
Predicting Final CPI

**Richard L. Coleman, Megan E. Dameron
Heather F. Chelson, Jessica R. Summerville,
Steve L. Van Drew**

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The Society of Cost Estimating and Analysis

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Outline

- **Objective**
- **The Data**
- **Development**
 - **Predicting the Final CPI**
 - **Predicting the Standard Deviation**
- **Production**
 - **Predicting the Final CPI**
 - **Predicting the Standard Deviation**
- **Conclusions**
- **EVM Tool**
- **The Road Ahead**

Also presented at ASC Cost and Schedule Spring Workshop – 2003

Objective

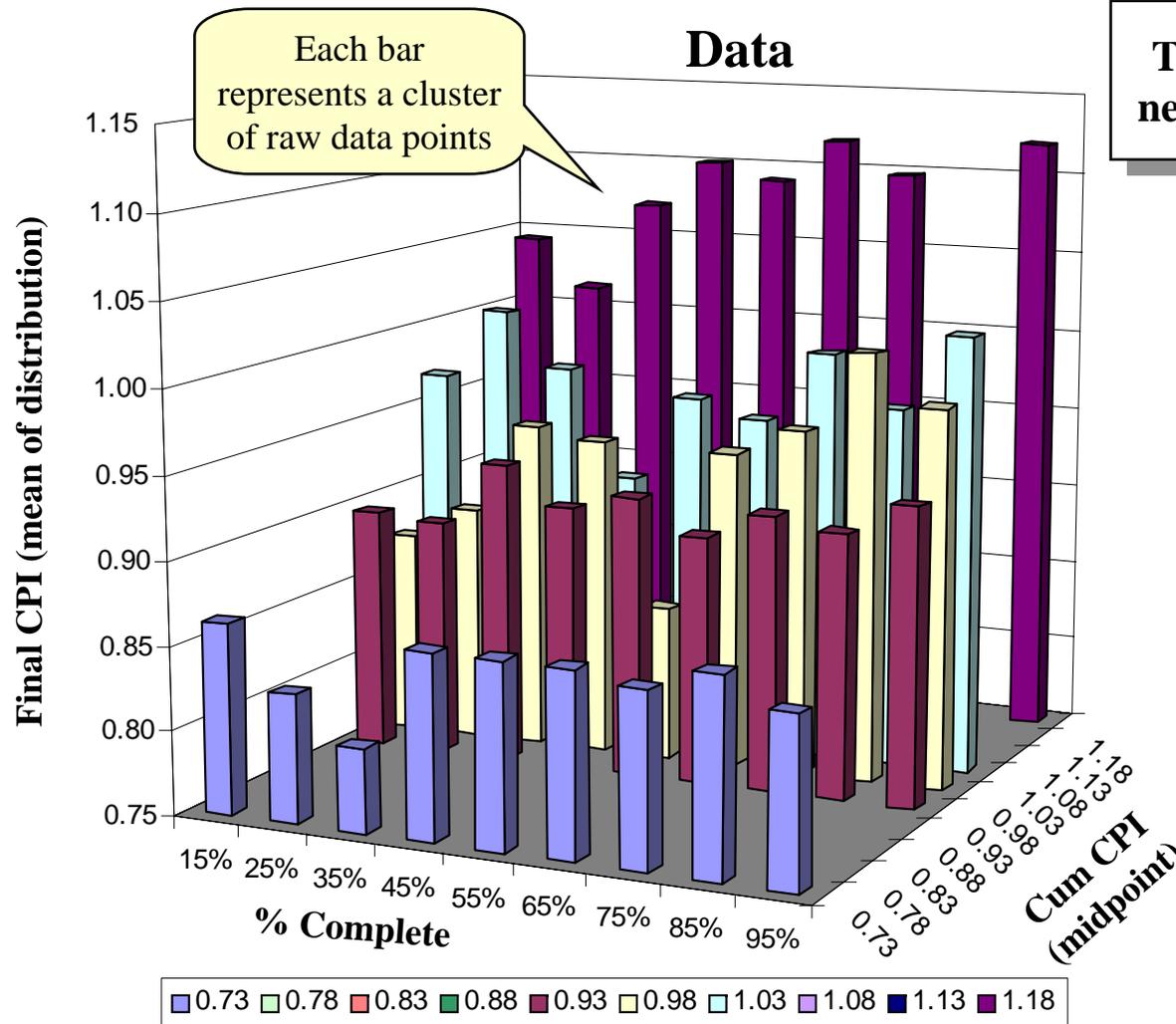
- **NAVAIR is in the midst of revising their EAC Toolkit**
 - They are incorporating work by M. Popp on distributions of Final CPI given Cum CPI and % Complete
- **NAVAIR lead cost risk analyst Steve Van Drew asked TASC to take a look at the data**
 - Objective was to see if some quick work might add value
- **TASC's objective was to see if there were any larger patterns discernable, or some overarching principles**

Data

- **Data from “*Probability Distributions of CPI at Complete vs. CPI Today*” written by Michael Popp in 1997**
 - Data extracted from the OSD CAIG Contract Analysis System (CAS)
 - Quarterly report information on over 350 programs
 - Development and production programs
 - Over 19,500 records, each containing over 50 fields of information
- **Data consists of fitted distributions for Final CPI, segregated into**
 - Cum CPI bins of *size .05* from *below 0.9 to 1.05 and above*
 - Percent Complete bins of *size 10%* from *20% to 100%*
 - Note: We will continue to warn that % Complete in this analysis is not cohort data, nor should it be viewed as the passage of time, it is an initial condition
- **Analysis was performed using the following values:**
 - Averages and standard deviations from the fitted distributions
 - The midpoints of each bin

Development Data

Data - Development



This is the data in 3-D, next we will see it in 2-D

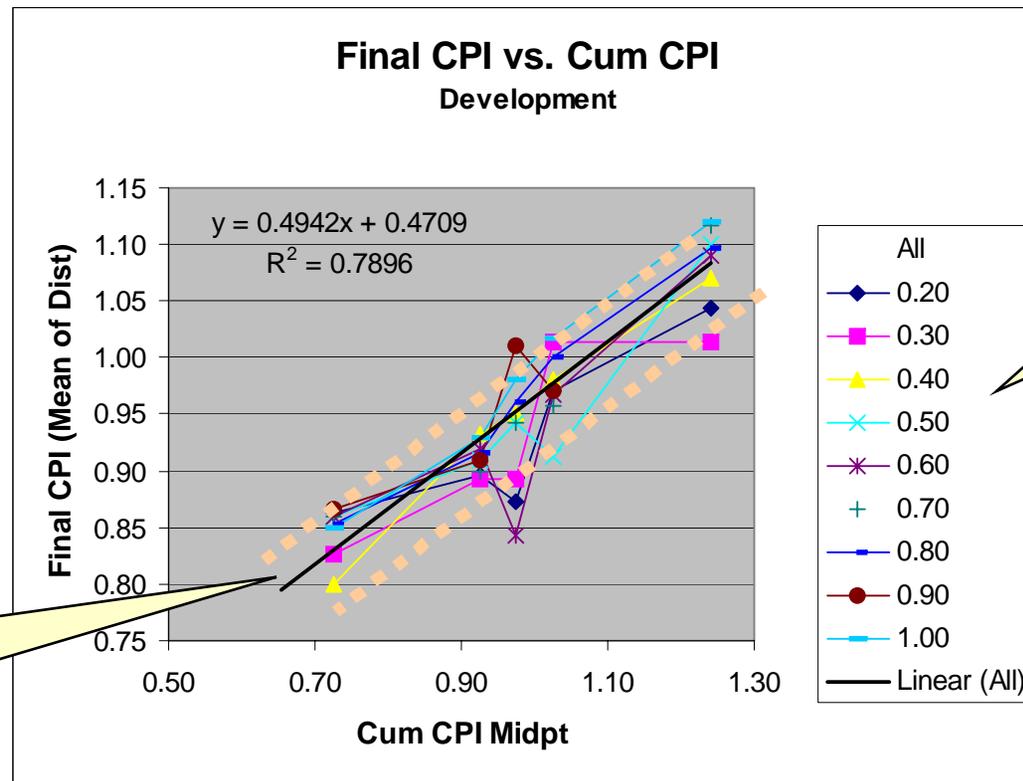
Definitions:

Cum CPI, as used in this study, is the cum CPI calculation at a specific level of completion in the life of a program.

% Complete is a forward-looking calculation:

$$\text{BCWP} / (\text{Current Total Allocated Budget})$$

Final CPI and Cum CPI - Development

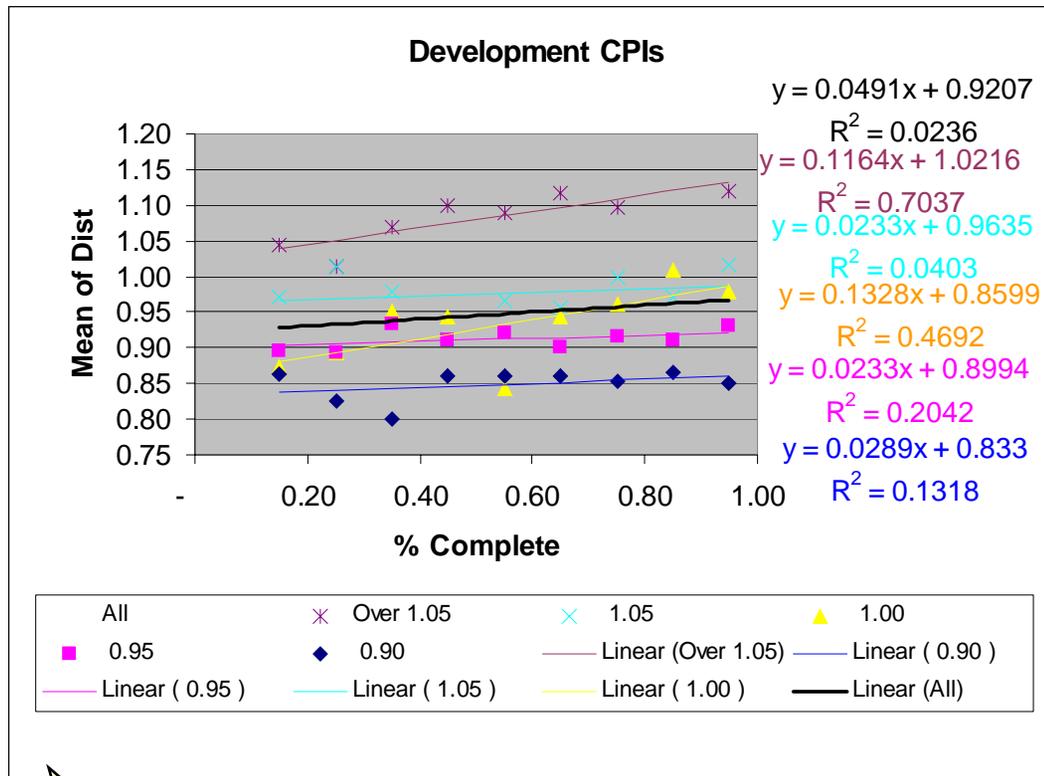


Final CPI rises with Cum CPI

Data is grouped by % Complete

Final CPI rises with Cum CPI, but the y-intercept is low. The interpretation of this will require some discussion, which follows after a few slides ...

Final CPI and % Complete - Development



Final CPI seems to rise slightly with % Complete



Warning: The % Complete axis is not a time axis, it is an initial condition axis

Data is grouped by Cum CPI

The apparent slight correlation between Final CPI and % Complete is *not* statistically significant taken alone

Final CPI with Cum CPI and % Complete - Development

SUMMARY OUTPUT

Regression Statistics	
Multiple R	0.906022836
R Square	0.82087738
Adjusted R Square	0.812139691
Standard Error	0.036011476
Observations	44

82% of the variation in Final CPI is explained by the Cum CPI and the % Complete

The regression model is statistically significant

ANOVA					
	df	SS	MS	F	Significance F
Regression	2	0.24366522	0.121833	93.94674	4.8931E-16
Residual	41	0.053169881	0.001297		
Total	43	0.296835101			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	0.437698673	0.037937911	11.53724	1.88E-14	0.361081465	0.51431588	0.361081465	0.514315881
% Midpt	0.056523755	0.021124814	2.675704	0.010668	0.013861305	0.0991862	0.013861305	0.099186205
CPI Mdpt	0.49678628	0.036775714	13.50854	1.09E-16	0.422516177	0.57105638	0.422516177	0.571056382

As % Complete increases, the Final CPI increases

Both variables are statistically significant when taken together

As the Cum CPI increases, the Final CPI also increases

$$\text{Final CPI} = 0.438 + 0.057(\% \text{ Complete}) + 0.497(\text{Cum CPI})$$

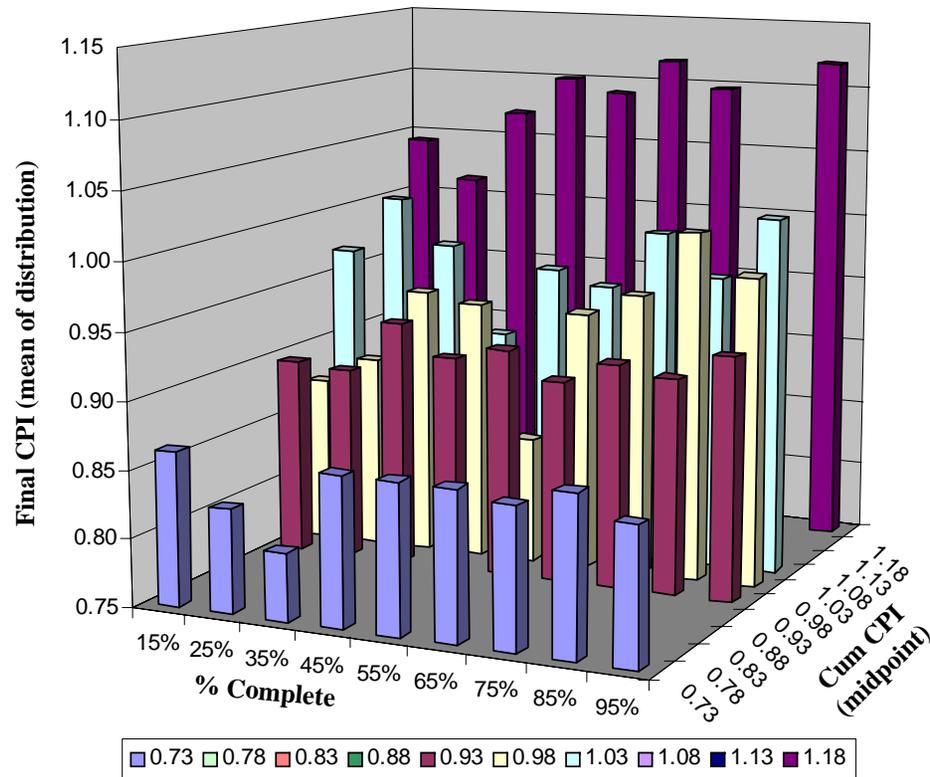
The Predictions - Development



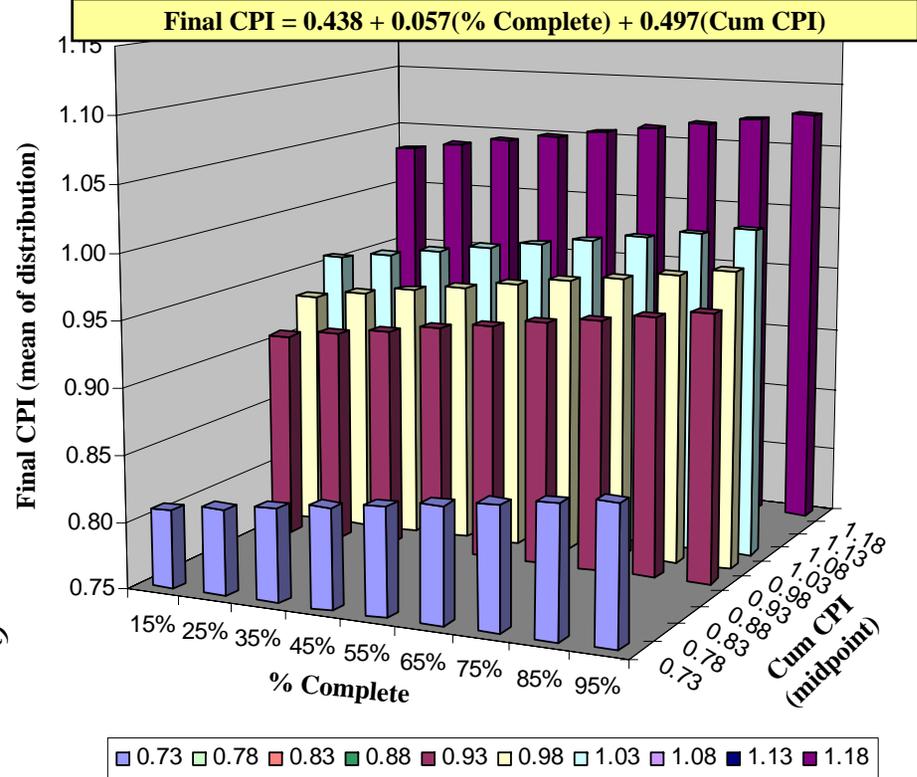
Warning: The % Complete axis is not a time axis, it is an initial condition axis

This is the model in 3-D, next we will see it in 2-D

Raw Data



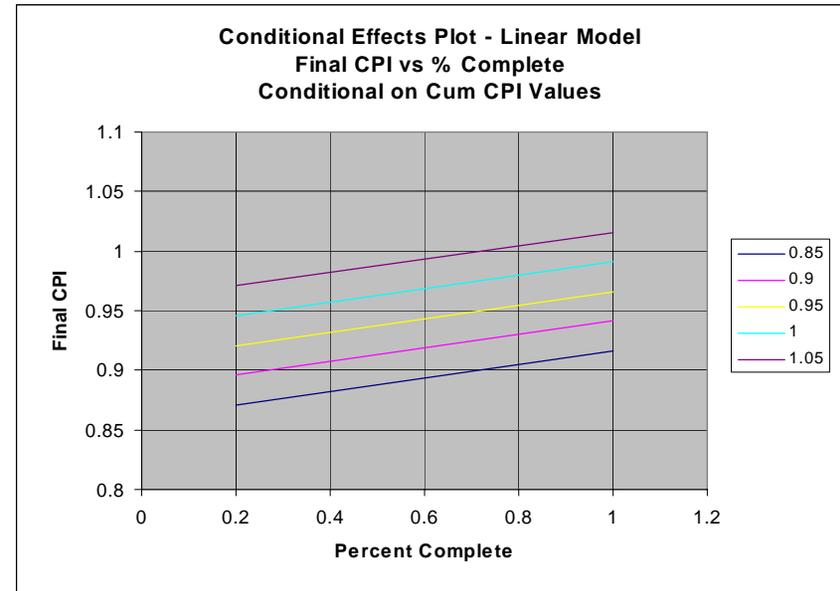
Prediction Equation



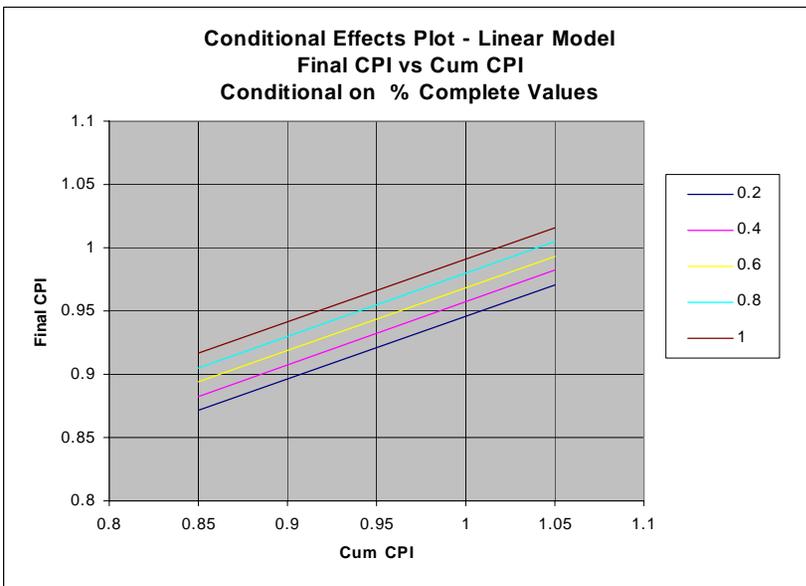
Conditional Effects Plots - Development

As Percent Complete rises, Final CPI rises gently

Curves of constant Cum CPI are widely separated



Warning: The % Complete axis is not a time axis, it is an initial condition axis



As Cum CPI rises, Final CPI also rises

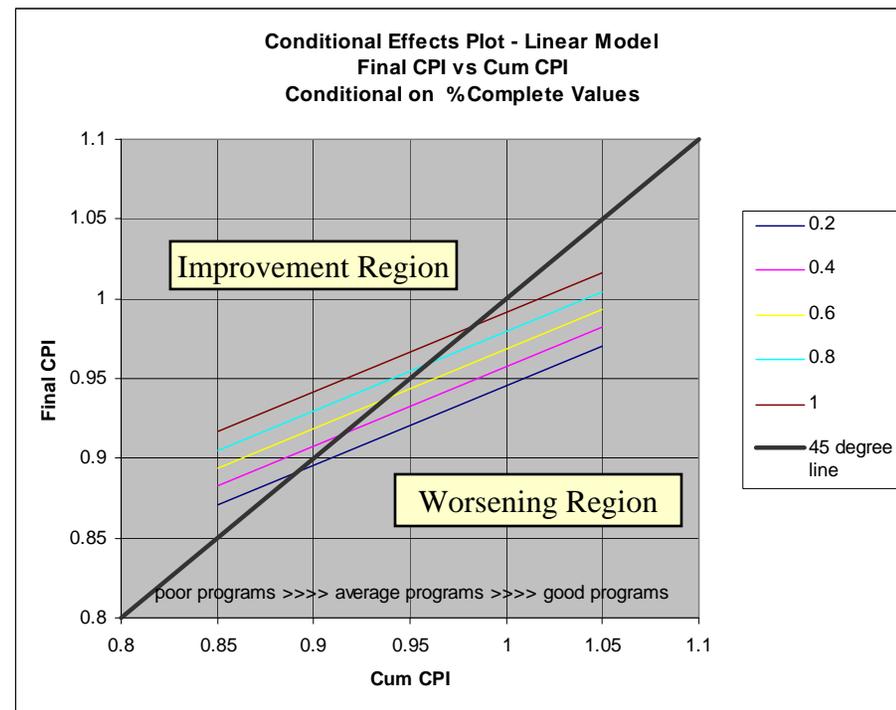
Curves of constant % Complete are slightly separated

What do we know about the Final CPI? - Development

- Final CPI rises with Cum CPI
- Final CPI rises slightly with % Complete
- Final CPI is *often* worse than Cum CPI
 - E.g., For development programs, Final CPI only gets better than Cum CPI if Cum CPI < 0.93 at 50% Complete

Can programs improve?

- Good programs *do not* improve
- Average programs *sometimes* improve
- Poor programs *often* improve



“Crossover Point” for Cum CPI - Development

- Where are we likely to see improvement?
- From the regression equation, we have

$$\text{Final CPI} = a + b * \% \text{ Complete} + c * \text{Cum CPI}$$

- Improvement happens where Final CPI > Cum CPI
- To determine the “break even point”, set

$$\text{Final CPI} = \text{Cum CPI}$$

$$a + b * \% \text{ Complete} + c * \text{Cum CPI} = \text{Cum CPI}$$

$$\text{Cum CPI} = (a + b * \% \text{ Complete}) / (1 - c)$$

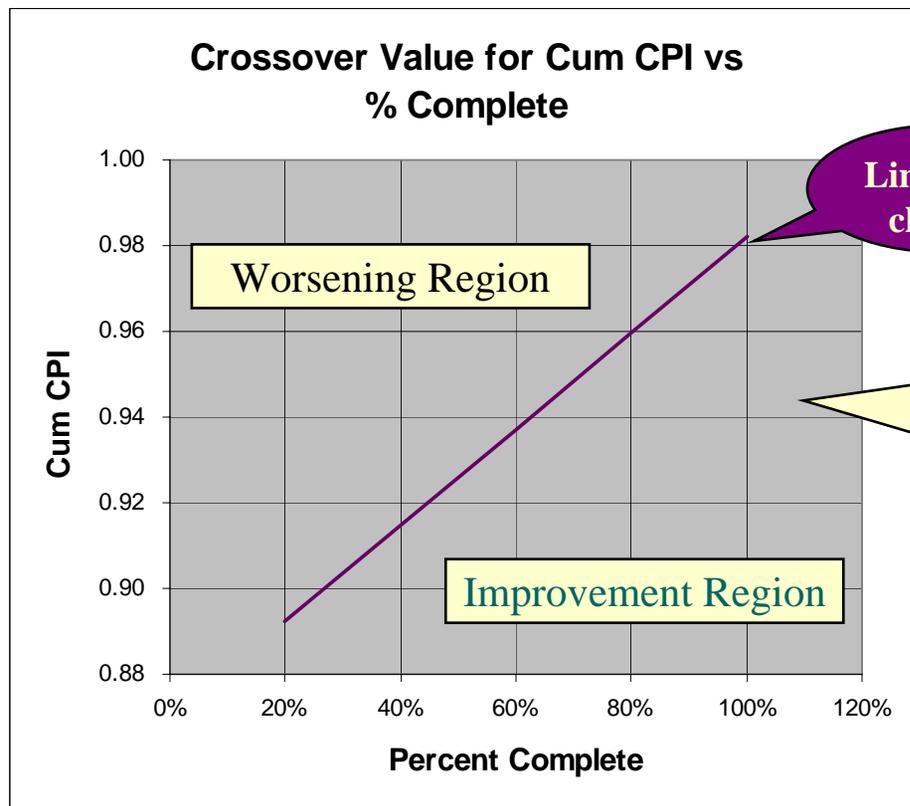
- We have $c < 1$, so improvement occurs where

$$\text{Cum CPI} < (a + b * \% \text{ Complete}) / (1 - c)$$

This is the “line of no change” on the next slide.

Improvement region is below the line (see next slide).

“Crossover Point” for Cum CPI - Development



As Percent Complete rises, there is an increase in the *maximum value* for Cum CPI at which there is an expectation of improvement (the “crossover point”)



Warning: The % Complete axis is not a time axis, it is an initial condition axis

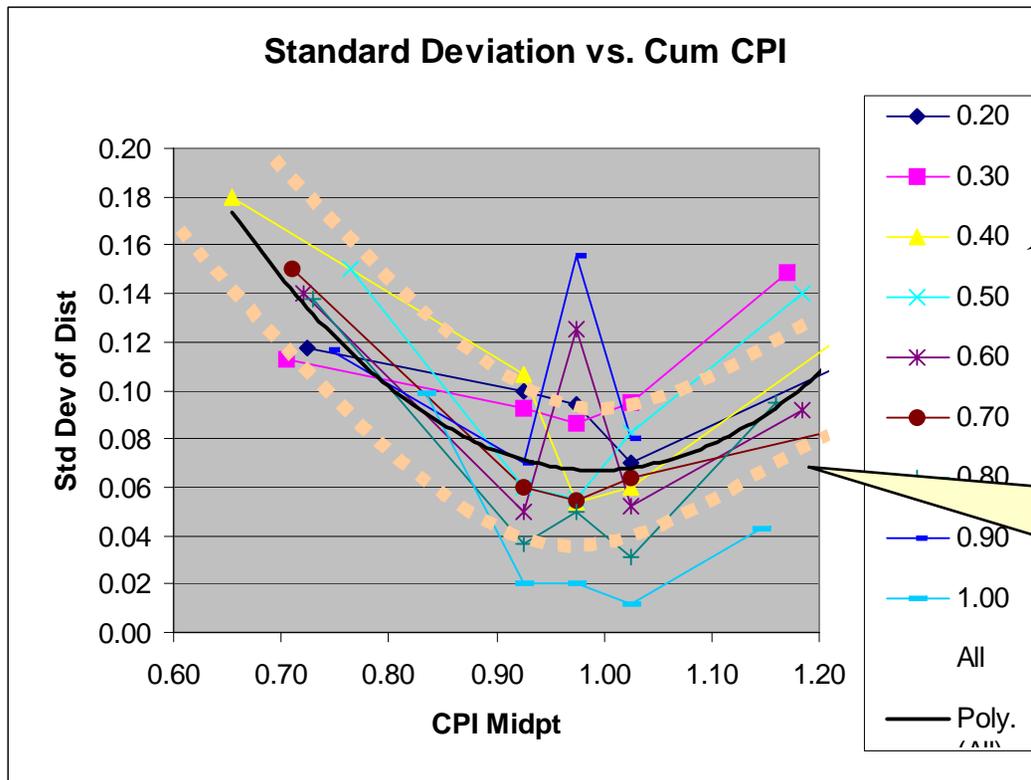
“Crossover Point” for Cum CPI – Development

- **Christensen, Abba and Christle:**
 - The final cost variance will be worse than the cost variance at the 20% completion point
 - Testing for reasonableness -- after 20% complete, EAC reflects that a program will never get better
 - The EAC computed using the cumulative CPI is a reasonable lower bound to the final cost of a defense contract

- **This study:**
 - Good programs do not improve ✓ Consistent w/ Christensen
 - Average programs sometimes improve towards the end of the program
 - Poor programs have a chance to improve throughout the program
 - At 20%, programs with a cumulative CPI below 0.89 improve
 - High CPIs early on tend to get worse (a CPI of 1.0 at 20% yields a Final CPI of 0.95)
 - Low CPIs tend to improve (a CPI of 0.80 at 20% yields a Final CPI of 0.85)
 - At 80%, programs with a cumulative CPI below 0.93 improve
 - As the % Complete rises, the maximum (“crossover”) point at which a program has a chance of improving increases ... chance for improvement increases as programs mature

Close to Christensen, but with some exceptions

Standard Deviation of Final CPI vs. Cum CPI - Development



Data is grouped by % Complete

There appears to be an x^2 pattern ... but this is almost surely just an artifact of the binning!

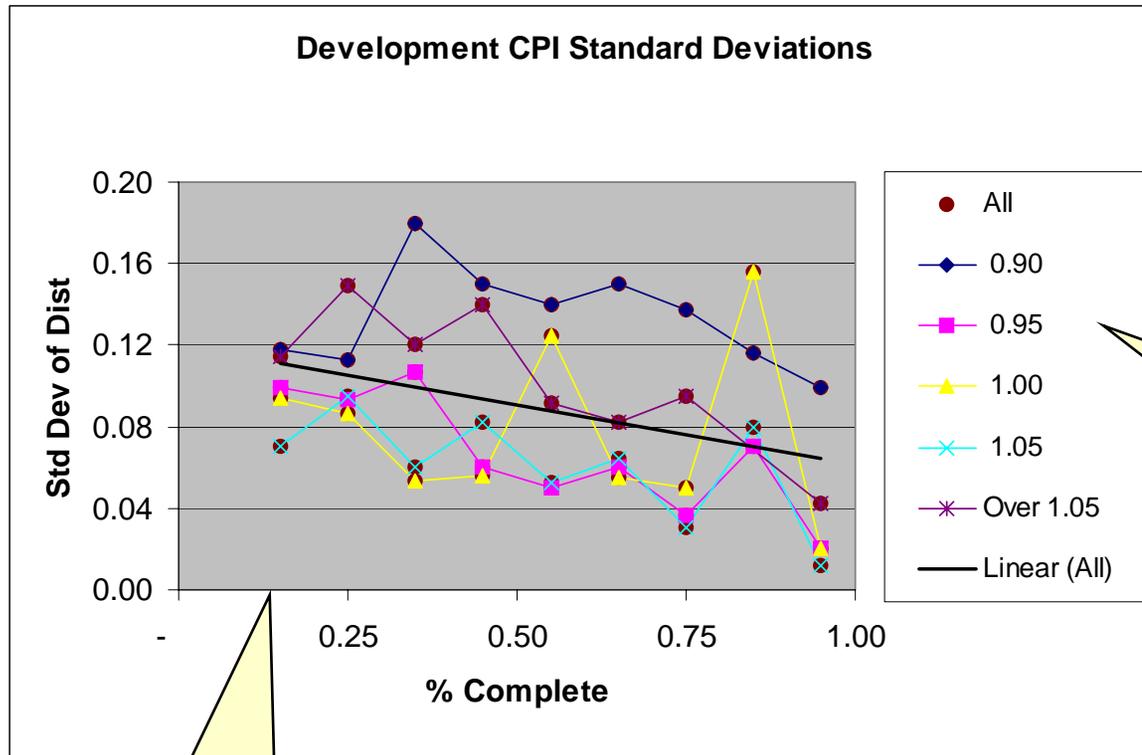
Standard Deviation of the Final CPI seems higher for extreme CPIs; however, this is likely a false trend

Std Dev with Cum CPI and % Complete – Development

- **Plot of Standard Deviation vs. Cum CPI showed a potential x^2 pattern**
- **So, Standard Deviation was regressed against % Complete, Cum CPI, and (Cum CPI)²**
 - **The regression model and all three variables were significant**
- **Despite significance, the x^2 pattern is believed to be a false trend**
 - **The quadratic pattern is not visually supported in scatter plots of the raw data¹**
 - **The data in each bin appears homoskedastic with respect to Cum CPI**
 - **There is no obvious reason why very low and very high CPIs should have more variance**
 - **The apparent x^2 pattern is likely to be a result of the binning scheme**
 - **The lowest and highest CPI bins are unbounded (below 0.90 and above 1.05)**
 - **The unbounded bins often contain nearly one-third of the total data ... so, we would expect for this bin to have more variance simply because it contains more data**
- **Recommend the use of a linear model with % Complete only**
 - **The Cum CPI data is poisoned by the binning scheme**
 - **There is no apparent relationship between Cum CPI and Standard Deviation in the scatter plots of the raw data¹**

1. Scatter plots provided in the appendices of Popp's paper

Standard Deviation and % Complete - Development



Warning: The % Complete axis is not a time axis, it is an initial condition axis

Data is grouped by Cum CPI

Std. Dev. declines as % Complete increases

Standard Deviation decreases as contracts mature

Std Dev with % Complete – Development

SUMMARY OUTPUT

<i>Regression Statistics</i>	
Multiple R	0.370830489
R Square	0.137515252
Adjusted R Square	0.116979901
Standard Error	0.038640179
Observations	44

14% of the variation in Std. Dev is explained by the regression model

The regression model is statistically significant

ANOVA

	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>
Regression	1	0.009998319	0.009998	6.696513	0.013209932
Residual	42	0.062708665	0.001493		
Total	43	0.072706984			

	<i>Coefficients</i>	<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	<i>Lower 95%</i>	<i>Upper 95%</i>	<i>Lower 95.0%</i>	<i>Upper 95.0%</i>
Intercept	0.11994237	0.013616984	8.808292	4.3E-11	0.092462174	0.14742257	0.092462174	0.147422565
% Midpt	-0.058636723	0.022659239	-2.58776	0.01321	-0.104364934	-0.0129085	-0.10436493	-0.01290851

As % Complete increases, the Std. Dev. decreases

Coefficient is statistically significant

$$\text{Std. Dev.} = 0.120 - 0.059 * \% \text{ Complete}$$

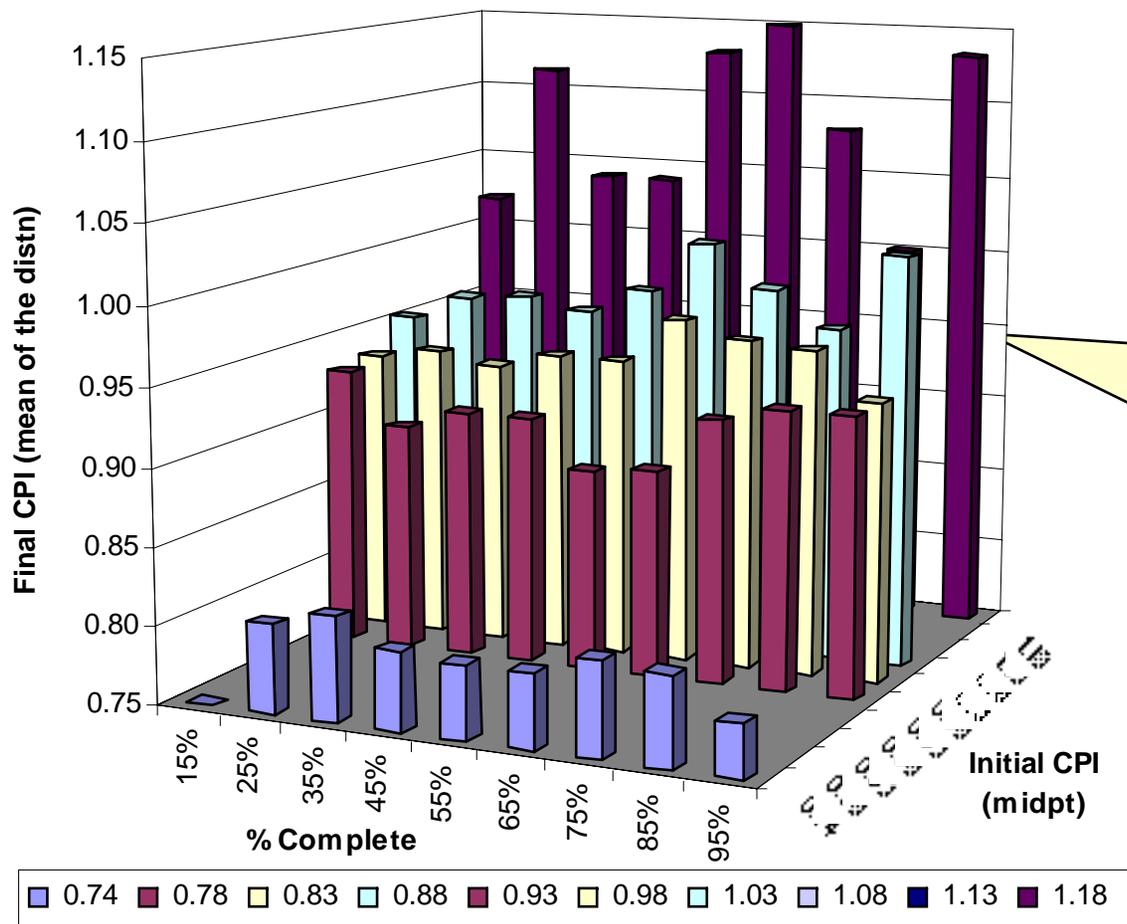
What do we know about the Std. Dev? - Development

- **Programs have more variability if they have low Percent Complete**
 - **Your future is less certain early in the program**
- **There is no apparent relationship between Cum CPI and Standard Deviation in the raw data scatter plots**
 - **The false x^2 pattern in the binned data is likely caused by unbounded bins containing much of the data**

Production Data

Data - Production

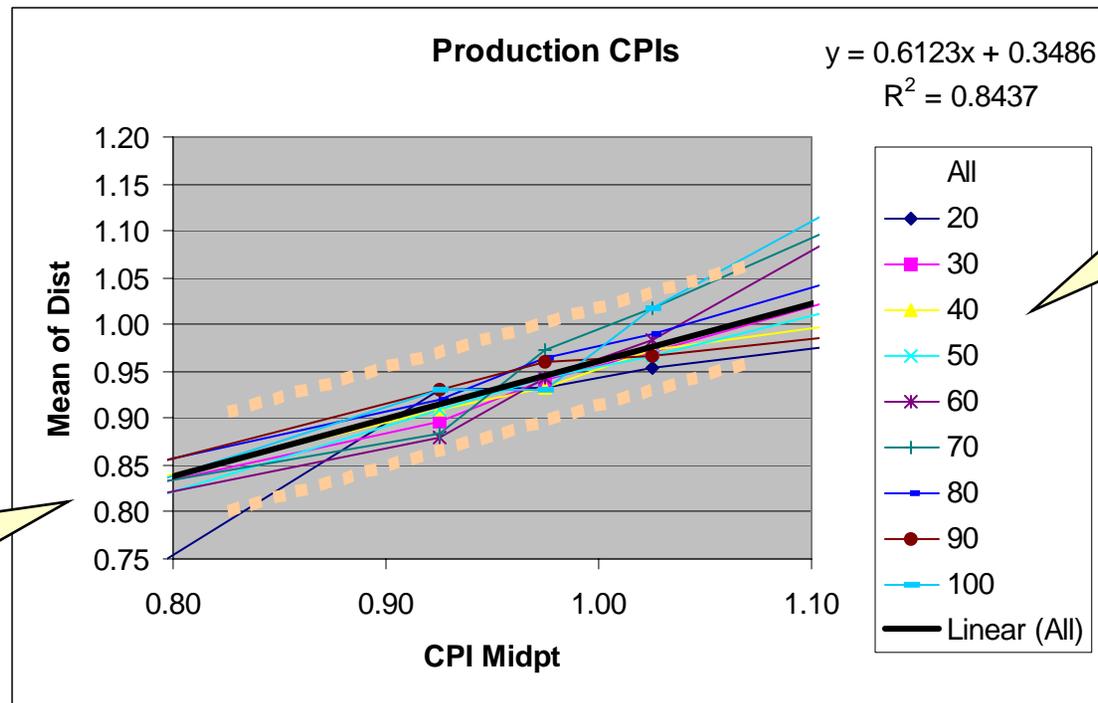
Production Raw Data



This is the data in 3-D, next we will see it in 2-D

Each bar represents a cluster of raw data points

Final CPI and Cum CPI - Production



Final CPI rises with Cum CPI

Data is grouped by % Complete

As in Development, Final CPI rises with Cum CPI, but the y intercept is low. The interpretation of this will require some discussion, which follows after a few slides...

Final CPI with Cum CPI and % Complete - Production

Final CPI vs. % Complete and Cum (Current) CPI
SUMMARY OUTPUT

Regression Statistics	
Multiple R	0.934778494
R Square	0.873810833
Adjusted R Square	0.867801826
Standard Error	0.036003676
Observations	45

87% of the variation in Final CPI is explained by the Cum CPI

The regression model is statistically significant

ANOVA					
	df	SS	MS	F	Significance F
Regression	2	0.376997378	0.188498689	145.4168215	1.32271E-19
Residual	42	0.054443116	0.001296265		
Total	44	0.431440494			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	0.302669429	0.038657924	7.829427913	9.69739E-10	0.224654555	0.380684303	0.224654555	0.380684303
Cum CPI Mdpt	0.622233453	0.036674835	16.96622356	2.08636E-20	0.548220616	0.69624629	0.548220616	0.69624629
% Comp Mdpt	0.066067211	0.020862696	3.166762815	0.002869681	0.023964572	0.108169851	0.023964572	0.108169851

As the Cum CPI increases, the Final CPI also increases

All variables are statistically significant

As % Complete increases, the Final CPI also increases

Final CPI = 0.303 + 0.066(% Complete) + 0.622(Cum CPI)

The Predictions - Production

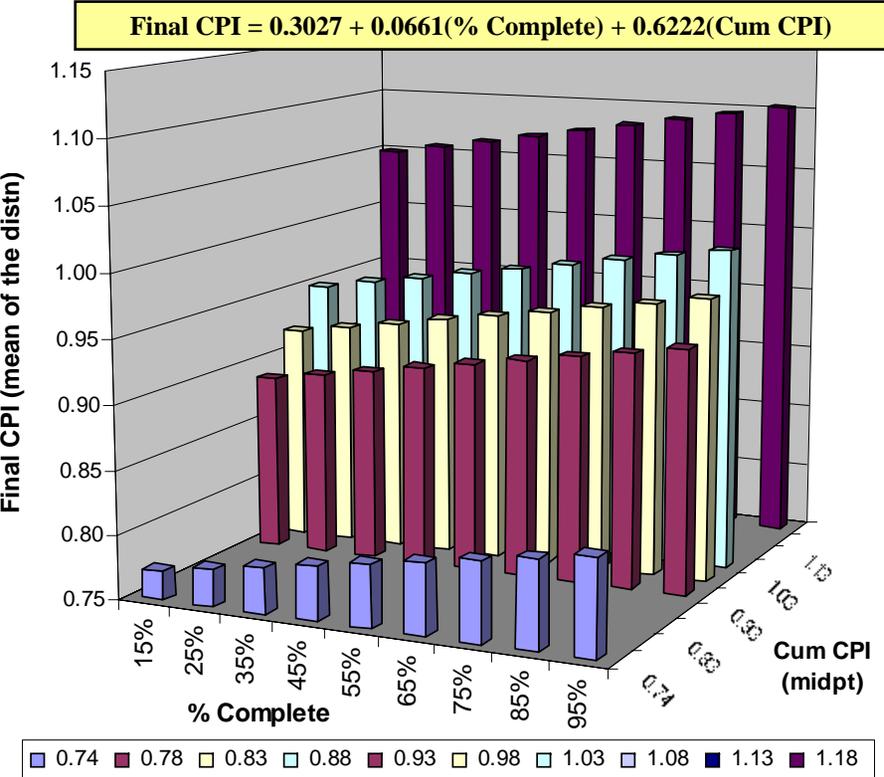
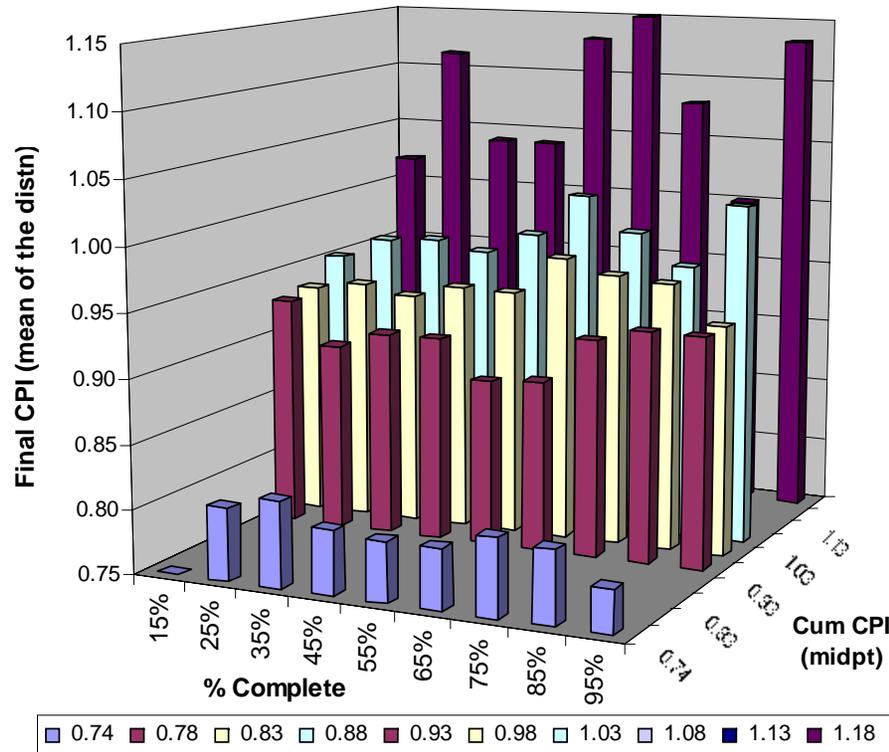


Warning: The % Complete axis is not a time axis, it is an initial condition axis

This is the model in 3-D, next we will see it in 2-D

Production Raw Data

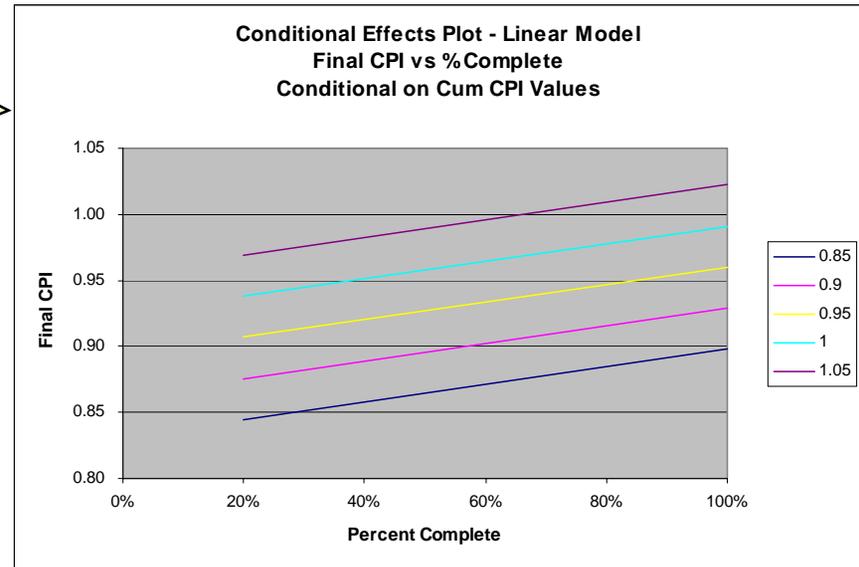
Production Predictions - Linear



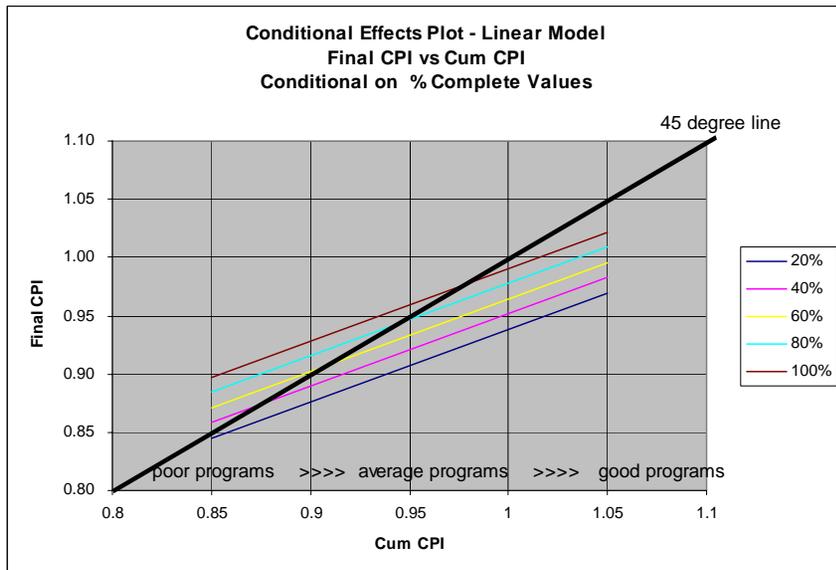
Conditional Effects Plots - Production

As Percent Complete rises, Final CPI rises gently

Curves of constant Cum CPI are separated



Warning: The %Complete axis is not a time axis, it is an initial condition axis



As Cum CPI rises, Final CPI rises less sharply than development

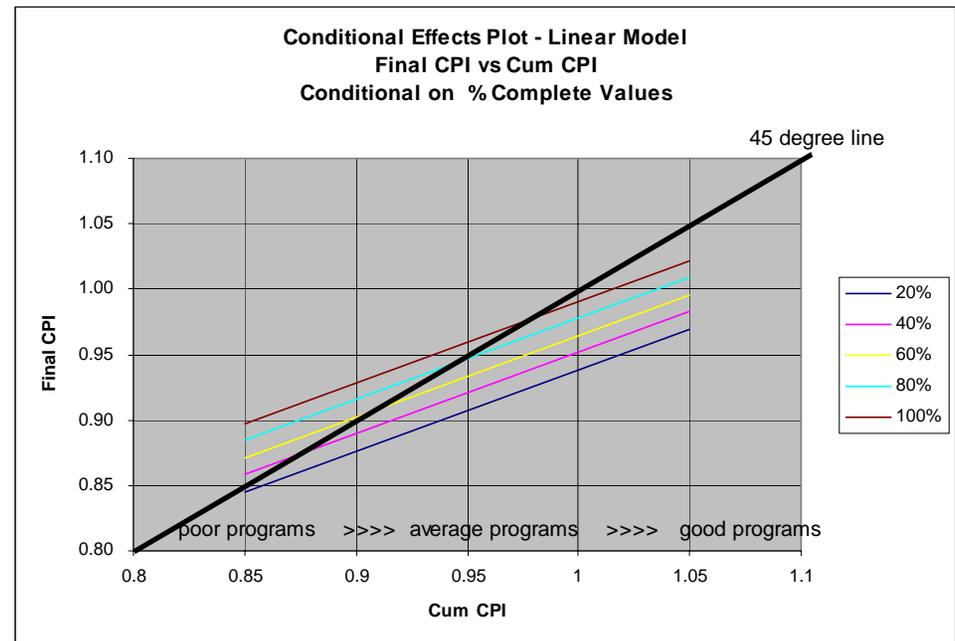
Curves of constant % Complete are slightly separated

What do we know about the Final CPI? - Production

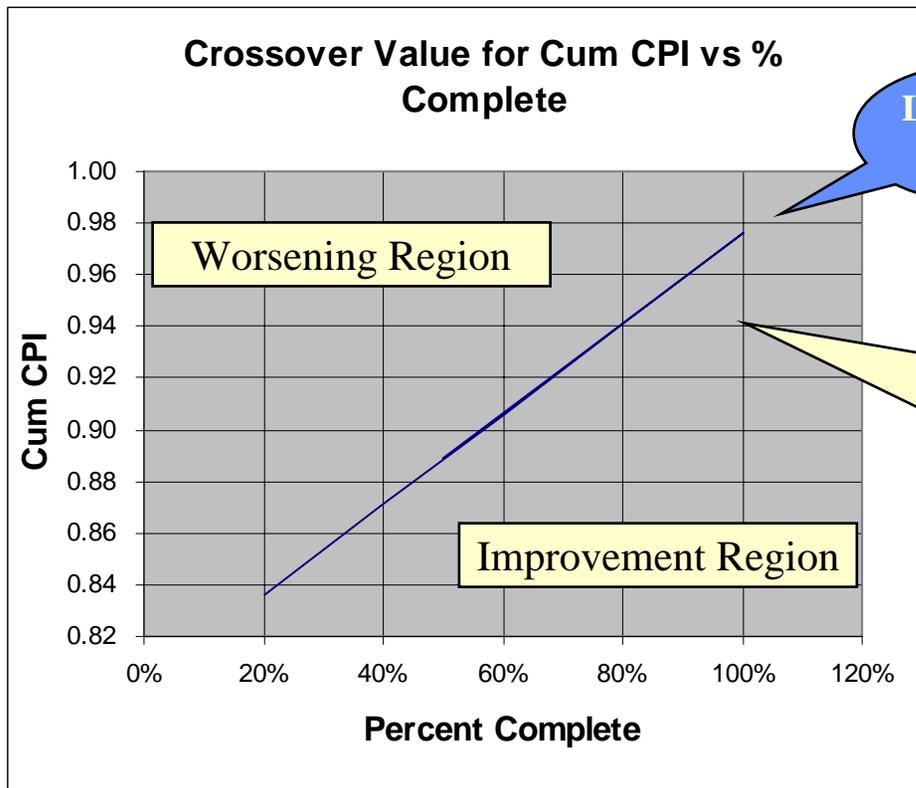
- Final CPI rises with Cum CPI
- Final CPI rises slightly with % Complete
- Final CPI is *often* worse than Cum CPI
 - E.g., For production programs, Final CPI only gets better than Cum CPI if Cum CPI < 0.88 at 50% Complete

Programs tend to get worse!

- Average to good programs do not get better
- Poor programs have a chance to improve



“Crossover Point” for Cum CPI - Production



As Percent Complete rises, there is an increase in the *maximum value* for Cum CPI at which there is an expectation of improvement (the “crossover point”)



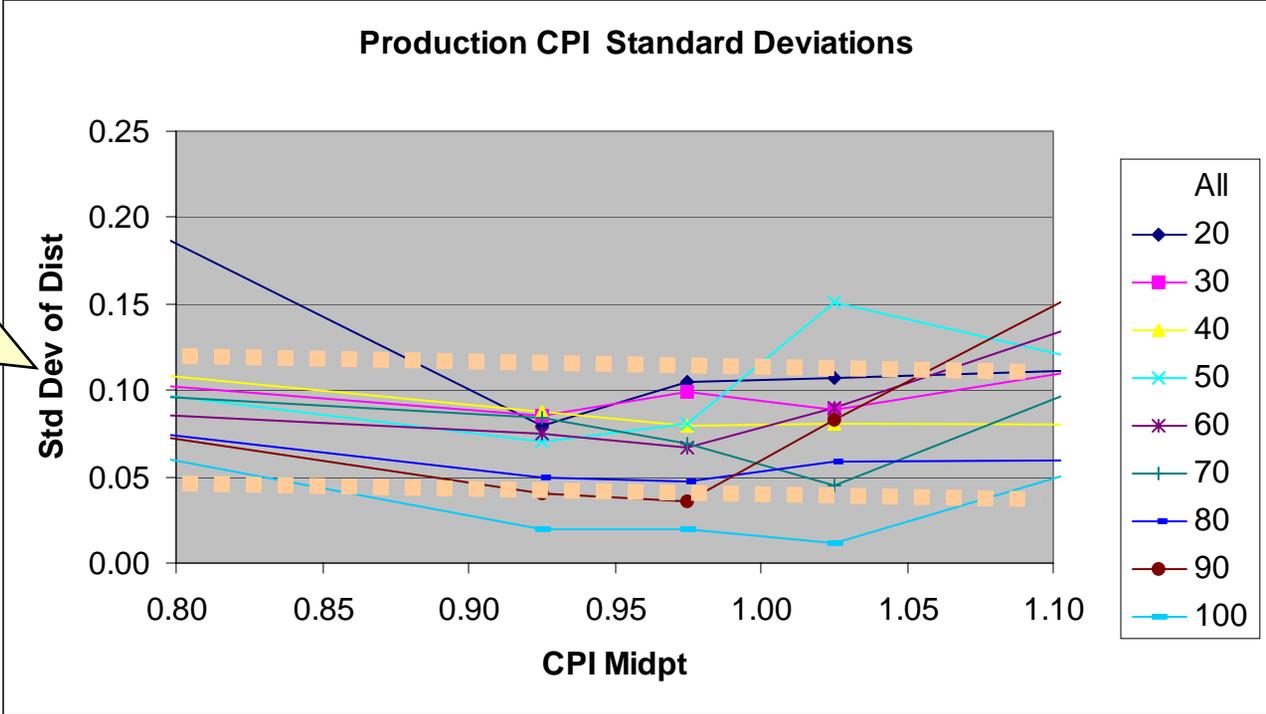
Warning: The % Complete axis is not a time axis, it is an initial condition axis

“Crossover Point” for Cum CPI – Production

- **Christensen, Abba and Christle:**
 - **The final cost variance will be worse than the cost variance at the 20% completion point**
 - **Testing for reasonableness -- after 20% complete, EAC reflects that a program will never get better**
 - **The EAC computed using the cumulative CPI is a reasonable lower bound to the final cost of a defense contract**
- **This study:**
 - **Average to good programs do not improve** ✓ **Consistent w/ Christensen**
 - **Poor programs have a chance to improve** ✗ **Close to Christensen, but with some exceptions**
 - **At 20%, programs with a cumulative CPI below 0.84 improve**
 - High CPIs early on get worse (a CPI of 0.90 at 20% yields a final CPI of .88)
 - Low CPIs improve
 - **At 80%, programs with a cumulative CPI below 0.94 improve**
 - As the % Complete rises, the maximum (“crossover”) point increases at which a program has a chance of improving

Standard Deviation of Final CPI vs. Cum CPI - Production

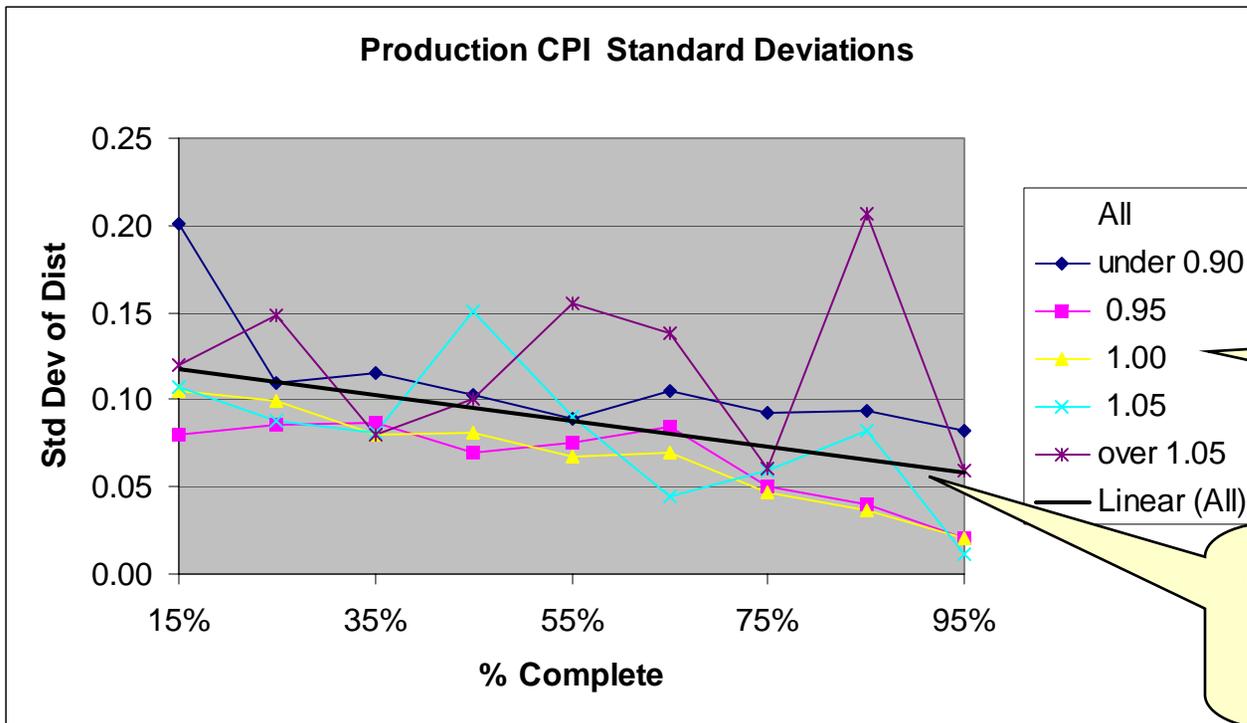
(Cum CPI)² tested as statistically significant in a quadratic regression ... however, the slight x² effect is likely due to the binning scheme only



A linear function on % Complete is recommended ... the Cum CPI data is poisoned by the binning scheme¹.

1. See slide 18 for details.

Standard Deviation of Final CPI vs. % Complete - Production



Warning: The % Complete axis is not a time axis, it is an initial condition axis

Data is grouped by Cum CPI

Std. Dev. declines as % Complete increases

The Production Standard Deviation decreases as contracts mature (as in development)

Std Dev with % Complete - Production

Standard Deviation of the Final CPI vs. % Complete
SUMMARY OUTPUT

Regression Statistics	
Multiple R	0.47221596
R Square	0.222987913
Adjusted R Square	0.204917864
Standard Error	0.036646896
Observations	45

22% of the variation in Std. Dev is explained by the regression model

The regression model is statistically significant

ANOVA					
	df	SS	MS	F	Significance F
Regression	1	0.016572819	0.016572819	12.34019445	0.00105634
Residual	43	0.057748783	0.001342995		
Total	44	0.074321602			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	0.129112774	0.012855465	10.04341499	7.56762E-13	0.103187275	0.155038273	0.103187275	0.155038273
% Comp Mdpt	-0.074325453	0.021158095	-3.51286129	0.00105634	-0.116994789	-0.03165612	-0.116994789	-0.031656117

As % Complete increases, the Std. Dev. decreases

% Complete and the intercept are statistically significant

$$\text{Std. Dev.} = 0.1291 - 0.0743 * (\% \text{ Complete})$$

What do we know about the Std. Dev? - Production

- **Programs have more variability if they have low Percent Complete**
 - **Your future is less certain early in the program**
- **There is no apparent relationship between Cum CPI and Standard Deviation in the raw data scatter plots**
 - **The false x^2 pattern in the binned data is likely caused by unbounded bins containing much of the data**

Same conclusions as that of development programs.

Conclusions

- **Caveats:**
 - **Study not built on source data -- working with averages**
 - **Probably understating the variability of the data**
 - **Need to look at distributions and investigate skewness**
 - **Potential problems created by using binned data**
 - **The bin sizes could be causing erroneous signals (e. g., false χ^2 pattern in Standard Deviation)**
 - **Points included/excluded could cause biases (use of highest % Complete in cases with multiple points in each bin)**
 - **Unknown number of points in each bin, so some points may be “over-represented”**
 - **Size effects unknown**
- **But: We can already predict Final CPI with considerable accuracy!**
 - **Production is much like Development – but not identical**
- **How can these results be used in real life? ...**

EVM Tool

Predicting CPI and EAC

- **Predicting CPI**
 - The primary objective of this study was to identify overall patterns and overarching principles in order to predict CPI
 - Concluded that CPI is a function of both Percent Complete and the Cum CPI
- **What does the CPI tell us about the EAC?**
 - CPI can be used to calculate EAC
 - This is only one of several methods to predict EAC
 - The next section will develop an EVM tool for predicting EAC based on the preceding research on CPI
 - Note: We are *not* recommending that CPI is the best method to predict EAC!
 - Other methods for predicting EAC (e.g., SPI, SPI x CPI, etc.) were not examined in Popp's paper or in this study
 - Recommend further study in this area

Building the EVM Tool

- **Developed a tool to assist EVM analysts in predicting final EACs**
 - **Elements included are:**
 - **Calculation of Final CPI (Mean) based on inputs of Cum CPI and Percent Complete**
 - **Confidence Interval around the mean for lower and upper cost bounds**
 - **Final CPI and EAC corresponding to a desired percentile (e.g., what is the 80%-ile Final CPI?)**
 - **Percentile corresponding to a target Final CPI and EAC (e.g., what %-ile is a target Final CPI of 1.0?)**
- **Tool applies the equations derived earlier in this paper:**

Development Programs:

$$\text{Final CPI} = 0.438 + 0.057(\% \text{ Complete}) + 0.497(\text{Cum CPI})$$

$$\text{Std. Dev.} = 0.12 - 0.06 * \% \text{ Complete}$$

Production Programs:

$$\text{Final CPI} = 0.6743 - 1.1791(\text{Cum CPI}) + 0.6186(\text{Cum CPI})^2 - .0686(\% \text{ Complete})$$

$$\text{Std. Dev.} = 0.1291 - 0.0743*(\% \text{ Complete})$$

EVM Tool

Cum CPI	0.80 input	Probability of achieving CPI		Probability of achieving EAC	
% Complete	40% input	Target Final CPI:	1.00 input	Target EAC:	\$ 117.0 input
Development/Production TAB (in \$M)	Dev input	% Probability:	8% result	% Probability:	51% result
	\$ 100.0 input	% Probability:	80% input	% Probability:	90% input
Final CPI:	0.86 result	Target Final CPI:	0.78 result	Target EAC:	\$ 128.9 result
Std. Dev.:	0.10 result				
CV:	11% result				
<i>If a confidence interval is desired other than +/- one standard deviation indicate here:</i>	68.3%	default +/- 1 std dev is 68.3%			

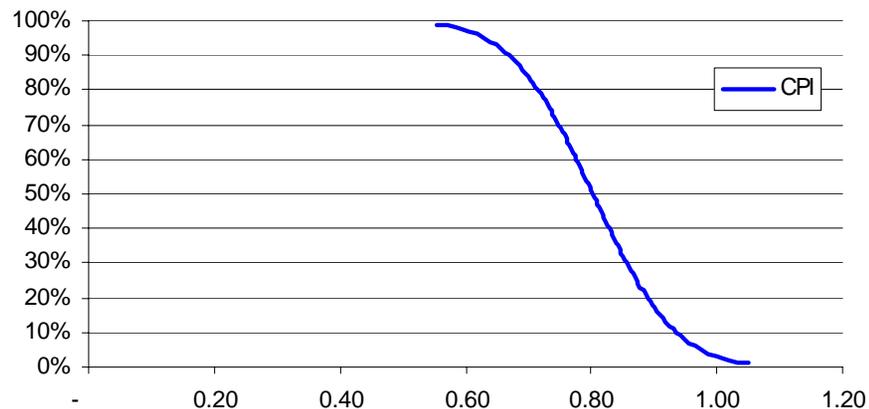
EAC				ETC			
	CPI	EAC	% Probability		CPI	ETC	% Probability
Upper cost bound:	0.76	131.57	84%	Upper cost bound:	0.73	91.57	84%
50th Percentile:	0.86	116.59	50%	50th Percentile:	0.90	76.59	50%
Lower cost bound:	0.96	104.67	16%	Lower cost bound:	1.06	64.67	16%

Distributions of the CPI and EAC

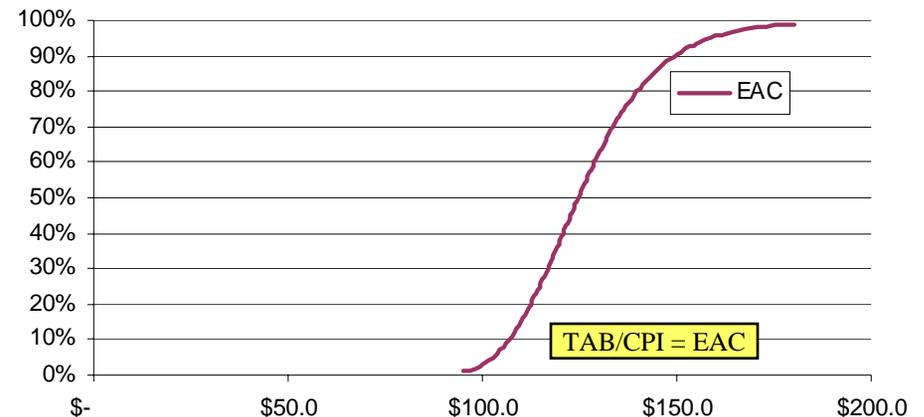
- Built into the EVM tool are distributions for the CPI and thus the EAC as a function of the CPI
- CPI – t distribution with a sample mean and standard deviation
- EAC – constant divided by a t distribution yields a slightly skewed distribution

Example: Cum CPI = 0.80, % Complete = 40%, Dev. program, TAB = \$100.0M

CPI Reverse CDF



EAC CDF



The Road Ahead

- **Future work**
 - **Conduct analysis with original source data**
 - Initial study provides good direction, want to investigate further
 - **Eliminate the previously noted data issues**
 - **Check the size effect**
 - **Look at other metrics like SPI/CPI combinations**
- **The outlook is bright ... this is very promising!**