

2010 TACOM LCMC APBI

Acquisition, Logistics and Technology
Working Together for Warfighter
Success



October 20- 22, 2010

Hyatt Regency Dearborn, MI

Administrative support by the National Defense Industrial Association (NDIA); Conference agenda (including registration and hotel information) is available at www.ndia.org.

REGISTRATION PROCEDURES

APBI REGISTRATION FEES	REGULAR	LATE
	(BEFORE SEPTEMBER 29)	(SEPTEMBER 29 - OCTOBER 8)
GOVERNMENT/ ACADEMIA/ ALLIED GOV.*	\$425	\$425
INDUSTRY	\$650	\$715
DISPLAYERS & BREAKOUT SPEAKERS	\$330	\$330

* This fee applies to only Active U.S. Military and Civil Service Personnel with government identification cards and full-time employees of academic institutions.

3 WAYS TO SIGN UP:

1. Online with a credit card at www.ndia.org/meetings/1520
2. By fax with a credit card - Fax: (703) 522-1885
3. By mail with a check or credit card

See Registration form at the end of this brochure

All participants, including speakers, must register to attend the APBI by October 8, 2010. Payment must be made at the time of registration. NDIA will not process or honor any over the phone registration requests. It is expected that seats to attend this APBI will go fast; therefore, participants are encouraged to submit their registration materials in a timely manner to ensure their attendance and participation in the APBI and avoid delays at the check-in counter.

PAYMENT

As forms of payment, NDIA accepts American Express, Master Card, VISA, Traveler's Checks, Cash, and Government Purchase Orders (DD 1556 only). NDIA does not accept purchase orders from non-government entities. Attendee's credit cards will be charged when their registration forms are received.

CONFIRMATION

Attendees will receive an e-mail confirmation after NDIA processes the registration information and posts the payment(s). If attendees do not receive an e-mail confirmation, contact Holley Slabaugh at hslabaugh@ndia.org. If registering by mail or fax, please allow 3-5 days for processing registration packages before contacting Holley for status.

If you are submitting a registration package on the behalf of someone else, attendance confirmation will be sent to the registered person's e-mail address. Therefore, make sure the profile data for each individual you are registering is correct. Also, after you have submitted the registration package, check with the attendee to make sure an e-mail confirmation to attend the APBI was received.

The APBI Team will not process any onsite registration requests at the 2010 TACOM LCMC APBI. Due to U.S. Army TACOM LCMC's security requirements and screening process, attendees who fail to submit the required registration and security information by Friday, October 8, 2010 will be denied access to the APBI events.

FOREIGN PAYMENT

Registration fees may be paid by credit cards, checks, electronic funds transfer or U.S. government purchase orders (e.g. DD 1556). Checks must be drawn on U.S. banks in U.S. (\$) dollars. NDIA does not accept foreign government purchase orders and will not invoice them for payment. If paying by electronic funds transfer, the total amount received by NDIA must be calculated as follows:

- * Registrations fees
- * Incurred bank fees
- * Wiring, and/or conversion fees

Include the name of the attendee and event #1520 in the bank transfer information.

CANCELLATIONS AND SUBSTITUTIONS

All cancellation, substitution, and refund requests must be submitted in writing no later than Friday, **October 8, 2010** to NDIA, attn: Holley Slabaugh via e-mail at hslabaugh@ndia.org. There is a \$75 cancellation fee for all refund requests received before October 8, 2010. No refunds will be made for cancellation requests received after October 8, 2010. Refunds will not be given for no-shows. If an attendee shows a balance and does not attend the APBI, he/she will be invoiced for payment. This cancellation policy applies to all attendees regardless of their method of registration or reason(s) for cancellation.

The APBI Team welcomes substitutions for associates in your organization. All substitutions must be submitted in writing to Holley Slabaugh at hslabaugh@ndia.org.

SECURITY REQUIREMENTS

U.S. CITIZEN REPRESENTING A CORPORATION REGISTERED IN THE U.S

If the person attending the APBI is a U.S. Citizen representing a corporation registered in the U.S., NDIA must receive their registration package NLT 12:00 midnight (EST), Friday, October 8, 2010. In addition to submitting a registration package, the attendee must also submit on their company's letterhead a request to attend the APBI to Mr. Shawn O'Neill, TACOM LCMC's Security Coordinator at shawn.oneill1@us.army.mil NLT 12:00 midnight (EST), Friday, October 8, 2010. Include in the attendance letter of request only the information below. To validate attendees' identity, attendees must show their driver license at the check-in desk. A letter of request is not needed for U.S. Federal Civilian employees or U.S. active duty military personnel.

- * Attendee's full name
- * Attendee's citizenship
- * The name and telephone number of a person in the attendee's headquarter office (e.g. Human Resources, Security Officer who can verify the attendee's employment status)

FOREIGN NATIONALS REPRESENTING A CORPORATION REGISTERED OUTSIDE OF THE U.S.

If the attendee is a foreign national representing a corporation registered outside of the U.S., NDIA must receive their registration form NLT 12:00 midnight (EST), Friday, October 8, 2010. In addition to submitting a registration form to NDIA, attendees must also submit on their company's letterhead, a request to attend the APBI to Mr. Mark Lapansee at Mark.Lapensee1@us.army.mil, U.S. Army, TACOM LCMC, Foreign Disclosure Office NLT 12:00 midnight (EST), Friday, October 8, 2010. Include in the attendance letter of request:

- * Attendee's passport number
- * Attendee's permanent resident card (Green Card) number or your U.S. work visa number
- * The name and telephone number along with a country code of a person in the attendee's headquarter office (e.g. Human Resources) who can verify the attendee's employment status

FOREIGN NATIONALS REPRESENTING A CORPORATION REGISTERED IN THE U.S.

If the person attending the APBI is a foreign national representing a corporation registered in the U.S., NDIA must receive their registration NLT 12:00 midnight (EST), Friday, October 8, 2010. In addition to submitting a registration form to NDIA, attendees must also submit on their company's letterhead, a request to attend the APBI to Mr. Garry Reynolds at garry.reynolds@us.army.mil, U.S. Army TACOM LCMC, Foreign Disclosure Office NLT 12:00 midnight (EST), Friday, October 8, 2010. Include in the attendance letter of request:

- * Attendee's passport number
- * Attendee's permanent resident card (Green Card) number or your U.S. work visa number
- * The name and telephone number along with a country code of a person in the attendee's headquarter office (e.g. Human Resources) who can verify the attendee's employment status

OTHER DETAILS

SPECIAL NEEDS

TACOM LCMC and NDIA support the Americans with Disabilities Act of 1990. Attendees with special needs should e-mail Holley Slabaugh at hslabaugh@ndia.org to discuss their special need requirements.

ATTIRE

Appropriate dress for the APBI is business casual.
Industry: Business suit & tie or open collar
Active Duty Military: Working Uniform (Class A / Modified Class B) or service equivalent.

ONSITE REGISTRATION

Please note, the registration desk for the 2010 TACOM LCMC APBI will not be available for check-in until after 1:00 pm on Wednesday, October 20.

TRAVEL INFORMATION

HOTEL INFORMATION

A block of rooms have been reserved at the Hyatt Regency Dearborn. To make a reservation, please call the hotel directly or use the website below. In order to ensure the TACOM LCMC APBI discounted rate, you must make your reservation early and ask for the "NDIA TACOM room block." Rooms will not be held after *September 29, 2010* and may sell out before then. Rates are subject to increase after this date.

Hyatt Regency Dearborn

600 Town Center Drive
Dearborn, MI 48126
(313) 593-1234

Industry rate: \$149.00

<https://resweb.passkey.com/go/tacomindustry>

Government per diem rate: \$104.00*

<https://resweb.passkey.com/go/governmentemployees>

*Or prevailing Government Per Diem at the time of the APBI. The per diem rate is available only to active duty or civilian government employees. A valid government ID will be required upon check-in. Retired military do not qualify for the government per diem rate.

PARKING

Complimentary guest self-parking is available at the hotel. Valet parking is available for \$15.00/day with in-out privileges.

AIRPORT

The most convenient airport is the Detroit Metro Airport (DTW).

TRANSPORTATION

Airport Car Service, LLC has taxis available at the Ground Transportation stand in each terminal. They will also pick guests up at Hyatt Regency Dearborn to return them to the airport. Cost: \$32.00 each way. All listed fares are based on one way for sedan cars (up to 4 people). Gratuity, stopover, toll, parking, Airport Fee of \$10, etc., are not included. To arrange for a pickup, please call 1-800-720-0797.

DISPLAYS

THE FOLLOWING WILL HAVE DISPLAYS IN THE FOYER:

1. Ombudsperson, Competition Management Office, and Small Business Office
2. Industrial Base Operations (IBO)-ILSC
3. Integrated Logistics Support Center (ILSC)
4. Security Assistance Management Directorate - Foreign Military Sales - ILSC
5. Red River Army Depot
6. Anniston Army Depot
7. Joint Manufacturing Technology Center (JMTC)
8. Sierra Army Depot
9. Watervliet Arsenal
10. PEO Soldier
11. Letterkenny Army Depot

TACOM LCMC BOOTH (DISPLAY) INFORMATION

The cost associated with Exhibitors attending the APBI is the responsibility of exhibitor's home organization, as well as costs associated with display-shipments/storage, traveling, lodging, telephone lines and computer lines. Such incurred cost will not be covered by U.S. Army TACOM LCMC. All display spaces are reserved for the **U.S. Army TACOM Life Cycle Management Command Sites only**. Displayers will have access to the normal 8'x10' display area (displays exceeding the normal 8'x10' footage requires coordination/approval from Jacquelyn Huff, Exhibit Coordinator).

Each 8'x10' display will consist of a 6' table with two chairs and standard electrical lines. Special electrical, computer and telephone lines can be requested and paid for by the exhibitor using a government card or billed to exhibitor's hotel room. Please contact Jacqui Huff by phone at (586)282-6199 or e-mail at jacquelyn.huff@us.army.mil for forms for electrical, telephone, and computer lines needed to support your booth. Exhibitors who need to ship exhibit material can ship to the Hyatt using the address listed below.

Due to limited loading dock and storage space, the Hyatt is asking exhibitors to coordinate their shipments to ensure **NO MATERIAL IS TO ARRIVE AT THEIR FACILITIES BEFORE MONDAY, OCTOBER 18, 2010**. First day's storage is free; a handling charge will apply after the first day. Any material arriving prior to that date will be charged a storage fee. Storage fees incurred as a result of early shipment will be borne by the shipper and their central funding office.

Hyatt Regency Dearborn
Fairlane Town Center
C/O TACOM's APBI
ATTN: Lori R. Metz
600 Town Center Drive
Dearborn, MI 48126 USA

Specific questions, call Lori Metz at (313) 982-6755

Computer, telephone, and electrical Request Forms:

Contact Jacqui Huff by phone at (586)282-6199,
by fax at (586)282-7048, or by e-mail at jacquelyn.huff@us.army.mil

Setup:

October 20
12:00 pm - 5:00 pm

Teardown:

October 22
12:00 pm - 2:00 pm

If you have any questions, please contact booth coordinator, Jacquelyn Huff at (586)282-6199, or jacquelyn.huff@us.army.mil.

WEDNESDAY OCTOBER 20, 2010

1:00 pm - 7:00 pm

Registration Open

5:00 pm - 7:00 pm

Icebreaker Reception
in the Display Area

7:00 pm

APBI Adjourns
for the day

THURSDAY OCTOBER 21, 2010

7:00 am - 5:00 pm

Registration Open

7:00 am - 8:00 am

Continental Breakfast

8:00 am - 12:30 pm

GENERAL SESSION

8:00 am

WELCOME AND OPENING REMARKS

- ▶ Ms. Leslie Wilson-Smith, *APBI Co-Chairperson, Logistics Manager, Competition Management Office, U.S. Army TACOM LCMC*

SINGING OF THE NATIONAL ANTHEM

- ▶ SGT David Teakell, USA, *Chaplain Assistant, U.S. Army TACOM LCMC*

8:10 am

TACOM LCMC ADDRESS

- ▶ Mr. Mike Viggato (SES), *Deputy to the Commander, U.S. Army TACOM LCMC*

8:45 am

PEO SOLDIER ADDRESS

- ▶ BG Peter Fuller, USA, *Program Executive Office, Soldier*

9:15 am

PANEL DISCUSSION

Program Executive Office, Combat Support & Combat Service Support

Moderator:

Mr. Kevin Fahey, *Program Executive Officer, Combat Support & Combat Service Support*

Panelists:

- ▶ COL Robert Eric Fletcher, USA, *Project Manager, Force Projection*
- ▶ COL John Myers, USA, *Project Manager, Joint Combat Support Systems*
- ▶ Mr. Carl Owens, *Project Manager, Mine Resistant Ambush Protected Vehicle (MRAP)*
- ▶ COL David Bassett, USA, *Project Manager, Tactical Vehicles*
- ▶ Mr. Robert Main, *Director, Combat Support & Combat Service Support (CS&CSS) Readiness & Sustainment (R&S)*

10:30 am - 11:00 am

Networking Break

11:00 am

INTRODUCTION OF KEYNOTE SPEAKER

- ▶ Mr. Harry P. Hallock (SES), *Executive Director, U.S. Army TACOM LCMC Contracting Center*

11:05 am

KEYNOTE SPEAKER:

- ▶ Dr. Malcolm Ross O'Neill, *Assistant Secretary of the Army, (Acquisition, Logistics and Technology)*

11:45 am

TECHNOLOGY ADDRESS

- ▶ Dr. Grace Bochenek (SES), *Director, Tank Automotive Research, Development and Engineering Center (TARDEC)*

12:30 pm - 1:30 pm

Networking Luncheon

1:30 pm - 5:00 pm

BREAKOUT SESSIONS

Breakout Session I
1:30 pm - 2:30 pm

2:30 pm - 2:45 pm

Networking Break

Breakout Session II
2:45 pm - 3:45 pm

3:45 pm - 4:00 pm

Networking Break

Breakout Session III
4:00 pm - 5:00 pm

5:00 pm - 7:00 pm

Networking Reception

BREAKOUTS

The balance of the afternoon on Thursday, October 21, 2010 will be devoted to breakout activities. Breakout topics will be in one-hour sessions. If there is only one topic listed for the breakout room, that topic will be presented three consecutive times in one-hour blocks. If there is more than one topic listed for the breakout room, the topics will be presented in the order they are listed. Listed below are the times and descriptions for each of the breakout topics. The onsite agenda will designate specific room names for each session.

Room One: Desoto B

REPEATED DURING SESSIONS I, II, & III

DOING BUSINESS WITH TACOM LCMC IN AN ELECTRONIC ENVIRONMENT USING THE SOLICITATION / BID PROCESS (ASFI BID RESPONSE SYSTEM FOR SUBMITTING ON-LINE PROPOSALS) AND HOW TO OBTAIN ELECTRONIC TECHNICAL DATA

- ▶ Ms. Gretchen Perry, *Web Team, Electronic Contracting Group, U.S. Army TACOM Contracting Center (TCC)*
- ▶ Mr. Marvin Ballinger *Chief, Web Team, Electronic Contracting Group, U.S. Army TACOM Contracting Center (TCC)*

This topic covers how to submit offers against TACOM solicitations using the Army Single Face to Industry (ASFI) Bid Response System (BRS). It also covers how offerors can electronically obtain technical data packages with “restricted / limited” distribution coding to assist with preparing bids / offers.

This session provides attendees with an electronic web demonstration of how to submit bids / offers using the on-line Bid Response System, how to obtain restricted and limited coded technical data through the Federal Business Opportunities (FBO) website, and a discussion on which documents are required to make bid / proposal submissions complete.

Room Two: Knight

REPEATED DURING SESSIONS I, II, & III

TIPS ON DOING BUSINESS WITH TACOM FROM THE OFFICE OF SMALL BUSINESS PROGRAMS

- ▶ Mr. Ron Fiorani, *Small Business Specialist, Office of Small Business Programs, U.S. Army TACOM Life Cycle Management Command*

This session provides attendees with information on how to market their companies’ capabilities, how to conduct web-based research, and how to utilize other available resources and tips to better position themselves to win U.S. Army TACOM LCMC contracts and subcontracts.

This session provides attendees with an electronic web overview for identifying contracting opportunities, how to utilize electronic web tools and programs to market and advertise company capabilities and specialties to secure DoD contracting opportunities.

Room Three: Pierce Arrow

REPEATED DURING SESSIONS I, II, & III

HOW TO FIND BUSINESS OPPORTUNITIES WITH DEFENSE LOGISTICS AGENCY (DLA)

- ▶ Ms. Tamara Slot, *Procurement Analyst, Defense Logistics Agency, Land and Maritime (BPSD)*
- ▶ Mr. Robert Barford, *Technical / Quality Business Process Analyst, Business Process Support Directorate, Defense Logistics Agency (DLA)*
- ▶ Mr. Scott Rybicki, *Chief, Small Business Office, Defense Logistics Agency, TACOM -Warren*

This session provides an overview of the types of items the Defense Logistics Agency (DLA) purchase. It also informs Industry how they can utilize the DLA’s Internet Bid Board System (DIBBS) to find procurement opportunities as well as provides an overview of the procedures required for participating in the Source Approval Program (SAR).

This session provides attendees an electronic web overview for understanding:

- DLA’s Business at a Glance
- Selling to DLA
- DIBBS (DLA Internet Bid Board System)
- DIBBS Registration & Logging In
- Solicitations and Quoting
- Providing Your Part to DLA
- RFP’s
- DLA Forecasting
- Additional training - TKO (Training, Knowledge and Opportunities)
- Alternate Offers / Source Approval

BREAKOUTS CONTINUED

Room Four: Stearns

LOGISTICS MODERNIZATION PROGRAM (LMP) AND DIRECT SALES

1:30 pm - 2:30 pm

PRESENTED ONLY ONE TIME

SESSION I: LOGISTICS MODERNIZATION PROGRAM (LMP): WHAT DOES IT MEAN TO OUR BUSINESS PARTNERS AND WHAT ARE ITS LEGAL REQUIREMENTS?

- ▶ Ms. Marie Gapinski, *Acquisition Lead, Program Manager, U.S. Army TACOM LMP Deployment*

The Logistic Modernization Program (LMP) is an enterprise resource planning (ERP) solution that provides horizontal and vertical logistic visibility of resources used to support the warfighter. The LMP allows the U.S. Army TACOM LCMC and its industry partners to form collaborative partnerships, which improves planning, forecasting and streamlining techniques that reduce order times, improve distribution flows, reduce logistics footprint, and reduce costs.

This session provides attendees an understanding of how the DoD and industry can utilize the LMP to create efficient and improved business solutions to satisfy warfighter needs and discuss the legal requirements associated with using the LMP as an ERP solution.

2:45 pm - 3:45 pm AND 4:00 pm - 5:00 pm

PRESENTED TWO TIMES

SESSIONS II AND III: DIRECT SALES: ANNISTON CONTRACTING CENTER, DIRECT SALES CONTRACTING BASICS

- ▶ Ms. Teresa Bonds, *Cost & Price Analyst / Direct Sales Contract Specialist, Anniston Army Depot*

Direct Sales Contracts are one way to implement Public Private Partnering where Army Depots and Arsenalns serve as service providers or subcontractors to private industry. This topic will address the background, statutory authorities, limitations on what, how, and to whom items/services can be sold, and processes used by U.S. Army TACOM LCMC sites to write direct sales contracts.

This session educates industry and government attendees on one of the tools available and being used successfully to reduce the cost of products and facilities. It also leverages private industry investment and fosters cooperation between industry and the government.

Room Five: Springwells

REPEATED DURING SESSIONS I, II, & III

DEPOT — WORKLOAD DECISION PROCESS

- ▶ Mr. Brian Butler, *Acting Deputy Director ILSC, Internal Operations, U.S. Army TACOM LCMC*

This topic provides an explanation of the work loading process for TACOM's organic bases to meet current and projected requirements. It also provides an overview of the sources for work loading requirements as well as the role each of these sources play.

This session educates industry and government attendees on the regulations governing the work loading process that range from the maintenance requirements to partnering legislation. It also provides an overview of the funding to include the types of funding, path, and timing. Effective coordination across the enterprise creates strategic paths and partners among the organic base, private industry, and PEO/PM throughout the life cycle.

Room Six: Steamer

REPEATED DURING SESSIONS I, II, & III

APPLICATION OF COMPUTATIONAL MODELING AND SIMULATION FOR PRODUCT DEVELOPMENT IN THE SYSTEMS ENGINEERING FRAMEWORK

- ▶ Mr. Sudhakar Arepally, *U.S. Army TARDEC*

This topic provides participants with an understanding of how the Modeling and Simulation (M&S) methods and tools are used in the initial vehicle development phase to identify significant benefits that support systematic approaches to understanding:

- Performance requirements that are realistically achievable
- Acceptable and unacceptable ranges and margins
- How integration of various components and sub-systems affect overall system performance
- How to determine and establish specifications
- Specific questions that need to be addressed upfront and early during the initial development phase

This session provides attendees with an understanding of how the maturation of computations derived from Modeling & Simulation (M&S) software, algorithms and hardware infrastructure are used to address challenges system engineers face during the vehicle development phase. It also provides attendees an understanding of how M&S affects the system engineers' ability to enhance the vehicle design scope to improve the quality of the final product performance, reduce and control system cost over the product life cycle.

BREAKOUTS CONTINUED

Room Seven: Stanley

REPEATED DURING SESSIONS I, II, & III DUAL-USE TECHNOLOGY IDEAS

- ▶ Mr. Pete DiSante, *Manager, U.S. Army TARDEC Cooperative Research & Development Agreement Program, National Automotive Center*
- ▶ Mr. Martin Novak, *Manager, U.S. Army TARDEC Small Business Innovation Research (SBIR) Program, National Automotive Center*

This topic provides attendees an explanation of how mechanisms like the Small Business Innovative Research (SBIR) Program, use of Cooperative Research and Development Agreements (CRADAs), submitting technology ideas and applications via the GATEWAY, and other technology ideas are used to establish potential business relationships with U.S. Army TARDEC.

This session provides attendees an understanding of the programs available for doing business with TARDEC in a research and development environment.

Room Eight: Rolls Royce

REPEATED DURING SESSIONS I, II, & III

NAVIGATING THE INTERNATIONAL TRAFFIC IN ARMS REGULATION (ITAR) FOR SUCCESSFUL IMPORT/EXPORT OF DEFENSE ARTICLES

- ▶ Mr. Tony Dearth, *Chief, Space & Missile Technology Division (T3D), Directorate of Defense Trade Controls Licensing, U.S. Department of State*
- ▶ Mr. David L. Kuhn, *Chief, Intellectual Property Law Division, U.S. Army TACOM LCMC*
- ▶ Ms. Catherine Hamilton, *Director of Defense Trade Controls, U.S. Department of State*

Department of State representatives from the Directorate of Defense Trade Controls will provide an overview of the statutory and regulatory requirements for permanent export, temporary export, and temporary import of defense articles including hardware, technical data and defense services.

This session provides attendees with overview of the requirements needed to export defense articles.

Room Nine: Desoto A

REPEATED DURING SESSIONS I, II, & III

VALUE ENGINEERING OPPORTUNITIES FOR INDUSTRY

- ▶ Ms. Bernice Conn, *Acting Team Lead, U.S. Army TACOM LCMC Engineering Cost Reduction Team, U.S. Army TARDEC*
- ▶ Mr. Leonard Darbyshire, *Value Engineer SME, Engineering Cost Reduction Team, U.S. Army TACOM LCMC*
- ▶ Mr. James Victor, *Procurement Contracting Officer, TACOM Contracting Center, U.S. Army TACOM LCMC*

This topic provides attendees with the guidance to effectively utilize the Value Engineering Change Proposal (VECP) process, which gives contractors the opportunity to increase profits, provide more products for the same amount of funds, and provide maximum quality within available resources.

This session educates industry and government attendees on the VECP process, how to participate, what is needed for submission and the benefits for both industry and the government as outlined in the Federal Acquisition Regulation (FAR) - Part 48. It will illustrate how value-engineering methodologies are utilized to complete functional analyses that are being successfully implemented to lower total cost of effective ownership within government requirements.

Room Ten: Dearborn

REPEATED DURING SESSIONS I, II, & III

CONTRACTING OFFICERS TOP CHALLENGES -- REQUIREMENTS DEFINITION AND ADEQUACY OF CONTRACTOR PROPOSALS

- ▶ Ms. Beatrice Foulds-Stadnika, *Combat Vehicle Contracting Division, TACOM Contracting Center-Warren*
- ▶ Mr. Paul Klott, *Contract Price / Cost Analyst, Combat Vehicle Contracting Division*

Requirements Definition: This topic will discuss the importance of the Government providing a clear and concise definition of the requirements, and the difficulties that occur when the Request for Proposals or solicitation is not clear and continually changes. This session will also present a pre-proposal process in sole source acquisitions that Government and industry could use to ensure that the requirements are clearly defined.

Adequacy of Contractor Proposals: Sole source acquisitions requiring the submission of certified cost and pricing data are often delayed due to insufficient information provided by the contractor. This topic will encompass what a contractor needs to submit in order for its proposal to be considered adequate for auditing purposes by Defense Contracting Audit Agency (DCAA).

FRIDAY OCTOBER 22, 2010

7:00 am - 12:00 pm

Registration Open

7:00 am - 8:00 am

Continental Breakfast

8:00 am - 12:00 pm

GENERAL SESSION

8:00 am

OPENING REMARKS

- ▶ Ms. Leslie Wilson-Smith, *APBI Co-Chairperson, Logistics Manager, Competition Management Office, U.S. Army TACOM LCMC*

8:05 am

CONTRACTING ADDRESS

- ▶ Mr. Harry P. Hallock (SES), *Executive Director, U.S. Army TACOM LCMC Contracting Center*

8:40 am

LOGISTICS ADDRESS

- ▶ Ms. Marion Whicker, *Acting Executive Director, Integrated Logistics Support Center (ILSC), U.S. Army TACOM LCMC*

9:15 am - 9:45 am

Networking Break

9:45 am

PANEL DISCUSSION

Program Executive Office, Ground Combat Systems

Moderator:

Mr. Scott Davis (SES), *Program Executive Officer, Ground Combat Systems*

Panelists:

- ▶ COL William Sheehy, USA, *Program Manager, Heavy Brigade Combat Team*
- ▶ COL Robert Schumitz, USA, *Program Manager, Stryker Brigade Combat Team*
- ▶ COL Andrew DiMarco, USA, *Program Manager, Ground Combat Vehicle*
- ▶ Mr. Gabriel Jarani, *Chief Engineer, Joint Program Manager – LW155*
- ▶ Lt Col David Thompson, USMC, *Program Manager, Robotics Systems JPO*
- ▶ Ms. Sherrie Nunn-Berry, *Co-Director, Field Artillery, Product Support Integration Directorate (PSID)*

11:30 am

CLOSING REMARKS

12:00 pm

APBI CONCLUDES

