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U.S. Army Contracting Command - Rock Island (ACC-RI)

ICAP Action Items

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Issue: ID/IQ Quantity Ranges – Impact on Proposals

Action: Determine what can be done to focus on most probable quantities within ID/IQ RFPs

The ACC-RI process for preparing price matrices is as follows:

- Determine the most likely minimum quantity to be placed on a delivery order.
- Determine the most likely highest quantity to be placed on a delivery order at one time.
- ACC-RI determines a reasonable number of ranges based on the minimum and the maximum quantity.



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- The probability assigned to each range is based on the forecast from the requirements office.
 - The range that includes the expected quantity will be weighted with the highest probability.
 - The other ranges are usually weighted significantly lower and reflect information from the requirements office. We usually do not assign weighting below a 10% probability.
 - All ranges must be assigned a weighting to ensure all prices are evaluated.

Other Impacts:

- Operational Considerations
- Flexibility required by requirements office
- Battlefield strategy
- Potential walk in orders



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Summary:

- The Total Evaluated Price (TEP) focuses on most probable quantities with the weighting scheme.
- ACC-RI considers eliminating items where there are little or no known quantities.
- Reducing ranges to focus on the most probable quantities cannot be done without requirements offices concurrence.



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Questions?