

# International Cooperation: *Enhancing Coalition Warfare Capability In a Globalized World*

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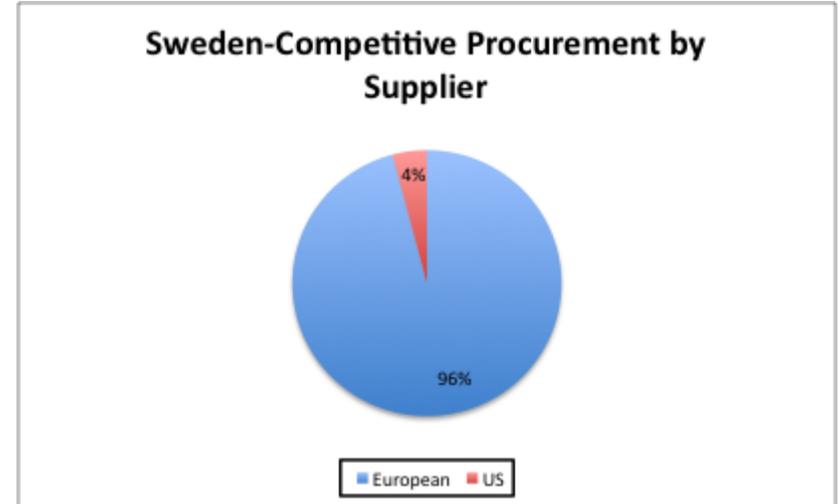
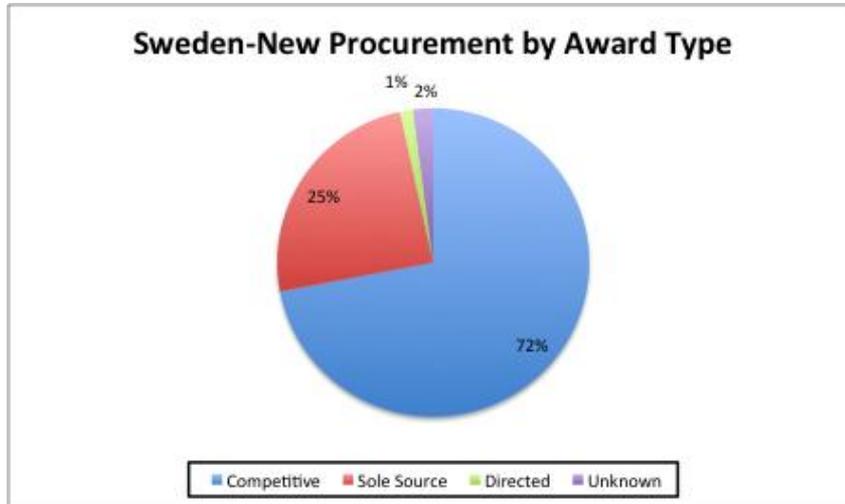
Partner

Sutherland Asbill & Brennan LLP

“Strengthening Cooperation for the Future”  
14<sup>th</sup> U.S.-Swedish Defense Industrial Conference  
May 2011

# Sweden:

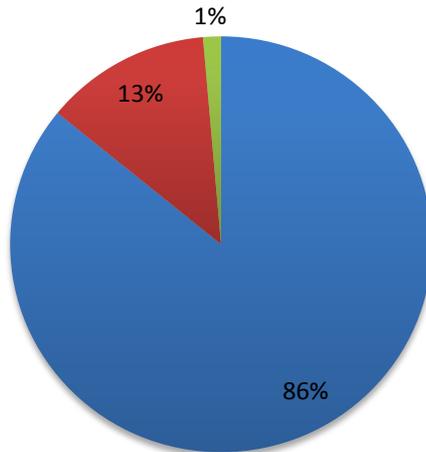
## Most Open Defense Market Studied



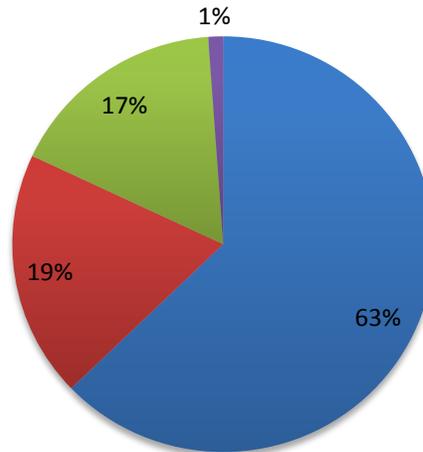
- **Open and Competitive Procurement System – Significant Purchasing from Foreign Sources**
- **Allows Considerable Foreign Ownership of U.S. Defense Firms**
- **No Buy National Rules**
- **High Offsets is Only Significant Impediment**
- **Has Leaned U.S. Historically, Some Moves Towards EU Today**

# Europe Yesterday, Today and Tomorrow

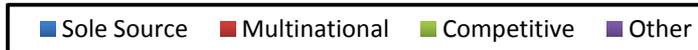
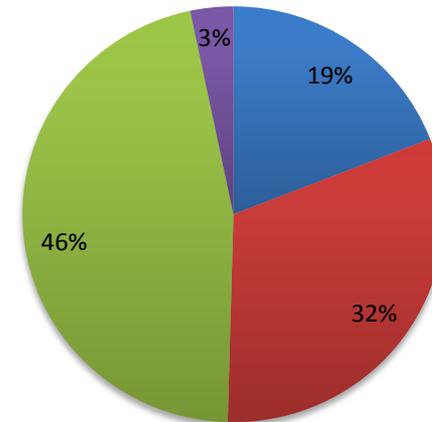
Europe Yesterday



Europe Today



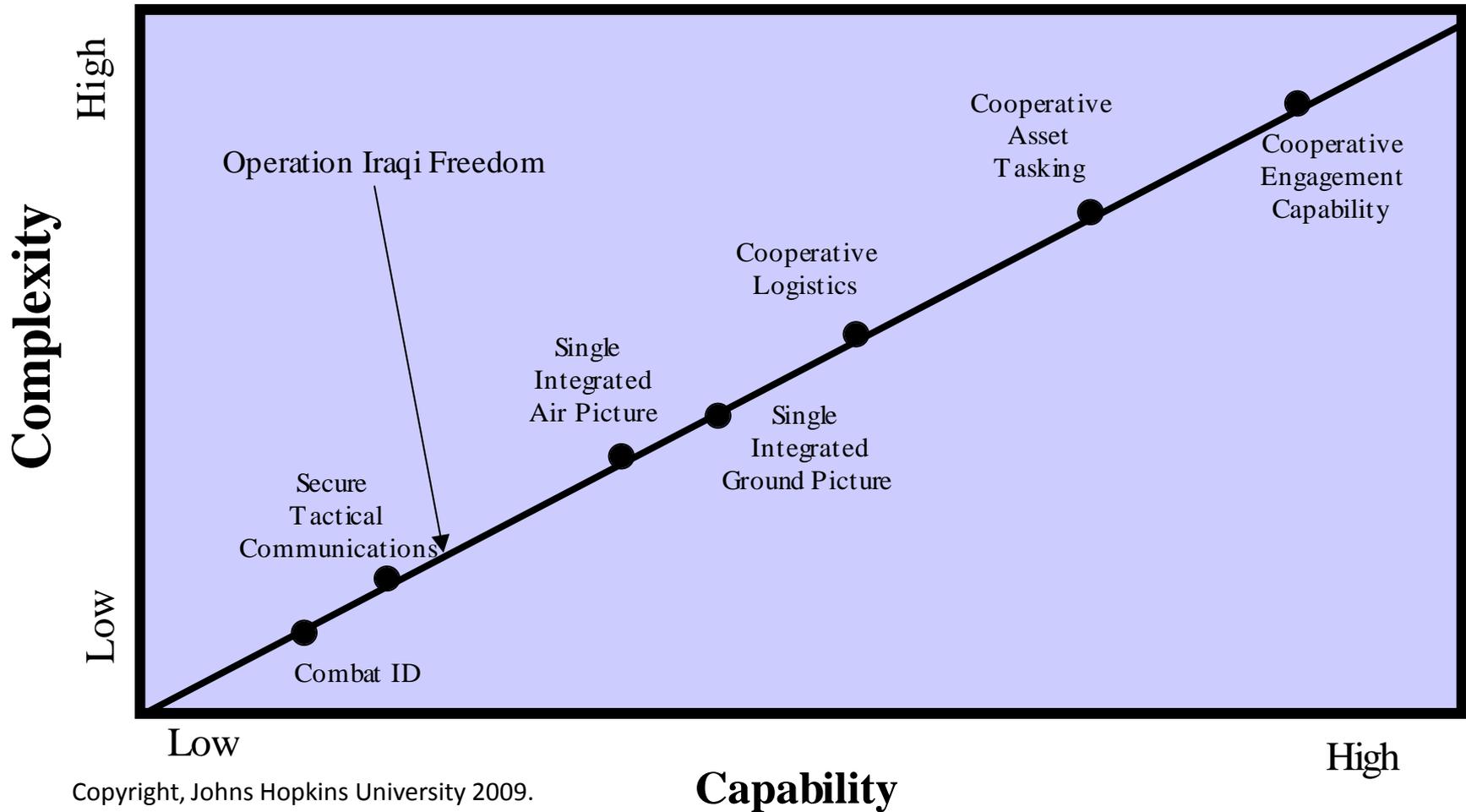
Europe Tomorrow



- Yesterday – Predominantly National Sole Source Buying
- Today – Increased Cooperative and Competitive Buying
- Tomorrow – Predominantly Competitive and Cooperative Buying

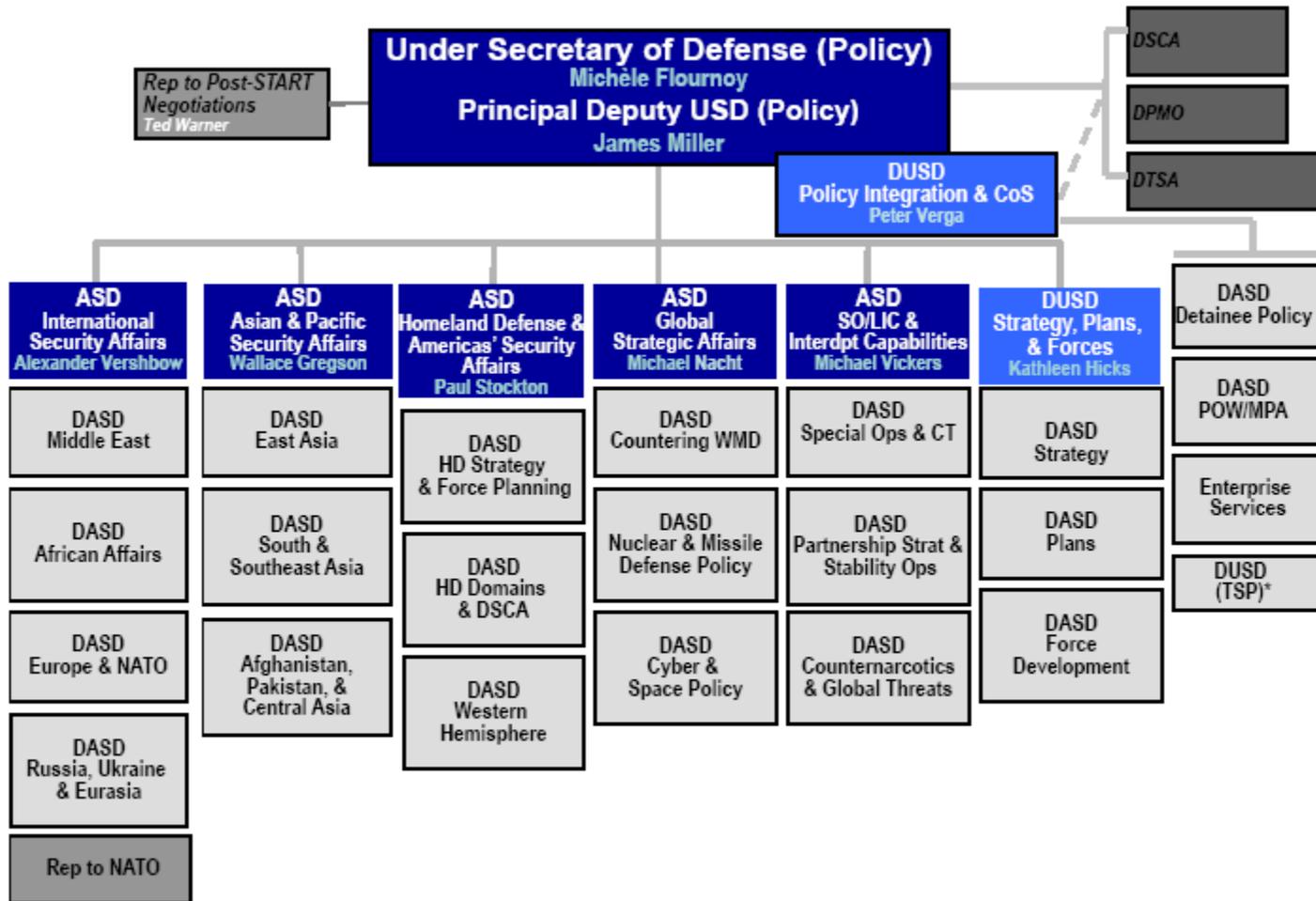
***A Shift toward “Better Value” Buying in Europe***

# Spectrum of Interoperability\*



*Most Coalition Contingencies Fall at the Bottom-Left*





As of July 14