



# U.S. Small Business



**U.S. Small Business**

# **Small Business Innovation & (SBIR)**

## **The Essentials**



## U.S. Small Business

*Presented by*

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*Acknowledgement*

This briefing was developed, in large part, from information provided by **Mr. Edsel M. Brown, Jr.**, Assistant Director, Office of Technology, US SBA,



# **U.S. Small Business Purpose**

***This briefing is intended to provide:***

***I. Overview of the SBIR Program  
- Legislation, Eligibility,***

***II. The Three Phases of SBIR***

***III. Principles, Policies & Procedures***



## U.S. Small Business Who ?

### The SBIR Partnership Mix

- *Federal Agencies with R & D requirements*
- *Small, high-technology businesses*
- *SBA.*



# U.S. Small Business SBIR Overview

- **Philosophy:** Use Federally funded R & D requirements to promote technological innovation by small high-tech businesses, and to strengthen the American economy.
- **Mandate:** Agencies with R& D budgets in excess of \$100M annually MUST set aside 2.5% for the SBIR Program.
- **Current Participants:**

Agriculture	Energy	EPA
Commerce	Defense	NASA
Education	Homeland Security	NSF
Transportation	Health & Human Services	



## U.S. Small Business Legislative

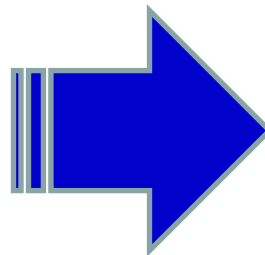
### The SBIR program was:

Authorized by Congress in 1982

Current authority extends to March 20, 2009.

### By law, US SBA has the following general responsibilities:

Establish Policy  
Maintain Oversight  
Conduct Evaluation  
Provide Reports



Office of Technology



## U.S. Small Business Program

- Organized for profit
- Located in the US
- Organized legal entity  
(individual proprietorship, partnership, LLC, Corp, JV, association, trust or cooperative, etc )
- 51% owned or controlled by US citizens
- Not more than 500 employees including affiliates



# U.S. Small Business SBIR Program Structure

## Phase I:

Evaluate feasibility and  
Evaluate scientific and technical merit  
Awards up to \$100,000  
Period up to six months.

## Phase II:

Fund Phase I projects with potential for development  
Awards up to \$750,000  
Period up to two years

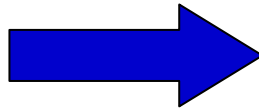
## Phase III:

Follow-on contracts - production of Phase I / II innovations

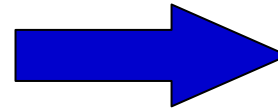


# U.S. Small Business SBIR

Phase I  
Feasibility  
6 Months  
Production  
\$100k



Phase II  
Prototype  
2 Years  
\$750k



Phase III  
Commercial  
Production

\*\*\*\*\* OR \*\*\*\*\*

Phase I  
Feasibility  
Commercial  
6 Months  
\$100k



Phase III  
Commercial  
Production



# U.S. Small Business Administration Principles of Phase III

- Work that derives from, extends or logically concludes an effort from a previous SBIR agreement

Section 4 (c)

- Congress intends agencies to give preference, including sole source, to the awardee that developed the technology.

4 (c) (7)

Section

- Not awarding to the SBIR firm requires SBA approval

Section 4 (c) (8)



# U.S. Small Business Administration Procedures

## PHASE III Procedures

- **Phase III award treated the same as other prior set asides**
- **Requires SBA (PCR) approval if NOT going to the SBIR firm**  
e.g., 2579, 1886, etc.
- **PCR Actions: Notify Office of Technology / Issue Form 70**
- **SBA appeal goes to the Head of the Contracting Activity**



# U.S. Small Business Administration Discussion

*Questions ?*



# **U.S. Small Business Administration Contact Information**

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