



CORPORATE MEMBERSHIP APPLICATION

National Defense Industrial Association
2111 Wilson Boulevard • Suite 400 • Arlington, VA 22201
Phone (703) 522-1820 • Fax (703) 527-6945 • Website www.ndia.org

Three ways to join:



Online with a credit card—eweb.ndia.org (for fastest service)



By fax with a credit card



By mail with a check or credit card

1. ABOUT YOUR ORGANIZATION

The undersigned, desiring to support and cooperate in the activities of the National Defense Industrial Association, herewith applies for Corporate Membership:

Organization _____

Street address _____

City, state, zip, country _____

Telephone () _____ Fax () _____ Website * _____

* As a service to corporate members, NDIA provides a link between your website and www.ndia.org.

By describing your organization, you help us identify those association benefits that best meet your needs.

Primary organizational classification (check ONE)

- | | |
|--|---|
| <input type="checkbox"/> Defense Business/Industry | <input type="checkbox"/> DOD/MOD Civilian |
| <input type="checkbox"/> R&D/Laboratories | <input type="checkbox"/> Government |
| <input type="checkbox"/> Army | <input type="checkbox"/> Trade/Professional Assn. |
| <input type="checkbox"/> Navy | <input type="checkbox"/> Educator/Academia |
| <input type="checkbox"/> Air Force | <input type="checkbox"/> Professional Services |
| <input type="checkbox"/> Marine Corps | <input type="checkbox"/> Non-Defense Business |
| <input type="checkbox"/> Coast Guard | <input type="checkbox"/> Other _____ |

Check if your company, according to the Small Business Administration definition, is:

- Minority-owned business
- Woman-owned business
- Small business
- Small disadvantaged business
- Veteran-owned business
- Disabled veteran-owned business

Brief description of products or services _____

How did you learn about NDIA membership? _____

2. NOMINEES (Individuals to be covered by your organization's membership)

You can appoint **nominees** to receive membership benefits. The more staff members on your roster—both junior and senior—the better informed they will be and the more value your company will receive. Most meetings offer member discounted registration fees, so you will save money by including those individuals. To ensure full value of your corporate membership, any staff not on your roster who are identified as employees of your corporation when doing on-line web event registration will be automatically made members and receive benefits. **Nominees receive** their own subscription to *National Defense* magazine, can participate in division activities, and will enjoy discounts on meeting fees—all covered by corporate membership. Each individual receives a unique membership number, which should be used when registering at the member rate for meetings.

\$15 per nominee of corporate dues is for a subscription to *National Defense* magazine.

Suggested staff to include: marketing, advertising, exhibitions, business development, market research, public relations; science and technology; senior management; human resources; research and development; Washington office. Be sure to include those likely to attend local chapter events (networking) and technical and policy symposia.

Current Job/Title/Position. By indicating the job title/position, you help us develop benefits to meet member needs. Please select one that best describes each nominee and place the corresponding letter after each name and address.

- | | | |
|-----------------------------------|--------------------------------|------------------------------|
| A. Senior Executive | G. Legislator/Legislative Aide | K. Captain/Lieutenant/Ensign |
| B. Executive | H. General/Admiral | L. Enlisted Military |
| C. Manager | I. Colonel/Navy Captain | O. Other |
| D. Engineer/Scientist | J. Lieutenant | _____ |
| E. Professor/Instructor/Librarian | Colonel/Commander/Major/ | |
| F. Ambassador/Attaché | Lieutenant Commander | |
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Please list the following as our nominees

KEY REPRESENTATIVE (Required. Responsible for maintaining NDIA membership dues and nominee roster) By your signature below, you consent for individuals in your organization to receive communications sent by or on behalf of NDIA, its Chapters, Divisions and affiliates (NTSA, AFEI, PSA, WID) to your organization via regular mail, e-mail, telephone or fax. NDIA, its Chapters, Divisions and affiliates do not sell data to vendors or other companies.

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____
Signature _____ Date _____

CEO/PRESIDENT

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____ **A**

WASHINGTON REPRESENTATIVE (Point of contact for Washington, D.C.-area events & the *Washington Offices Directory*)

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____

ADVERTISING CONTACT (For corporate advertising in *National Defense* magazine & website sponsorship)

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____

NOMINEES (continued)

EXHIBITS CONTACT (For symposia and exhibitions)

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____

HUMAN RESOURCES CONTACT (For advertising job openings in *National Defense* magazine & on NDIA's online career service www.defensejobs.com)

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____

ADDITIONAL NOMINEES

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____

Name _____
Title _____ Telephone () _____ Fax () _____
Address _____
E-Mail _____ Job Function _____

Need more room? List additional nominees, contact information & job functions on a separate sheet.

3. MEMBERSHIP DUES

Annual membership dues are based on your organization's **defense-related revenue**. This includes both prime and subcontracts for products and services. To determine your dues, find the amount from the revenue column below that describes your organization.

For a quick calculation, visit www.ndia.org/dues.

Enter defense-related revenue for the most recent fiscal year (rounded to nearest dollar) \$ _____

Revenue	Dues Calculation	Dues (rounded)
Up to \$2.5 million	\$500	= \$ _____
Over \$2.5 million	$\$500 + [\$100 \times (\text{each million dollars revenue in excess of } \$2.5 \text{ million})]$	= \$ _____
Over \$5 million	$\$750 + [\$50 \times (\text{each million dollars revenue in excess of } \$5 \text{ million})]$	= \$ _____
Over \$10 million	$\$1,000 + [\$25 \times (\text{each million dollars revenue in excess of } \$10 \text{ million})]$	= \$ _____
Over \$50 million	$\$2,000 + [\$15 \times (\text{each million dollars revenue in excess of } \$50 \text{ million})]$	= \$ _____
Over \$100 million	$\$2,750 + [\$10 \times (\text{each million dollars revenue in excess of } \$100 \text{ million})]$	= \$ _____
Over \$1 billion	$\$11,750 + [\$5 \times (\text{each million dollars revenue in excess of } \$1 \text{ billion})]$	= \$ _____
Over \$5 billion	$\$31,750 + [\$1 \times (\text{each million dollars revenue in excess of } \$5,000\text{M})]$	= \$ _____
Over \$15 billion	\$41,750	= \$ _____

Example

Defense-related revenue is \$4,900,000

$\$500 + [\$100 \times (4,900,000 - 2,500,000)]$

$\$500 + [\$100 \times (2,400,000 / 1,000,000)]$

$\$500 + (\$100 \times 2.4)$

$\$500 + 240$

Dues = \$740


Tax deductibility, membership activation

Members of NDIA are entitled to deduct all of their dues, either as a business expense or as a charitable contribution if the dues are not business related. Members are encouraged to rely on the advice of their tax advisers. NDIA is a 501(c)3 association, federal ID 53-0196547.


Membership status is conferred only upon receipt of payment. Please allow up to four weeks.

4. PAYMENT OPTIONS

Three ways to join

 **Online** with a credit card—eweb.ndia.org (for fastest service)

 By **fax** with a credit card—(703) 527-6945

 By **mail** with a check **or** credit card—NDIA, 2111 Wilson Boulevard • Suite 400 • Arlington, VA 22201

Payment options

Check enclosed made payable to **NDIA** Amount \$ _____

Credit card

VISA MasterCard American Express Diners Club Amount \$ _____

Credit card number _____ Expiration _____

Signature _____ Date _____