

NDIA INTERNATIONAL DIVISION

MEETING NOTES

THURSDAY, FEBRUARY 25, 2010

Members Present:

Terry Otis, *ITT* (Chairman)
Wayne Fujito, *DAC* (Vice Chairman)
Rich Bennin, *VSE*
Royce Caplinger, *Lockheed Martin Company*
Frank Cevasco, *Cevasco International, LLC*
Steve Delp, *BAE Systems*
Bill Denk, *Washington Defense Group*
Scott Feeney, *Rockwell Collins*
Greg Hill, *DRS*
Craig Hunter, *General Dynamics*
Jim Sinnott, *Kuehne-Nagel*
LTC Val Tisdale, USA, *DSCA*

NDIA Division Introduction (Bommelje)

- The International Executive Committee has asked other divisions at NDIA whose activities and mission intersects with the International Division to provide our members with a short briefing about the activities and how members of the International Division can get involved. This meeting's guest division was the STEM division.
- The STEM Division's mission is to fill the gap which will be created by retiring scientists, engineers, and mathematicians in the defense industry by providing a forum for effective interaction between government, industry, academia, and the public at large for the strengthening of the national security Science, Technology Engineering and Mathematics (STEM) workforce.
- Broad Objectives include:
 - Increase NDIA's participation in exciting and attracting K-12 students into STEM careers.
 - Maximize cooperation between federal departments, agencies, and industry on STEM workforce development initiatives.
 - Support the development of integrated policies around the STEM workforce.
 - Establish partnerships to collect and disseminate information and coordinate resources to build a robust STEM workforce of the future.
- NDIA has joined in a coalition with other professional and business associations to work across all industries to achieve these goals. More information is available online at <http://www.ndia.org/Divisions/Divisions/STEM/Pages/default.aspx>

Agenda Items

Possible Malaysia Event (Otis)

- The Ministry of Defense in Malaysia is planning a trip to the Washington, DC area and would like to meet with members of NDIA to discuss procurement, the defense and industrial base in Malaysia and discuss a planned industrial park they are building in country.
- The trip was originally planned for early March but has been pushed back until May. NDIA will keep the division informed with new plans as they are available.

Attaché Luncheon (Cevasco)

- The division is moving forward with plans to continue with attache luncheons. Countries currently in the pipeline are:
 - South Africa, India, Bahrain, Germany, Italy and Brazil
- Any division members wishing to assist with scheduling and recruiting more participants should contact Alexis (alarkin@ndia.org) or Frank Cevasco (frank.cevasco@cevascointl.com).

19th DICC Meeting – October, 2010 (Larkin)

- Minutes from the 18th DICC meeting were signed at the Singapore Air Show.
- The 19th DICC Meeting will be held in Washington the week of October 25, 2010. The first planning meeting will be March 10, 2010 at NDIA. Details will be sent out as soon as confirmed.
- If you are interested in participating in the planning or in hosting the event at your company, please contact Alexis (alarkin@ndia.org)

South Africa Event – September 20, 2010 (Bommelje)

- NDIA has been approached by USG representatives at the Embassy in South Africa to participate in a one day invite only U.S.-South Africa defense industry forum to be held outside of Cape Town, South Africa on September 20th.
- The division discussed the merits of this program and decided there was enough interest to support moving forward.
- Details can be found in the attached documents provided by the embassy representatives.
- NDIA will distribute information on the event as it becomes available. If your company is interested in participating, please e-mail Alexis (alarkin@ndia.org)

UAE Trade Mission (Bommelje)

- NDIA is working with the U.S. Commercial Service and Blenheim Capitol Investments to plan a trade mission trip to the United Arab Emirates.
- The trip will take place in early to mid October 2010.
- Details are still being finalized. All information we currently have is in the attached document.
- Organizations wishing to participate will be sent information on the application process and requirements.

- The division members had several questions about the opportunities that will be available which have been sent to NDIA leadership. As soon as more information is available it will be sent out.

Norway Event – Week of September 13, 2010 (Larkin)

- NDIA and its Norwegian counterpart organization FSi signed an MOU earlier this year. As part of its agreement to have closer relations, FSi, the USG and NDIA have been working to schedule an industry day event similar to what NDIA has established with other defense organizations.
- The three groups have tentatively agreed to an event the week of September 13th in Oslo, Norway to coincide with government meetings also in Oslo.
- NDIA is looking for a volunteer to be the Industry coordinator and assist in planning the event. If you are interested, please contact Alexis (alarkin@ndia.org)

U.S. – UK – Canada Symposium – June 4, 2010 (Larkin)

- Following up October's successful first trilateral conference, NDIA, ADS and CADSI are again putting on a trilateral conference.
- This one will be June 4, 2010 in Ottawa in conjunction with CADSI main trade show – CANSEC.
- The fee to attend the trilateral will cover your cost for attending the CANSEC tradeshow.
- This conference will be business focused and will explore ways of "Promoting Defense & Security Business Opportunities"
- NDIA is looking for international division members to assist with speaking roles or as sponsors of the conference. Information about the event can be found at www.ndia.org/meetings/047L.
- A sponsorship menu and the draft agenda are attached to the email.

NDIA Import-Export Resource Webpage (Larkin)

- At the request of the NDIA Board of Directors, NDIA has created an Export/Import Resource page for our members found at www.ndia.org/exim
- This page contains:
 - An Import/Export Compliance Manual Framework written by two NDIA member consultants (this one section is available to NDIA members only)
 - The Annotated ITAR written by James Bartlett, III of Northrop Grumman Company
 - The daily email sent out by the Northrop Grumman Legal Department on all things export and import related
 - A list of conferences and training opportunities related to ITAR and Exporting
 - A list of resources including U.S. Government links and other associations which assist an organization develop an Export/Import strategy
- This website is constantly updated and if you see anything incorrect or missing, please contact Alexis at alarkin@ndia.org.

NIAG Update (Fujito)

- Wayne Fujito has been NDIA's NIAG representative since 2005 and just attended the first meeting for 2010 in Brussels.
- An agenda from the meeting is attached to the email. If you have any questions about a specific topic, please contact Wayne at wayne.fujito@dac.us.
- In a surprising turn of events involving Bob Bell's appointment by the SECDEF's in December to be the senior DoD Rep in Europe/Defense Advisor, US Mission NATO, Wayne has been elected as the Chairman of the NIAG. This means, NDIA needs to select a new NIAG representative.
- NDIA staff will begin this process ASAP and will be contacting all of our member CEO's in search of nominations. The position involves traveling 3 times a year to NIAG meetings (two held in Brussels and one in a member country), assisting on various studies and programs, and reporting this information back to the NDIA International Division.
- If you are interested in serving on the nominating committee, please contact Alexis at alarkin@ndia.org. If you are interested in the NIAG position, please look for the nomination request letter in the next couple of weeks

