



Joint Program Executive Office for Chemical and Biological Defense

Contracting Strategy

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A Need for Change

- **Procurement Acquisition Lead Time (PALT) is increasing**
- **Internal Documentation prepared by Contracting and Program Offices has increased over years**
- **Many documents (e.g. D&Fs) removed during Acquisition Reform in the mid-1990s returned in the 2000s**
- **Even more reviews are in place now**
- **Timeline from the preparation of a SOW or PWS to final award is well over a year**



Our Streamlining Approach

- **Establish a series of Multiple Award ID/IQ contracts to cover SETA requirements, R&D and Production, and Contractor Logistics Support**
- **Award of multiple Other Transaction Agreements (OTAs):**
 - **Medical CBRN Defense awarded 8 April 2016**
 - **Countering Weapons of Mass Destruction awarded 20 November 2017**
- **Co-Locate SMEs with the JPMs**
- **Bring in DAU instructors to provide courses and workshops to Government and Industry**



Encouraging Results

- **Timelines significantly reduced so far under JE-CLASS**
- **Award of Logistics tasks reduced from 180 days to 50+ days from date of issuance of Task Order request**
- **Award of Countering Weapons of Mass Destruction OTA base agreement in less than 90 days and orders already being placed**
- **Increase of additional opportunities to reduce timelines and significantly expand our partnerships to “Non-Traditional” Defense Contractors**



A 360° Contracting Strategy

Stand-Alone Contracts

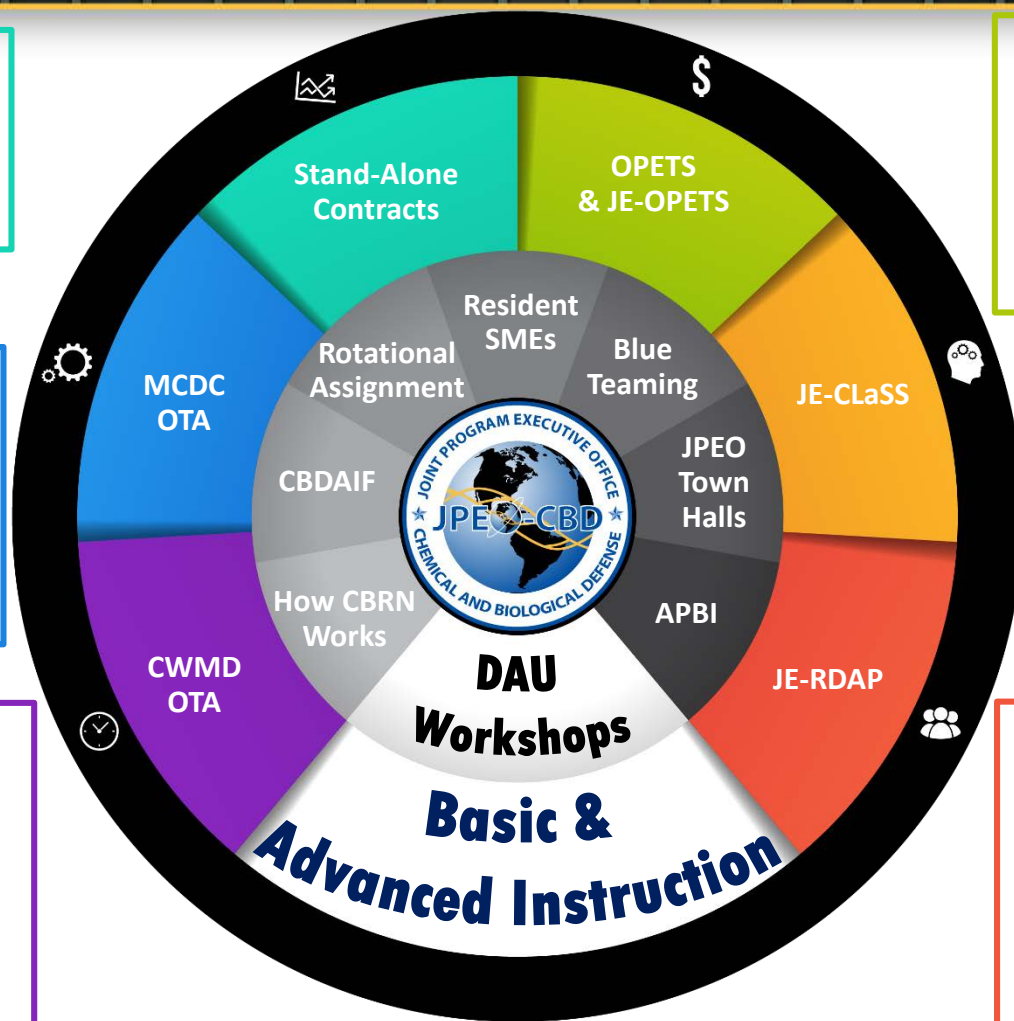
- Awards outside of Omnibus Contracts and OTAs
- Primarily Production, Primarily sole source

MCDC OTA

- Established by JPEO for its Medical Programs
- Tech Focus on Detection, Prevention, & Treatment for Medical Countermeasures
- Over 120 Members

CWMD OTA

- Newly established by JPEO
- To be utilized by whole of government; i.e., DoD, DHS, State, & Local
- Tech Focus on all of CWMD
- Consortium selected & base awarded in 1QFY18



OPETS/JE-OPETS

- JPEO Enterprise-wide program and SETA support
- Awarded 69 IDIQs to 41 vendors (22 Small Business)
- 377 TOs across 6 Business Areas

JE-CLaSS

- JPEO Enterprise-wide performance based logistics & sustainment
- Awarded 17 IDIQs (10 Small Business)
- 5 TOs currently in process

JE-RDAP

- JPEO Enterprise-wide support for systems, equipment, and capabilities
- Anticipate awarding IDIQs to over 150 companies
- Tailorable Delivery or Task Order options

DAU Tailored Workshops

- ACAT II/III Dedicated
- Streamlined Acquisition Focus
- Only resource that delivers OTA Basic & Advanced Instruction for Gov & Industry

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Joint Program Executive Office for Chemical and Biological Defense

Omnibus Contracts

Alan R. Burket
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07 February 2018

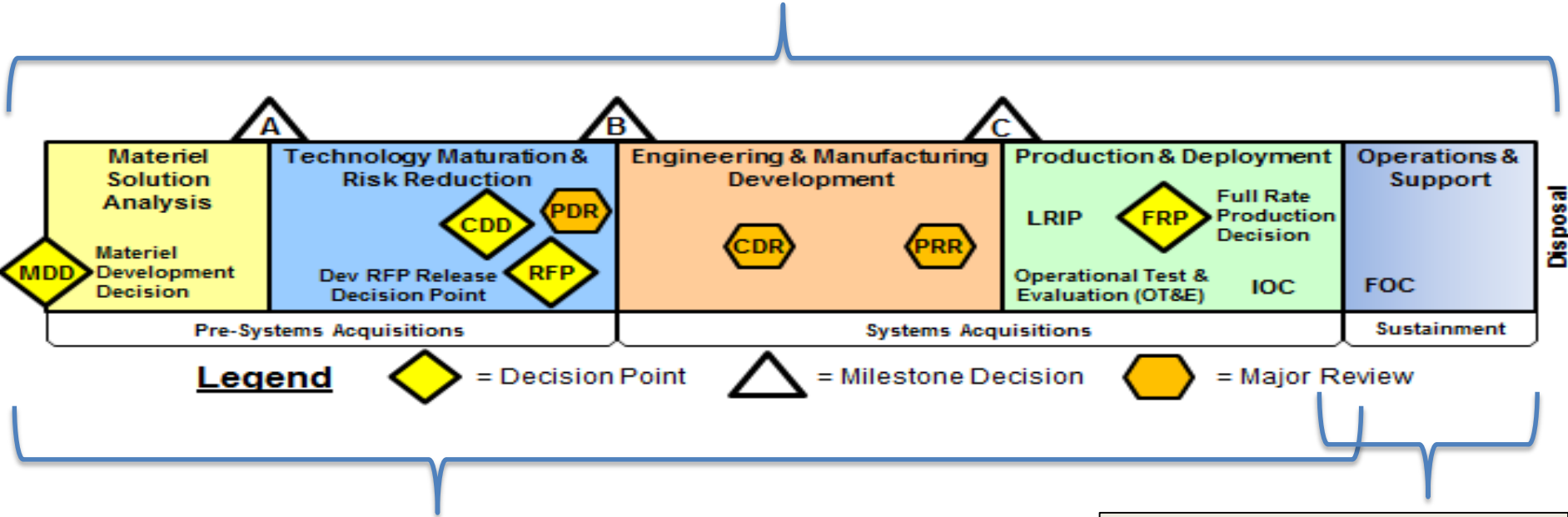
(For Informational Purposes Only)





JPEO-CBD Portfolio of Omnibus Contract Vehicles

OPETS/JE-OPETS
Systems Engineering/Technical Advisory & Program Management Support



JE-RDAP
Research, Development, Acquisition, Production, Procurement and Fielding of Systems, Equipment and Materiel

JE-CLaSS
Performance-Based Logistics & Sustainment



Omnibus Concepts

- **Reduce the time from the start of the contracting process to the award**
 - Utilize Multiple Award IDIQs and the informal FAR Part 16 process
 - Achieve a “Team Sport” construct
 - Reduce process time and standardize documentation
 - Centralize assistance and management of Omnibus Vehicles with decentralize Task Order execution
- **Maximize Industry participation; ensure strong, continuous competition; and ensure opportunities for both small and large business**
- **Provide “Enterprise” vehicles that any government agency or organization can utilize for CBRNE purposes**



Omnibus Targets

- **JE-CLaSS:**
 - **Target:** < 120 days from Final Order Release to Industry to an Award
 - **Results:** Last 3 awards completed in 52, 51 and 59 calendar days (22, 21 and 29 days for the evaluation and award process)
- **JE-RDAP:**
 - **Targets:**
 - < 120 days from Final Order Release to Industry to an Award for standard development efforts
 - < 150 days from Final Order Release to Industry to an Award for complex and or standard development efforts with “Discussions.”
 - < 30 days for COTS efforts from requirement development to award
 - **Results:** TBD
- **Next Steps**

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Joint Program Executive Office for Chemical and Biological Defense

Countering Weapons of Mass Destruction Other Transaction Agreement

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Contract Management Office

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Distribution Statement A: Approved for public release; distribution is unlimited.



CWMD OTA Scope and Status

- **Provides rapid prototyping for technologies that enable or enhance the understanding of the CBRNE operational environment, threats, and vulnerabilities; control, defeat, disable, and/or dispose of WMD threats; safeguard the force while responding to natural and manmade disasters; and promote the cooperation, coordination, interoperability, and decision making between agencies, all levels of government, and with partner nations.**
- **Technical Objective Areas**
 - WMD Consequence Management and Hazard Mitigation
 - Threats and Vulnerabilities Awareness, Counter-Proliferation Technologies and Capabilities
 - Arms Control Technologies
 - Chemical, Biological Radiological, and Nuclear
 - Fundamental Science, Research and Development, and Experimentation of Emerging Technologies
- **Awarded 20 November 2017 with ten year period of performance and \$10B ceiling**



Aspects of the CWMD OTA

- **Acquisition strategies are tailored to your requirement**
 - Training and mentoring are readily available for Government and consortium members
 - The Program Management Office supports preparation of project packages
 - Proposals and evaluation managed within secure database
- **Procurement Administrative Lead Time can be reduced significantly**
 - 90 days or less
 - Contracting activity, legal office, and consortium management firm have true expert level knowledge of other transactions
 - Projects can be incrementally funded
 - Payments tied to milestones
 - Principal Assistant Responsible for Contracting has approval authority up to \$100M (total value of each project)
 - Protests are not allowed

Our vision is a U.S. Military Force that has a full medical countermeasure capability to fight and win in any CBRN battlespace worldwide.

Medical Chemical, Biological, Radiological, and Nuclear (CBRN) Defense Other Transaction Agreement

Presented to:
**Chemical Biological Defense Acquisition
Initiatives Forum**

Mr. Barry G. Sayer
CACI International
Contract Support to JPEO-CBD

07 February 2018



**ADVANCED DEVELOPMENT &
MANUFACTURING CAPABILITIES**

Other Transaction Agreement Overview



- **The Medical CBRN Defense OTA was awarded by Army Contracting Command, New Jersey on 8 April 2016**
 - Term of the Agreement is 20 Years
 - Not to Exceed \$10,000,000,000
- **JPM MCS recognizes the advantages of using the OTA**
 - Encourages participation of technological innovators not accustomed to working with the Department of Defense
 - Communication with Industry is more open than in traditional Federal Acquisition Regulations (FAR) based contracts
 - Streamlined Processes
- **Joint Science and Technology Office (JSTO) are partners in the OTA**

Typical Procurement Timeline



Planned Schedule:

Project Planning Phase	79d	} Total Schedule from Data Call to Project Agreement 225 Working Days
RPP Phase	1d	
White Paper Phase	27d	
Proposal Phase	58d	
Selection & Negotiation Phase	59d	
Execution	1d	

Actual Timeline for 5 Awards*
Average - 210.2d

Actual Lead Time for Pending Awards *
Average – 217.6d

Actual Lead Time for Basket Decision (8ea)*
Average – 161.8d

* Actual Timelines do not include Project Planning Phase



Questions