



***Chemical Biological Defense Acquisition  
Initiatives Forum (CBDAIF)***

***Small Business Sector Topics***

**Presented by**

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***Huntsville, Alabama***

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**[www.irtc-hq.com](http://www.irtc-hq.com)**



# Background

- Nominated by former Small Business Sector Representative (Mike Davis) and approved by CBDAIF Board to represent the Small Business Sector for a term of 2 years. Attended first Board Meeting in September 2007, Charlotte, NC.
- Chief Executive Officer for Intuitive Research and Technology Corporation (*INTUITIVE*) since October 2007. *INTUITIVE* is a small business founded in 1999 as an engineering services firm with the objective of providing design, technical services and programmatic support to the defense, aerospace and commercial industries.
- *INTUITIVE* is an ISO 9001:2000 registered small business widely recognized for its management, top technical personnel and fiscal responsibility.
- Began providing services to the Chem-Bio Industry (Government) in June 2003 and quickly expanded to the commercial sector.



# **On Going Business**

## **Status Update of Open Action Items**

### **Prior to Sept 2007 Meeting**

- Processing of Top Secret Security Clearances – This action is monitored continuously and updated within this presentation.
- Bailment Agreements – Need status update from CBDAIF Board
- Status of committee actions to improve contracting and procurement initiatives – Need status update from CBDAIF Board



# Action Items – September 2007 Meeting

Provide feedback on improvements in the speed of the security clearance process.

The security clearance process has greatly improved. The new web based system called JPAS is tremendously better than the old system.

Fortunately, many of the persons filling these positions are former DoD employees and are able to gain an interim quickly but limits influx of new blood.

We need to get clear responses on clearances. If an interim is not granted in the first month, usually there is an issue. Trying to find out status is almost impossible.



# Action Items – September 2007 Meeting

Indicate your desire to conduct technology/product demos at the Joint CBRN Conference traditionally held at Fort Leonard Wood, MO.

Small businesses engaged in technology/product development expressed an interest in providing demos.

Example - We may wish to demo the improved M93 control system.

Small businesses strictly engaged in services or consulting expressed no interest in conducting demonstrations at the Joint CBRN Conference.



# Action Items – September 2007 Meeting

Provide feedback on the Joint Chem Bio Decontamination and Protection Conference and Exhibition held at Virginia Beach. Was it the right stuff, too much, should it be combined etc.

Combining Decontamination and Protection into one conference was the right thing to do. The conference was run very well and the conference location was optimal.

It is recommended for the conference to be held there again (or nearby) as it is in close proximity to the JPO, ECBC, Dalhgren, and the DC area.



# New Business

## 1) Ways to improve and provide clear and realistic communications on upcoming solicitations

Communication with industry could be improved in regard to scheduled events and announcements. The latest example is the Guardian procurement, where the date of the announcement has slipped several times. It is extremely expensive for industry to keep teams together and on “standby” alert, especially small businesses. Schedules should be realistic and attainable especially for small businesses.

## 2) Small business participation and interest on the work performed by the CBDAIF Board.

Only a very small percentage of small businesses answered my data call. How can we reach out better?



## New Business (Cont.)

3) What is the policy of JPO, ECBC, RDECOM and any other Agency involved in the procurement of ChemBio materiel as it pertains to small businesses?

Directed sources? Set asides? Enforceable small business utilization plans?