



Strength through Industry & Technology



Industrial Committee of Ammunition Producers (ICAP)

Large Caliber/Bombs Sector Report

Steve Torma

The Voice of the Industrial Base



Sector Members

- **ATK Advanced Weapons** **Bruce DeWitt**
- **General Dynamics-OTS** **Steve Torma**
- **Medico Industries** **Cataldo Medico**
- **NI Industries, Inc** **Anil Shanbhag**
- **Nammo Talley, Inc** **Charles Feldmayer**



“Soft Landing” Concerns

- Lack of visibility into whatever efforts/actions the USG has taken or is planning to take going forward to affect a true “soft landing”
- Concerns that insufficient action is being taken to truly affect a “soft landing” for Industrial Base members
- Concerns that recent procurement strategies, although clearly well intended, could further exacerbate the goal of a “soft landing”
- Lack of visibility/insight into future procurement, plans diminishes contractor’s ability to forward plan and make investment decisions



“Other Issues”

- **IDIQ Contracting impairs Contractor’s ability to forward plan and thus reduces opportunities for investment in plant and equipment.**
- **USG desire to either own or have royalty free “Government Purpose Rights” on Intellectual Property that was developed by the Contractor diminishes Contractor’s interest in investing in future internal research and development.**
- **“Out of stock” sales compete with industry marketing efforts.**