000s
- Even more reviews are in place now
- Timeline from the preparation of a SOW or PWS to final award is well over a year
Our Streamlining Approach

- Establish a series of Multiple Award ID/IQ contracts to cover SETA requirements, R&D and Production, and Contractor Logistics Support
- Award of multiple Other Transaction Agreements (OTAs):
  - Medical CBRN Defense awarded 8 April 2016
  - Countering Weapons of Mass Destruction awarded 20 November 2017
- Co-Locate SMEs with the JPMs
- Bring in DAU instructors to provide courses and workshops to Government and Industry
Encouraging Results

- Timelines significantly reduced so far under JE-CLASS
- Award of Logistics tasks reduced from 180 days to 50+ days from date of issuance of Task Order request
- Award of Countering Weapons of Mass Destruction OTA base agreement in less than 90 days and orders already being placed
- Increase of additional opportunities to reduce timelines and significantly expand our partnerships to “Non-Traditional” Defense Contractors
A 360° Contracting Strategy

**Stand-Alone Contracts**
- Awards outside of Omnibus Contracts and OTAs
- Primarily Production, Primarily sole source

**MCDC OTA**
- Established by JPEO for its Medical Programs
- Tech Focus on Detection, Prevention, & Treatment for Medical Countermeasures
- Over 120 Members

**CWMD OTA**
- Newly established by JPEO
- To be utilized by whole of government; i.e., DoD, DHS, State, & Local
- Tech Focus on all of CWMD
- Consortium selected & base awarded in 1QFY18

**JPEO Town Halls**
- How CBRN Works
- Blue Teaming
- resident SMEs

**OPETS/JE-OPETS**
- JPEO Enterprise-wide program and SETA support
- Awarded 69 IDIQs to 41 vendors (22 Small Business)
- 377 TOs across 6 Business Areas

**JE-CLaSS**
- JPEO Enterprise-wide performance based logistics & sustainment
- Awarded 17 IDIQs (10 Small Business)
- 5 TOs currently in process

**JE-RDAP**
- JPEO Enterprise-wide support for systems, equipment, and capabilities
- Anticipate awarding IDIQs to over 150 companies
- Tailorable Delivery or Task Order options

**DAU Tailored Workshops**
- ACAT II/III Dedicated
- Streamlined Acquisition Focus
- Only resource that delivers OTA Basic & Advanced Instruction for Gov & Industry
JPEO-CBD Portfolio of Omnibus Contract Vehicles

OPETS/JE-OPETS
Systems Engineering/Technical Advisory & Program Management Support

JE-RDAP
Research, Development, Acquisition, Production, Procurement and Fielding of Systems, Equipment and Materiel

JE-CLaSS
Performance-Based Logistics & Sustainment
Omnibus Concepts

• Reduce the time from the start of the contracting process to the award
  – Utilize Multiple Award IDIQs and the informal FAR Part 16 process
  – Achieve a “Team Sport” construct
  – Reduce process time and standardize documentation
  – Centralize assistance and management of Omnibus Vehicles with decentralize Task Order execution

• Maximize Industry participation; ensure strong, continuous competition; and ensure opportunities for both small and large business

• Provide “Enterprise” vehicles that any government agency or organization can utilize for CBRNE purposes
Omnibus Targets

• JE-CLaSS:
  – Target: < 120 days from Final Order Release to Industry to an Award
  – Results: Last 3 awards completed in 52, 51 and 59 calendar days (22, 21 and 29 days for the evaluation and award process)

• JE-RDAP:
  – Targets:
    • < 120 days from Final Order Release to Industry to an Award for standard development efforts
    • < 150 days from Final Order Release to Industry to an Award for complex and or standard development efforts with “Discussions.”
    • < 30 days for COTS efforts from requirement development to award
  – Results: TBD

• Next Steps
• Provides rapid prototyping for technologies that enable or enhance the understanding of the CBRNE operational environment, threats, and vulnerabilities; control, defeat, disable, and/or dispose of WMD threats; safeguard the force while responding to natural and manmade disasters; and promote the cooperation, coordination, interoperability, and decision making between agencies, all levels of government, and with partner nations.

• Technical Objective Areas
  – WMD Consequence Management and Hazard Mitigation
  – Threats and Vulnerabilities Awareness, Counter-Proliferation Technologies and Capabilities
  – Arms Control Technologies
  – Chemical, Biological Radiological, and Nuclear
  – Fundamental Science, Research and Development, and Experimentation of Emerging Technologies

• Awarded 20 November 2017 with ten year period of performance and $10B ceiling
Aspects of the CWMD OTA

- Acquisition strategies are tailored to your requirement
  - Training and mentoring are readily available for Government and consortium members
  - The Program Management Office supports preparation of project packages
  - Proposals and evaluation managed within secure database

- Procurement Administrative Lead Time can be reduced significantly
  - 90 days or less
  - Contracting activity, legal office, and consortium management firm have true expert level knowledge of other transactions
  - Projects can be incrementally funded
    - Payments tied to milestones
  - Principal Assistant Responsible for Contracting has approval authority up to $100M (total value of each project)
  - Protests are not allowed
Our vision is a U.S. Military Force that has a full medical countermeasure capability to fight and win in any CBRN battlespace worldwide.

Medical Chemical, Biological, Radiological, and Nuclear (CBRN) Defense
Other Transaction Agreement

Presented to:

Chemical Biological Defense Acquisition
Initiatives Forum

Mr. Barry G. Sayer
CACI International
Contract Support to JPEO-CBD

07 February 2018
• The Medical CBRN Defense OTA was awarded by Army Contracting Command, New Jersey on 8 April 2016
  – Term of the Agreement is 20 Years
  – Not to Exceed $10,000,000,000

• JPM MCS recognizes the advantages of using the OTA
  – Encourages participation of technological innovators not accustomed to working with the Department of Defense
  – Communication with Industry is more open than in traditional Federal Acquisition Regulations (FAR) based contracts
  – Streamlined Processes

• Joint Science and Technology Office (JSTO) are partners in the OTA
### Typical Procurement Timeline

**Planned Schedule:**

<table>
<thead>
<tr>
<th>Phase</th>
<th>Duration</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Planning Phase</td>
<td>79d</td>
</tr>
<tr>
<td>RPP Phase</td>
<td>1d</td>
</tr>
<tr>
<td>White Paper Phase</td>
<td>27d</td>
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<tr>
<td>Proposal Phase</td>
<td>58d</td>
</tr>
<tr>
<td>Selection &amp; Negotiation Phase</td>
<td>59d</td>
</tr>
<tr>
<td>Execution</td>
<td>1d</td>
</tr>
</tbody>
</table>

Total Schedule from Data Call to Project Agreement: 225 Working Days

**Actual Timeline for 5 Awards**
- Average - 210.2d

**Actual Lead Time for Pending Awards**
- Average – 217.6d

**Actual Lead Time for Basket Decision (8ea)**
- Average – 161.8d

*Actual Timelines do not include Project Planning Phase*