

The logo for the National Defense Intelligence Association (NDIA) is displayed in a bold, red, sans-serif font. The background of the entire page is a blue-toned collage. It features a large silhouette of a soldier in full combat gear on the right side. In the center and left, there are silhouettes of a group of business professionals in suits. The background also includes a city skyline with the Washington Monument and various architectural structures, overlaid with a low-poly geometric pattern and faint technical or military symbols like a jet and a gear.

Chapter Offsite Financial Operations Manual

Updated April 12, 2024

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Financial Reporting Requirements for Chapters Executing Offsite Financial Operations Overview

STATEMENT OF POLICY

These instructions, requirements and standards apply to NDIA and WID Chapters who choose to manage all GAAP (Generally Accepted Accounting Principles) accounting, banking and investment operations/transactions independently under NDIA oversight. In making this choice, Chapter leaders become responsible for all daily financial activity including accounting, banking, budgeting, reporting, fraud controls and tax responsibilities.

Chapters with offsite Financial Operations are subject to annual onsite audit preparedness reviews by HQ Staff and NDIA's external auditor. These reviews will be scheduled in advance, with Chapter leader input, to minimize disruption to volunteer leader schedules. Additionally, Chapters with offsite Financial Operations are subject to auditor requests for additional data/exhibits/artifacts during NDIA's annual audit, which normally occurs between mid-October and early December. Chapters need to respond within 48 business hours to any audit request for detail/records.

General Requirements

- NDIA EVP/COO must have signature authority on all accounts
 - Chapters must provide the NDIA/WID Chapter team with copies of current signature cards for all bank and investment accounts
- Chapters must provide read/write access to NDIA EVP/COO for all bank and investment accounts
- Chapters must provide read/write access to NDIA EVP/COO for all Chapter accounting software
- For the purposes of financial operation, "Chapter Officers" shall refer to officer positions designated in the Chapter Operating Principles. "Board Members" shall refer to all voting members of a Chapter's Board of Directors, including Chapter Officers.
- Chapters must develop and submit an annual budget discussing the Chapter's planned revenue generation and expected expenses
 - Chapters must submit quarterly budget updates that provide an overview of how the Chapter is adhering to their submitted budget
 - Chapters will provide out-of-cycle budget updates to National if actual revenue collected is less than 80% of budget forecast or if expenses exceed 120% of budget forecast
- In the Board-approved Chapter Manual, Chapters must develop and define written procedures for disbursement of funds in support of approved, validated Chapter expenses
 - The Chapter Manual must include specific payables thresholds requiring both Chapter and National review/approval for large expenses/contracts
 - Refer to "Contracts/Purchase Authority" in "Chapter Contracts/Procurement Policy and Procedures", and "Authorized Levels for Certification Disbursement" in "Chapter Board Business Expenditures Policy and Procedures" for threshold levels
 - Procedures outlined in the Chapter Manual should include two-person approval authority (minimum) for all expense payments - refer to the section "A. Disbursement Authorization" in "Chapter Board Business Expenditures Policy and Procedures" for approval authority requirements
 - Chapters **can** submit any contract to NDIA HQ for review by NDIA's contracts expert
 - Chapters **must** submit any contract that exceeds 75% of the Chapters' current bank balance or any contract with a value greater than \$7,500 to NDIA HQ for review by NDIA's contracts expert
 - Chapters will email contracts for review to Chapters@NDIA.org and RMcCaffrey@NDIA.org
- Chapters must adhere to the monthly reporting requirements for revenue and expense booking
 - Chapters report and submit to NDIA all revenue amounts monthly; revenue reports should align with chapter account balances
 - Chapters report and submit all expense amounts monthly
 - All expense must include all applicable contracts, invoices, and supporting expense documentation
 - Receipts should include the itemized receipt and the credit card receipt when applicable
 - Payments to individuals and LLCs must include a W-9
 - Reimbursements with receipts do not require a W-9
 - Submit all reports and supporting documentation to NDIA Box.com
 - Chapters must report revenue and expenses on an accrual basis meaning Chapters must report revenue and expenses in the month they are accrued

Revenue Booking Requirements

- Chapters must code all **revenue** according to source, using Chapter Accounting codes
 - Revenue examples: 4075 - Meeting Income (Registration); 4077 – Sponsorship; 4076 – Exhibits

Expense Booking Requirements

- Chapters must code all **expenses** according to source, using Chapter Accounting codes
 - For example, 6751- Audio Visual Expense (associated with an event), 6752 - Meeting Food & Beverage (associated with an event or board meeting), 6754 - Meeting Room Rental
 - **NOTE:** For Meeting Food and Beverage expenses, Chapters must maintain a list of event attendees
- Chapters must provide contracts, invoices and itemized receipts for all expenses
 - Invoices and receipts must include detailed descriptions of the goods and services provided
 - For restaurants and catering services, itemized receipts must include details on food and beverages provided

Reporting Requirements

- All financial statements and accounting must be accrual based and submitted to NDIA **monthly**
- Chapters close all books monthly and submit all required financial reports and supporting data by the 15th day of the following month
 - For example, the January 2024 books should be closed on 31 January 2024, and all required financial reports and supporting data for January 2024 should be submitted to NDIA National by 15 February 2024
- Chapters will provide the following reports and supporting data:
 - **Bank Statements:** A bank statement is a list of all transactions for a bank account over a set period, usually monthly. The statement includes deposits, charges, withdrawals, as well as the beginning and ending balance for the period, along with any interest earned
 - Statements are needed for all Asset and Merchant Accounts: Checking, Savings Investment, PayPal, Etc.
 - These are the source documents needed to perform NDIA's financial statements

- **Bank Reconciliation:** A bank reconciliation summarizes banking and business activity, comparing the bank's account balance with internal financial records. Bank reconciliation statements confirm that payments have been processed and cash collections have been deposited into a bank account
 - Reconciliation ensures all transactions on the bank statement have been reviewed and checked, thus reducing the probabilities of errors in the data used to prepare accounts
- **Trial Balance:** A trial balance is a bookkeeping worksheet in which the balances of all ledgers are compiled into debit and credit account column totals that are equal
 - One of the primary advantages of trial balance is that it helps in identifying errors in the accounting records
 - If total debits and credits do not match, it indicates an error in the records
 - Errors can stem from incorrect posting, mathematical errors, or fraud
- **Statement of Activities (Profit and Loss/Income Statement):** A Statement of Activities includes revenue and expenses during a nonprofit's reporting period (a fiscal or calendar year) and gives an overview of the changes to an organization's net assets during that time
- **Statement of Financial Position (Balance Sheet):** The nonprofit statement of financial position - also called a balance sheet - is essentially a report that shows a snapshot of your Chapter's financial health
- **Accounts Payable Support Documents and W-9**
 - Itemized receipts, Invoices, W-9s, contracts
- **Accounts Receivable and Event Reports**
 - Chapter invoice payment details for all event registrations, sponsorships, and exhibits
 - List of all donors and sponsors from event report downloads from Eventbrite/Stripe/etc. for all revenue received

Please email financial statements to ChapterFinancesHQ@NDIA.org and Chapters@NDIA.org.

See the Financials Process section on the [Chapter Resources Page](#) for Offsite Financial Operations resources.

Chapter Contracts/Procurement Policy and Procedures

STATEMENT OF POLICY

The objective of the Chapter Contracts/Procurement Policy and Procedures is to ensure:

- Expedient procurement of quality goods and services
- Free and open competition
- Best price and delivery terms for goods and services
- Compliance with external regulations
- Purchases and/or commitments are within budget and properly authorized
- Maximum flexibility while limiting Chapter and NDIA business risk

This policy covers all acquisitions of goods and services made for and by the Chapter, whether directly or as a reimbursement. These provisions apply to goods and services provided by all compensated vendors – whether payment is made directly, or indirectly on a commission basis (e.g. it includes those vendors paid via commission from gross proceeds).

General Guidelines

- Work done by outside vendors, consultants, companies, etc. typically requires a written contract agreement – signed by both parties. All agreements must be in writing.
- Purchases and/or commitments must be within the Chapter's approved budget.
- Any long-term purchase commitment must have the approval of the full Chapter board. Long-term purchase commitments are defined as those that are funded or require a relationship which extends beyond the currently approved budget year.
- Agreeing to prepay for services not yet rendered is viewed as unwise business practice. Any payment(s) for services should be made following completion of task(s) and/or receipt of a deliverable. Exceptions can be granted by the Chapter Officers.
- Purchases should not be constructed so as to avoid compliance with the stated policies.
- Payment terms for all goods and services are within forty-five (45) days of receipt and acceptance by Chapter of invoices for services satisfactorily performed. This term should be included in Chapter contract documents.
- Chapter policy requires that vendors/contractors be selected on the basis of competition to the maximum extent possible to ensure the procurement is made in the best interests of the Chapter, consistent with the

circumstances, price and other factors relevant to the particular action. For any contracts exceeding \$150,000, NDIA expects such agreements will be bid competitively at least every 5 years. A competitive bid is defined as three competing bids or RFP responses.

Required Contract Review

Due to legal and financial risk all Chapters are encouraged to submit contracts to NDIA HQ ("HQ"). NDIA HQ performs both legal and contract professional review to ensure overall financial safety and soundness against the terms of the contract.

Chapters are prohibited from entering a contract with a value exceeding funds available in their accounts.

NDIA requires HQ contract review for all contracts with a value exceeding \$30,000, regardless of term length, revisions or renewal. Chapters with offsite financial operations authority must submit all contracts with a value exceeding \$30,000 to HQ at least 15 business days prior to required signature date.

NDIA requires HQ review of any single contract that commits the Association to a financial liability greater than what a Chapter could reasonably be expected to cover from principal balance available in combined bank and investment accounts at the time of contract signature. In addition to the reference bands below, Chapters must receive HQ approval to a contract with a value exceeding 30% of combined bank or investment funds at the time of contract signature.

- Reference bands:
 - Chapters with less than \$10,000 in their accounts at the time of contract signature must submit for HQ review all contracts with a value exceeding 30% of funds available.
 - Chapters with between \$10,000 and \$25,000 in their accounts at the time of contract signature must submit for HQ review all contracts with a value exceeding greater of \$3,000 or 30% of funds available.
 - Chapters with between \$25,000 and \$75,000 in their accounts at the time of contract signature must submit for HQ review all contracts with a value exceeding greater of \$7,500 or 30% of funds available.
 - Chapters with more than \$75,000 in their accounts at the time of contract signature must submit for HQ review all contracts with a value exceeding greater of \$22,500 or 30% of funds available.

Requirements for Contract signature are included in Required Contract / Purchase Signature Authority section of this manual.

Ethics Statement

Chapters must have processes and an environment fostering ethical behavior. The integrity of each volunteer leader individually and the Chapter as a whole is paramount. It is everyone's responsibility and obligation to act with integrity regardless of the Chapter position held.

Those with decision-making authority or influence within the organization to acquire or purchase goods or services, or otherwise expend the Chapter's resources, have an even greater responsibility in this regard.

The Chapter expects that all volunteer leaders will perform their jobs honestly and ethically. It is the responsibility of each Chapter board member to notify NDIA leadership if you believe that there is any activity inconsistent with these guidelines.

Each Chapter board member who procures goods or services on behalf of the Chapter should ensure that the integrity of the Chapter is maintained in all vendor/contractor transactions by considering first the interests of the Chapter, exhibiting honesty, fairness, and objectivity, striving to obtain the maximum value for each dollar expended, and by respecting and upholding the Chapter's Ethics Statement.

Discrimination Prohibited

Chapter board members may not discriminate in contracting, enter or refuse to enter a contract or grant or refuse to grant an award of a contract on the basis of race, religion, age, ethnicity, sexual orientation, gender or disability.

Kickbacks Prohibited

A kickback is any money, fee, commission, credit, gift, gratuity, thing of value or compensation of any kind which is provided, directly or indirectly for the purpose of improperly obtaining or rewarding favorable treatment in connection with an acquisition. As a matter of business practice, NDIA prohibits acceptance of "kickbacks".

Conflict of Interest (COI)

Personal conflict of interest means a situation in which a Chapter board member has a financial interest, personal activity, or relationship that could impair the member's ability to act impartially and in the best interest of Chapter when making financial operations decisions.

- Among the sources of personal conflicts of interest are:
 - Financial interests of the Chapter board member, of close family members, or of other members of the Chapter board member's household;
 - Other employment or financial relationships (including seeking or negotiating for prospective employment or business);
 - For example, financial interests of this definition may arise from -

- Compensation, including wages, salaries, commissions, professional fees, or fees for business referrals;
- Consulting relationships (including commercial and professional consulting and service arrangements, scientific and technical advisory board memberships)

- Chapter board members are required to assess and disclose any potential COI prior to contract approval.

Compensation/Gifts from Outside Sources

Chapter board members or immediate family members may not accept any compensation, gifts, or other non-cash favor of more than nominal value (\$75) from a person or organization which is supplying goods or services, or otherwise doing business, or seeking to do business with the Chapter. Cash may not be accepted under any circumstances.

Individual Chapter board members may not retain credit, rewards and other incentives that are awarded **as a result of the Chapter's business with the provider**. Points or credits awarded on the basis of the organization's overall relationship with the provider or Chapter credit card program are to be reported to and the business use coordinated with the Chapter board. Credits associated with the Chapter credit card program accrue to NDIA and may not be used for personal benefit.

Specific Cost Items

For certain purchases, approvals are needed prior to commitment. Please refer to "Chapter Board Business Expenditures Policy and Procedures" for reimbursement ability of other cost items before purchasing if there are questions.

Bid Process

- The Chapter board will be responsible for the following:
 - Ensuring proposed acquisitions are within budgetary authorizations.
 - Clearly describing the statement of work to be performed. Preferably this is done prior to contacting potential vendors, although options may be explored with a variety of vendors in advance of finalizing the final statement of work in order to obtain a clearer set of requirements. However, Chapter board members must take care not to work with just one vendor at the pre-statement of work stage to avoid the fact or appearance that the vendor has influenced the language in the statement of work to preclude open, competitive bidding.
 - Identifying at least three vendors who can legitimately participate in the bidding process, and providing vendor contact information.
 - Clearly identifying the criteria by which the proposal/bid will be evaluated.
 - Reviewing proposal responses with regard to technical and functional requirements
 - Selecting the awardee

- The Chapter board will be responsible for the following:
 - Creating and mailing the request for proposal document
 - Liaison between RFP recipients and internal department relative to technical issues/questions
 - Receiving proposal responses
 - Reviewing proposal responses with regard to business risk
 - Ensuring that the competitive process occurs every 3-5 years
 - Assisting the Chapter board members in negotiations
- After the bidding process is complete, the Chapter board is responsible for:
 - Providing to the Contracts expert (email to Chapters@NDIA.org and RMcCaffrey@NDIA.org) a copy of the proposed contract for review
 - Monitoring performance to ensure vendor is performing to the required level of effort, quality and timeliness
 - Reviewing and ensuring all charges related to the procurement are consistent with business need and the contract terms.

Contract / Purchase Signature Authority for Chapters maintaining Offsite Financial Operations is at the following levels:

- NDIA Director of Finance or the NDIA Executive Vice President/Chief Operating Officer authorized to any dollar
- Two-thirds (2/3), supermajority, Chapter Board approval authorized up to 25% of Chapters bank balance or \$25,000, whichever is higher
 - A 2/3rds majority Chapter Board of Directors vote is required and the vote should be reflected in meeting minutes submitted to HQ as part of the Chapter's monthly financial report
- Two (2) Chapter Officers approval authorized up to 15% of Chapter's bank balance or \$15,000, whichever is higher
- Chapter Officer and one (1) Board of Director member approval authorized up to 10% of bank balance or \$10,000, whichever is higher
 - Chapter Officers are those Board of Directors positions identified in the Chapter Operating Principles
 - Officer positions can include but are not limited to: President, Vice President, Secretary and Treasurer
 - NDIA Senior Vice President of Chapters will be the final authority on which Chapter positions are officer positions if any Board member questions the definition of "Officer"
- No individual may serve as signature authority for any Contract or Purchase for which there is a real or perceived conflict of interest. Questions about possible conflict of interest should be sent to NDIA's Senior Vice President for Chapters.

Required Contract/Purchase Signature Authority

All contracts and purchase agreements must be reviewed by the Chapter President or Vice President to ensure financial and other business terms meet Chapter requirements and to determine whether further review, including legal review, is required prior to execution.

Chapters leaders may not sign a contract with a value exceeding funds available in their accounts without written approval from the NDIA Director of Finance or the NDIA Executive Vice President/Chief Operating Officer.

Chapter Board Business Expenditures Policy and Procedures

STATEMENT OF POLICY

The objective of the Chapter Board Business Expenditures Policy and Procedures is to ensure:

- Timely and accurate reimbursement to Chapter board members and vendors
- Vendor payment is in accordance with approved contracts
- Disbursements are made in accordance with policies
- Timely and accurate accounting for disbursements

An expenditure is proper only if it meets all of the following tests:

- Necessary to satisfactorily accomplish official Chapter mission or goals.
- Complies with all existing policies and procedures (including federal, state, and local regulations).
- Does not appear to, nor does it actually, provide personal, political, or other non-business benefit to Chapter board member without a justifiable, primary benefit to the Chapter.
- Is within approved budgets

- Is appropriately approved.
- Is reasonable under the circumstances.

This policy covers payment or reimbursement of expenses made for and by NDIA/WID Chapters, hereinafter "Chapter." It is not possible to cover every applicable expense; however, the following general guidelines provide a framework.

General Guidelines

- **Disbursement Authorization:** All invoices, bills, receipts presented by vendors, suppliers, or resulting from contract with hotels, convention centers, etc. require certification that goods and/or services were received and accepted by the appropriate authority level. **All requests for payment require approval in accordance with these instructions.**
- **Authorized Levels for Certification Disbursement:** The following are authorized levels for certification for disbursement. Certification for disbursement is the authorization of payment for goods and/or services that have been provided to the Chapter for business purposes through vendor services or products purchased or contracts such as hotel and convention site rental and event support. All purchases and requests for payment must comply with the Chapter Contracts/Procurement Policy and Procedures.
 - NDIA National is authorized to approve disbursement up to any dollar
 - Full Chapter Board approval is authorized to provide disbursement up to 25% of Chapter's bank balance or \$25,000 whichever is higher
 - Chapter board vote approving expense / disbursement of funds should be reflected in meeting minutes submitted to NDIA HQ
 - Two (2) Chapter Officers (President, VP, Secretary, Treasurer) approval authorized up to 15% of Chapter's bank balance or \$15,000, whichever is higher
 - Chapter Officer (President, VP, Secretary, Treasurer) and one (1) board member (can be ANY Board member including a second officer) approval authorized up to 10% of bank balance or \$10,000, whichever is higher
 - Neither approver can be the individual to whom funding is directed, nor can the approver be a representative of/ employee of/owner of the organization to which the funding is directed
 - Disbursements will not be processed without a fully executed contract where one is required as set forth in the Chapter Contracts/Procurement Policy and Procedures
- **Receipts:** Receipts should always be requested whenever there is a transaction that will involve Chapter monies. Receipts are required for all business expenses greater than \$25.00 with the exception of lodging expenses, where a receipt is required regardless of amount. Note that there

is a difference between a "receipt" and "justification" of the business expense - having a receipt doesn't automatically satisfy the "justification" requirement.

- For receipts applicable to group meals, entertainment, or gifts, they must be annotated with the appropriate justification for the entertainment, group event, or gift, to include names and the business relationship of any person entertained or receiving a gift. IRS regulations require that the date, the business purpose, the place and the attendees of the expense be clearly noted. "Business Meeting", "Lunch Meeting" etc. will not be accepted as a purpose. The purpose should state how this relates to Chapter Business and why a meal was necessary.
- Payment from facsimiles such as photocopies or from statements instead of original invoices is generally a poor business practice, primarily because it increases the possibility of making duplicate payments. If for some reason you could not obtain a receipt, include a signed statement as to why you could not.
- Credit card statements may not be used as a receipt. The original approval and confirmation form (or vendor invoice) is required. Whenever possible, include the itemized receipt for meals costs **AND** the summary charge card receipt.
- **Out-of-Pocket Expenses:** Chapter board members will be reimbursed when they use their own monies for business expenses upon presentation of appropriately justified and approved receipts.
- **Actual Costs:** Reimbursement is made only for actual costs incurred. Requests for reimbursement for an amount equivalent to frequent flier, bonus points, discounts, complementary rooms or services, etc. will not be processed.
- **Compensation/Gifts from Outside Sources:** Chapter board members or immediate family members may not accept any compensation, gifts, or other non-cash favor of more than nominal value (\$75) from a person or organization which is supplying goods or services, or otherwise doing business, or seeking to do business with the Chapter.
- Individual Chapter board members may not retain credit, rewards and other incentives that are awarded as a result **of the Chapter's business with the provider.** Points or credits awarded on the basis of the organization's overall relationship with the provider or credit card program are to be reported to and the business use coordinated with the Chapter board.

Business Expense Reporting and Reimbursement

- **Lodging:** Reimbursement for hotel and motel accommodations will be on the basis of single room with bath. Chapter board members should obtain rooms which are in the modest cost bracket. Meeting/convention costs for supplies and or services should not be charged to your room, but separately invoiced and paid. Meals and other incidentals should be charged separately and submitted for reimbursement.
- **Meals & Refreshments:** When on official business, meals and refreshments for Chapter board members and their official guests in connection with their conduct of the Chapter's business should be modest and consistent with federal/GSA guidelines. Official guests do not include relatives, and contract or temporary agency personnel are covered only where contractually required. Total individual meal expense for the day should be in line with per-diem levels as found in the US Federal guidelines (GSA Per Diem Rate at: <http://www.gsa.gov/portal/category/21287>).
- **Entertainment and Gift Expenses:** NDIA acknowledges that, from time to time, there are expenses associated with certain activities that should be recognized and paid for by the Chapter. These expenses must be reasonable and proportionate to our non-profit status and be perceived as such.
- **Non-Reimbursable Entertainment or Gift Expense:** Celebratory events and gifts that honor individuals for achievements or non-work related events are considered personal expenses that should be paid for by the organizer/participants. Examples of such non-reimbursable expenses include the following:
 - Birthday celebrations
 - Weddings
 - Baby showers
 - Housewarmings
 - Graduations
 - Hail and farewells, including retirement lunches and parties and gifts
 - Holiday gifts
 - Employee job promotion recognition
 - Anniversary of date of hire
 - Entertainment Expenses for nightclubs, theaters, or sporting events incurred while entertaining customers, vendors or others
- **Tips:** Tips must be reasonable, and any unusual amounts must be explained in the Additional Justification Section of the Business Expense Report/reimbursement request. Excessive tipping is considered a personal expense and will not be reimbursed. Use the following general guidelines for tipping:
 - Restaurant waiters: Standard 15-20% pre-tax rule applies for a sit-down meal
 - Wait Service (buffet): 10% pre-tax
 - Skycaps/Bellman/Package Delivery: \$2 first item, \$1 per additional item
 - Taxicab/shuttle drivers: Standard 15% of fare
 - Valet parking attendants: \$2-5 when car is returned to you
 - Doorman: \$1-4 for carrying luggage, \$1-2 for hailing a cab
 - Coat check: \$1 per item
 - Hotel housekeeper: \$2-3 a day
 - Reasonable tips for room service (standard 15-20%) at hotels are reimbursable where the charge is properly documented as necessary due to meeting requirements and/or entertainment of business guests. Most hotels build in a service charge for room service -if bill does not include, use standard above
- **Air Travel:** Air travel will be via the most direct and economical means, accommodating, where fiscally feasible, the comfort, needs and preferences of the traveler. Coach class air travel is preferred; first class travel is never permitted. Related travel expenses (e.g., food, lodging, car rental, taxis, gratuities, etc.) must be reasonable and appropriate and perceived as such. Upgrades may be accepted, provided there is no additional expense to the Chapter
 - The Chapter does not cover costs for first class tickets or upgrades to first class under any circumstance. Consideration may be given to covering the costs for Business Class airfare in extenuating circumstances (e.g. medical necessity, significant airtime), but such request must be approved in writing by the Chapter President and Treasurer prior to the purchase of the ticket, and the written approval must be included with the reimbursement request.
 - Circuitous routing is permitted only when there is no additional cost (time and fare) to the Chapter.
 - Expenses for accompanying spouses/friends are personal expenses and must be scrupulously separated from Chapter-associated expenses.

- **Rental Vehicle Usage When Conducting Chapter Business:** Automobile rentals should be limited to situations where other means of transportation are not practical, economical or available. Reimbursement is limited to costs for compact or mid-sized cars.
 - At the time of vehicle pick-up, the Chapter board member must inspect the vehicle and ensure that any damages found are noted on the contract before the vehicle is accepted.
 - It is the Chapter board member's responsibility to review and dispute any discrepancies on the car rental invoice.
 - Travelers should refill gas tanks before returning the vehicles. Rental companies levy a charge for refueling, far more than the price of gas. Avoid drop charges by returning the vehicle to the renting location.
 - Reimbursable costs include the daily rental fee, gasoline charges, parking and tolls. Reimbursement for car rental expense requires submission of the vehicle rental contract clearly showing the dates, mileage and total cost. When a rental car is used reimbursement will be the lesser of the rental car and other options (shuttle or cab, airfare or train).
- **Use of Privately Owned Vehicles:** If a privately-owned vehicle (POV) is used, reimbursement will be made at the published IRS rate, calculated on the shortest route. To be reimbursed for POV expense, file a business expense report for the trip mileage. The IRS authorized rate per mile covers gas and related car wear expenses.
- **Other Travel Claim Tips:**
 - Obtain receipts for parking lots and garages, toll booths, and rental car gas charges.
 - Airline tickets and receipts are vital. If you use the entire ticket, submit a copy of the airline ticket so that charges may be reconciled with the billing (not the itinerary). The documentation must clearly identify the class. Turn in any unused tickets and attach a note telling "why" they were not used. Unused tickets may be used only for Chapter business purposes.
 - Class of travel must be identifiable on the ticket – air or rail.
 - Most airlines charge baggage fees; therefore, reimbursement of such fees are generally considered a normal cost of travel, subject to reasonableness. Airlines also charge for overweight bags. Requests to reimburse overweight fees may be subject to additional scrutiny because, for many meetings, the Chapter ships materials in advance. Chapter board members are required to plan accordingly to mitigate these costs.
- **Capital/Equipment Item:** Furniture, hardware, printers, projectors, certain software, etc. may be purchased by staff only after coordinating with Business Ops (See "Centralized Purchases" in the Chapter Contracts/Procurement Policy and Procedures document).
- **Gift Cards/Checks:** Gift cards or checks must be coordinated in advance with the Chapter board. The request must include the name of the individual receiving the gift, a description of the gift, and a statement regarding the business purpose to be accomplished. IRS regulations limit gifts for employees and in certain instances the gift may be taxable income to the employee receiving the gift.
- **Non-Reimbursable Expenses:**
 - Personal entertainment expenses (movies, games, health club, golf outings, laundry or valet service)
 - Valet parking, unless the hotel or venue prohibits guests from parking their own vehicles, or is a business necessity, not just a personal convenience
 - Travel accident insurance premiums
 - Costs incurred by failure to cancel transportation or hotel reservations
 - Traffic and/or parking violation fines
 - Repairs to personal vehicles used for business travel
 - Spouse or other family member expenses
 - First class airfare or upgrades
 - Additional costs and fees associated with changing travel plans when at the discretion of the traveler - reimbursement may be requested under limited circumstances and must be approved by the Chapter President and Vice President
 - The Chapter canceled the event or changed the start time after travel arrangements had been made - reimbursement for a change in end time will be considered only if the end time is later than originally posted
 - Illness or other significant personal emergency prevented the traveler from attending the event
 - Unforeseeable and unavoidable work demands precluded the traveler from participating in the event in person

Chapter Chart of Accounting Codes

REVENUE ACCOUNTS	
4001	INDIVIDUAL MEMBERSHIP DUES - RENEWAL Individual membership renewals.
4002	CORPORATE MEMBERSHIP DUES - RENEWAL Corporate membership renewals.
4003	NEW INDIVIDUAL MEMBERSHIP DUES New subscriptions from individuals.
4004	NEW CORPORATE MEMBERSHIP DUES New corporate subscriptions.
4060	ADVERTISING INCOME - PROGRAM Revenue received from advertisers in the Program Guide (ie. Show Daily)
4070	ADVERTISING INCOME - ONLINE Revenue received from advertisers in any online association publication
4075	MEETING INCOME Revenue from registration fees for meetings, symposia, conventions, and Annual Meeting (does not include 4076 - Exhibit revenue)
4076	EXHIBIT INCOME Exhibit revenue from booth fees paid by exhibitors (does not include revenue received from meeting registration fees which should be placed in account 4075 - Meeting Revenue.
4077	SPONSORSHIP INCOME Revenue received from sponsors of events or activities, generally specifically designated (does not include 5040 - Donations).
5025	INVESTMENT INCOME Income received from any interest bearing and investment accounts such as dividends and royalties. Investment accounts exist for income/earnings from each financial institution that NDIA uses.
5026	INVESTMENT INCOME - REALIZED Income related to realized capital gains or losses on the sale of securities.
5027	INVESTMENT INCOME - UNREALIZED Income related to unrealized capital gains or losses on the sale of securities.
5040	DONATIONS Contributions and donations.
5050	OTHER INCOME Miscellaneous revenue received that cannot be accommodated in another revenue account.
EXPENSE ACCOUNTS	
6080	TRAINING & PROFESSIONAL DEVELOPMENT Costs related to training and development (such as tuition, conference, class or training fees).
6082	PROFESSIONAL BOOKS, DUES & SUBSCRIPTIONS Books, professional publications and journals, and dues for professional organizations.
6100	TRAVEL – AIR & TRANSPORTATION Air and ground travel expenses of employees (such as airfare, train, taxi, limo, mileage, and tolls).
6101	TRAVEL – MEALS & INCIDENTALS Costs of staff and guest meals related to travel and other business entertainment expenses.
6102	TRAVEL – LODGING Costs of staff lodging while conducting business for the organization.
6200	COMMUNICATIONS Communication related items that would not already be included in accounts 6203 (postage), 6204 (copies & printing), 6210 (telephone), and 6250 (hardware & software). "Branded merchandise" / anything used to highlight NDIA or WID with logos (Pins / Water Bottles / mints / banners / Tablecloths etc.)
6201	DIRECT MAIL MARKETING Expenses related to direct mail marketing programs or campaigns including list rental and exchange fees, printing, and postage/mailing by contract mailers.
6202	MEMBERSHIP SERVICES Expenses required to provide various administrative services to association members including membership pins, billing letters, corporate certificates, frames, mailing materials, BRE's, lock box, special invoices, pre-printed route sheets, and associated postage.
6203	POSTAGE Postage and delivery expenses (U.S. Postal Service, UPS, FedEx, etc).
6204	COPIES & PRINTING Printing costs for meeting brochures, magazines, publications, and copier usage.
6250	HARDWARE & SOFTWARE Computer service and repair, computer leases, rental and purchase of computer programs and equipment (other than capital investment items), computer maintenance contracts, fees for online or cloud-based software services, merchant fees (not related to banks or credit card processing) and off-the-shelf computer programs.
6300	OFFICE SUPPLIES Consumable office supplies, small general office equipment such as printers, cameras etc., and maintenance expense. Items costing more than \$1000 are considered fixed assets, capitalized, and not part of a business centers operating budget. See the Vice President, Business Operations for purchase of any capital equipment.
6325	EQUIPMENT RENTAL Payments for the rental of equipment (for operating, not capital leases). This account is set to map to Box 1 on the 1099-MISC form and should be used for individuals or entities from whom the organization rents tangible property and a 1099-MISC is required.
6350	AUDIT & LEGAL FEES This is an expense account that includes all expenses for the professional services of audit and legal firms.
6360	BUSINESS TAXES Expenses related to payments for business taxes (ie. UBIT, Business License Tax, Business Tangible Property Tax)
6400	CONSULTANTS Payments to professionals or experts who provide services to the organization and are not employees (including parts and materials). This would include authors, artists, proof readers, consultants, and independent contractors). This account maps to Box 7 of the 1099-MISC and should be used for both individuals and business entities who require a 1099-MISC.
6405	CONSULTANT EXPENSES Reimbursable expenses to consultants (as described in account 6400). Since this amount represents a reimbursement to the consultant, his/her 1099-MISC should not include any amounts included in this account.
6450	OTHER EXPENSES Expenses not included in other accounts such as charitable contributions, public relations, off-site storage, visitor parking, Virginia Use Tax and intern stipends.
6455	INTEREST EXPENSE Interest charges on loans, lines of credit, etc.
6600	AWARDS & INSIGNIA Purchase, preparation and delivery of awards, mementos, special recognition material, and cash awards to recipients. This account is mapped to Box 3 of the 1099-MISC.
6750	MEETING EXPENSE Meeting related expenses including security, audio, visual and other miscellaneous expenses incurred at the meeting site.
6755	EXHIBIT EXPENSE Costs associated with the management of exhibit space and services. Does not include expenses normally incurred by the meeting associated with the exhibit.
6777	SPONSORSHIP EXPENSE An expense account to track the expenses related to the purpose for which a sponsor has provided funds, e.g. a reception at an event.
6800	INVESTMENT MANAGEMENT FEES Management fees related to investment accounts.
6810	CREDIT CARD PROCESSING FEES Merchant credit card fees.
6820	BANK FEES Bank fees.



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Chapter
Offsite Financial
Operations Manual