

# **Operations & Maintenance Sector**

**21 July 2011**

# Operations & Maintenance Sector

**14 Companies (13 Large; 1 SB)**

- ✓ BAE Systems
- ✓ Boeing
- ✓ Camber Corporation
- ✓ DRS Defense Solutions
- ✓ Honeywell
- ✓ IEM, Inc.
- ✓ L-3 Com, EAL
- ✓ Lockheed Martin
- ✓ Northrop Grumman Information Systems
- ✓ Parsons
- ✓ Raytheon Technical Services Company
- ✓ Science & Technology Corp.
- ✓ SRC, Inc.
- ✓ Teledyne Brown Engineering, Inc.

# Acquisition Feedback

- ❑ **Advance Planning Brief to Industry:**
  - ✓ Valued for the information transmitted, so timing is important
  - ✓ Industry strategic planning window is late summer/early fall.
  - ✓ DoD budget to the Hill necessary precedent to APBI
  - ✓ Looking into 3-4 year window of opportunities
  
- ❑ **Procurement Process:**
  - ✓ Requests for Information, Draft RFPs, and Industry Days increase quality, efficiency, and accuracy.
  - ✓ Requests for Proposal where the work statement, proposal requirements, and evaluation criteria are consistent lead to a better response.
  - ✓ Electronic submission should be the standard.
  
- ❑ **Working for JPEO-CBD:**
  - ✓ Incumbency most important factor driving Go/No-Go
  - ✓ Fiscal environment drives conservative bidding decisions.
  - ✓ Multiple prototype strategies mitigate risk.
  
- ❑ **IR&D:** Spending appears to be steady. Small, highly competitive funding.

# Protection Feedback

- ❑ With the reduction in DoD demand for protective equipment, what is the impact to our Industrial partners in terms of ability to maintain the resident expertise required to produce and sustain protective products?
  - ✓ Greatest challenge is maintaining the knowledge base
  - ✓ Capability not likely to transfer from an adjacent commercial sector
  
- ❑ In the event of surge, what will be required in terms of funding and other resources to increase production from either a minimum sustainment rate or from a cold start?
  - ✓ Time is not our friend in these scenarios
  - ✓ Technology development certain to be a factor
  
- ❑ Protection and hazard mitigation opportunities that offer the best innovation and meaningful capabilities enhancements?
  - ✓ Great unanswered question
  - ✓ Well worth a Science Board study effort