

2021 Kathleen P. Sridhar Small Business Executive of the Year Award

is presented to

Mr. Adam “AJ” Jarnagin

Founding Partner and Chief Executive Officer of EXPANSIA

In recognition of his career characterized by superb performance, strategic partnerships, and defense-related community activities, the National Defense Industrial Association awards its 2021 Kathleen P. Sridhar Small Business Executive of the Year Award to Mr. Adam “AJ” Jarnagin.

Jarnagin is a U.S. Air Force service-disabled veteran. For more than 20 years, he has served as a military and defense advocate focused on connecting people, technology, and successful rapid deployment and delivery strategies that support the acquisition of C4ISR, space, and cyber capabilities for our nation’s defense.

He is a founding partner and CEO of EXPANSIA, a nationwide defense strategy and technology consulting firm based in the southern New Hampshire/Boston area. The firm focuses on advancing technology and technical services in support of our military.

Jarnagin is passionate about bridging the commercial, research and development, acquisitions, and operations communities to support common goals around defense implementation in a rapid, effective way, particularly in aid of small businesses. EXPANSIA’s continued 30 percent year-on-year growth and expansion to 19 states are testaments to Jarnagin’s vision, work climate of acceptance and inclusion, and client delivery successes. Jarnagin’s leadership, innovative approach to acquisitions, federal contracting, and entrepreneurial background have enabled EXPANSIA to systematically mitigate risk and function at a sophisticated, highly compliant level of quality with an excellent client-satisfaction reputation.

Over seven years, the transformative impact of his charitable and corporate service has resulted in Jarnagin’s three-time selection to the board of directors for the NDIA New England chapter, where he has led the nomination and selection processes for the Executive Committee and Board of Directors.

Jarnagin recently helped manage and conduct NDIA New England’s largest sponsored event of the year, highlighting the importance of Other Transaction Authority contracting and prototyping for nontraditional defense companies. This enabled them to access capability delivery to the defense industrial base. His philanthropic ideas of how to give back and partner with other like-minded organizations has increased the visibility and positive impact of NDIA across New England. For his business acumen, success in building strategic partnerships and mentoring small businesses, and his steadfastness, strength, and resiliency in support of America’s defense industrial base, the National Defense Industrial Association is proud to present the 2021 Kathleen P. Sridhar Small Business Executive of the Year Award to Mr. Adam “AJ” Jarnagin.

November 15, 2021