

MEETING NOTES
NDIA INTERNATIONAL DIVISION BOARD OF DIRECTORS
THURSDAY, DECEMBER 3, 2009

Division Members In Attendance:

Mr. Chuck Abernathy, Aerojet
Mr. Frank Cevasco, Cevasco International, LLC
Mr. Bill Denk, URS Corporation, Global Security Group
Mr. Scott Feeney, Rockwell Collins
Mr. Wayne Fujito, Decisive Analytics Corporation
Mr. Jim Grzella, Raytheon Company
Ms. Monica Hallman, Navy International Programs Office
Mr. Greg Hill, DRS Technologies, Inc.
CDR Mark Johnson, USN, Defense Security Cooperation Agency
Mr. Greg Mallon, The Boeing Company
Mr. Terry Otis, ITT
Mr. Gerry Sherm, Honeywell International
Mr. Jim Sinnott, Kuehne-Nagel, Inc.

NDIA Staff:

Ms. Britt Bommelje
Mrs. Alexis Larkin

NIID

- The next NIID will be held in late February or early March, topic TBD
- NDIA and Navy IPO are looking for new topics which would attract attendees from both the international defense industry and attaché community.
- Topics being considered for the next event are: Unmanned Vehicles (UAVs and UUVs) and Marine Corps Products
- In the past, our most attended NIIDs have been focused on: Autonomous Unmanned Systems, Unmanned Aerial Vehicles, Littoral Ships, and the 1000 Ship Navy.
- Division members want to make sure the topics covered are topics the Navy would like to get out to the community. They also suggested a future topic relating to "Going Green" and how a more sustainable U.S. Navy would impact hardware producers. Attendees mentioned the Commandant has placed an emphasis on self sufficiency with a goal to reduce the logistics chain.
- Please contact me (alarkin@ndia.org) if your company would like to provide a featured speaker at these events or if you have additional topics you would like to see discussed.

Attaché Luncheons

- NDIA held two successful Attaché luncheons on September 16th and November 18th featuring Denmark and Australia respectively. Turn-out for both was very

good and the division would like to move forward hosting up to 4 lunches per year.

- Countries in the pipeline who have been approached and are considering hosting a lunch are Bahrain, Brazil, Italy and South Africa. All would like to wait until later in 2010.
- The division members discussed which countries would be likely to accept our invitation and would have an audience. Gerry Sherm (Honeywell) volunteered to approach the Indian Embassy about hosting a lunch in March, 2010.
- We will advise when the next lunch has been confirmed.

DICC Post Event Re-Cap

- NDIA and KDIA held the 18th DICC meeting in Seoul, Korea on October 23rd.
- Meeting summary prepared by Jim Grzella and the final itinerary is attached to the email
- The meeting minutes will be signed by General Kwon (KDIA) and MG Scott (NDIA) at the Singapore airshow. As soon as they are finalized they will be posted on NDIA's International Division website.
- Presentations from the meeting are online currently at [http://www.ndia.org/Divisions/Divisions/International/Pages/US-ROK_Defense_Industry_Consultative_Committee_\(DICC\).aspx](http://www.ndia.org/Divisions/Divisions/International/Pages/US-ROK_Defense_Industry_Consultative_Committee_(DICC).aspx)
- 19th DICC Meeting will be held in Washington in 2010. Dates and location TBD.

NIAG Update

- Wayne Fujito updated the group on NATO activities.
- NIAG held a meeting in October in Brussels where they elected new leadership including an American Chairman (Bob Bell) and British Vice Chairman.
- NIAG just completed a trans-Atlantic cooperation study with information going back to 2006 on the changing attitudes of cooperation.
- There is currently a huge push for cooperation using interoperability in Afghanistan as problems can arise given the lack of interoperability among different armed services in country.
- The report from the NIAG meeting can be obtained by contacting Wayne Fujito at wayne.fujito@dac.us.

Outreach to USG Organizations

- International Division leadership undertook an effort to increase USG participation at division meetings in order to facilitate cooperation and interaction between USG and industry professionals.
- Wayne Fujito volunteered to take on the task of recruiting guests from different USG agencies to come and brief the division at our meetings.
- The division discussed what organizations within the USG would be most popular and decided to begin a program of inviting a USG official to give a 15-20 minute presentation at our meetings.

- Additionally, we will begin to explore the possibility of hosting a low-cost lunch or breakfast at NDIA with USG personnel presenting on topics which effect division members.
 - Please see survey attached to the email prepared by Wayne Fujito so that division leadership has direction on which agencies/people to invite. You may submit all responses to Alexis Larkin at alarkin@ndia.org.
- ☐ U.S.-UK-Canada Symposium
- NDIA in conjunction with our Canadian counterpart, CADSI, and British counterpart, A|D|S, hosted our first ever trilateral conference on October 2nd.
 - The conference was a success and had turnout from U.S., Canadian and British government and industry.
 - All three organizations would like to turn this into an annual event rotating among the three countries. Each organization decided it should be held in conjunction with another large industry show - AUSA for the U.S., CANSEC for Canada, and DSEI for the UK.
 - CANSEC for 2010 is being held June 1, and NDIA is working to confirm details for a Business to Business cooperation focused event in Ottawa. Information will be sent to International Division members as soon as it has been confirmed.
- ☐ NDIA Import-Export Resource Webpage
- NDIA Staff has created an Import/Export Resource Page at <http://www.ndia.org/Resources/ExportImportComplianceResources/Pages/default.aspx>.
 - It contains the following sections:
 - NDIA Import/Export Compliance Manual Framework (*available to NDIA Corporate Members only*)
 - Annotated ITAR
 - EX/IM Daily Bugle E-mails
 - Conferences and Training Opportunities
 - Resource Links
 - Please review the page and send any updates or suggestions for additional topics/programs to Alexis Larkin at alarkin@ndia.org