

U.S. – FINLAND DEFENSE AND SECURITY INDUSTRY SEMINAR



November 17, 2017

Embassy of Finland

Washington, DC

[NDIA.org/events/2017/11/17/us-finland-industry-day](https://www.ndia.org/events/2017/11/17/us-finland-industry-day)

AGENDA

FRIDAY, NOVEMBER 17

7:45 – 8:45 am

REGISTRATION

8:45 – 9:15 am

WELCOME REMARKS

Gen Hawk Carlisle, USAF (Ret)
President & CEO, NDIA

Ms. Tuija Karanko
Secretary General, Association of Finnish Defense and Aerospace Industries

9:00 – 9:15 am

OPENING REMARKS

Ms. Kirsti Kauppi
Finnish Ambassador

9:15 – 9:45 pm

GOVERNMENT REMARKS

Dr. Jerry McGinn
Acting Deputy Assistant Secretary of Defense, Manufacturing and Industrial Base Policy, OUSD AT&L,
Department of Defense

Dr. Jussi Niinistö
Minister of Defence of Finland

9:45 – 10:15 am

NETWORKING BREAK

10:15 am – 12:00 pm

SESSION 1 – PROCUREMENT OUTLOOK AND BUSINESS PRACTICES

Defence Procurement in Finland; Strategic Navy and Air Force Programs in Finland; Other Finnish Defence Forces Development Programs

Mr. Raimo Jyväsjärvi
National Armaments Director of Finland

How To Do Business With the Department of Defense

Ms. Patricia Foley
OUSD AT&L, Department of Defense

8:45 – 9:30 am

SESSION 2 – FOLLOW UP FROM 2013 INDUSTRY DAY

Updates on Finnish – U.S. Governmental Cooperation

Mr. Jari Takanen

Governmental Counsellor, Ministry of Defence

Joint Development of a New Generation UAV Launcher

Mr. Juha Moisio

CEO, Robonic

Ms. Michelle Achuff

Manager, Industrial Participation, Lockheed Martin Corporation

Case: Bittium Story

Mr. Iiro Siivonen

Director, Business Development and Sales, Bittium

12:45 – 1:45 pm

NETWORKING LUNCH

COL Dawson Plummer

SESSION 3 – PANEL ON FORCE MULTIPLIERS

Capt (N) Jarmo Pennala

National Liaison Representative of Finland to the SACT
Moderator

COL Dawson Plummer, USA

Mr. Hannu Hytti

Business Director, Forcit

Mr. Juerry Kettunen

CEO, Savox Communications

Mr. Graylin Worcester

Senior Analyst, Boeing Phantom Works

3:00 – 3:30 pm

NETWORKING BREAK

3:30 – 4:30 pm

SESSION 4 – OPPORTUNITIES FOR FUTURE COLLABORATION

Col Sean Bradley, USAF
Foreign Comparative Testing Team

Opportunities in Finnish Strategic Programs

Mr. Martti Wallin
President, Patria Aviation

4:30 – 4:45 pm

CLOSING REMARKS

Ms. Tuija Karanko
Secretary General, Association of Finnish Defence and Aerospace Industries

4:45 – 6:15 pm

NETWORKING RECEPTION